

Show serves as introduction for Gerber Trailer Sales

By MITCH LIES
For the Capital Press

Jim Gerber of Gerber Trailer Sales typically sells about half-dozen trailers over the course of the three-day Northwest Agricultural Show.

At last year's show, he sold 14.

"We sold everything we had on display the first day, except one trailer," he said.

"I think it is going to be good this year, too," he said.

Gerber, who has been exhibiting at the ag show for five years now, said he typically doesn't measure whether it was a success by how many trailers he sells.



Mitch Lies/For the Capital Press

Jim Gerber of Gerber Trailer Sales stands on his lot just south of Monmouth, Ore. He started in tires and today owns one of the leading trailer sales companies in the Pacific Northwest.

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