

real estate trends

Summary of Real Estate Sales in Union, Baker and Wallowa Counties

This summary lists how many new residential listings there were for each month, how many homes went pending (have an accepted offer but haven't closed), how many homes closed (sold), what the average sales price was, what the median sales price was, the average home total time on market (listed in days), and inventory (number of months it would take to sell off all current active listings based on current sales trends).

This information is simply a guide to help inform you of current market trends.

This information can help you determine whether it is a buyer's or seller's market and what you might expect when you buy or sell a home.

Please note that every home is different and to better understand this information you should contact a local Realtor.

Residential Listing Summary

Union County

2019	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
January	22	22	10	\$195,800.00	\$167,500.00	70
February	15	17	16	\$160,900.00	\$160,500.00	83
March	30	25	12	\$274,600.00	\$237,500.00	225
April	53	39	19	\$239,100.00	\$199,000.00	106
May	55	38	28	\$244,200.00	\$230,000.00	104
June	36	38	32	\$236,700.00	\$213,000.00	57
July	43	36	31	\$252,300.00	\$219,000.00	68
August	42	42	34	\$258,300.00	\$235,000.00	63
September						
October						
November						
December						

Baker County

2019	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
January	24	15	15	\$142,700.00	\$109,000.00	204
February	8	12	11	\$107,800.00	\$94,500.00	35
March	29	21	14	\$143,400.00	\$125,000.00	106
April	43	32	13	\$279,600.00	\$152,200.00	198
May	33	22	29	\$177,500.00	\$162,000.00	71
June	38	32	20	\$197,900.00	\$141,300.00	183
July	27	33	30	\$150,400.00	\$133,000.00	140
August	22	27	36	\$188,900.00	\$135,500.00	130
September						
October						
November						
December						

Wallowa County

2019	New Listings	Pending Sales	Closed Sales	Average Sale Price	Median Sale Price	Total Market Time
January	8	2	6	\$196,700.00	\$154,500.00	527
February	4	10	8	\$343,300.00	\$224,600.00	128
March	6	7	5	\$305,200.00	\$225,000.00	118
April	16	11	4	\$205,000.00	\$217,500.00	143
May	25	15	9	\$331,600.00	\$255,000.00	424
June	19	10	12	\$278,500.00	\$263,500.00	73
July	26	19	9	\$257,700.00	\$216,800.00	137
August	11	14	12	\$332,200.00	\$269,400.00	25
September						
October						
November						
December						

*All data received from RMLS