

Baker Man Dies From Fourth Of July Accident

BAKER, Ore., July 6 (Special)—Harold Phelps, 23, who sustained a fractured skull when the motorcycle he was riding July 4 collided with a delivery truck driven by Thomas Elskamp, died at the St. Elizabeth hospital yesterday, never regaining consciousness from the time the accident happened. Mr. Phelps lived with his sister, Mrs. J. J. Cunningham, and had made Baker his home for the last 19 years. He graduated from Baker high in 1923. Funeral services will be held Saturday afternoon.

About four o'clock Wednesday afternoon an automobile reported to have been driven by Curtis Smith, of La Grande, collided with a coupe, operated by Marcus Swan, Mr. Smith is receiving treatment in the Protestant hospital for a fractured ear.

VISIT AMSTERDAM
AMSTERDAM, July 6 (AP)—

The trans-Atlantic flier, Captain Koehl, Major James Fitzmaurice and Baron Von Huenfeld, landed at the Spokane airport, near Elsie, shortly afternoon and were taken in an imperial car to Duern home where they will be the former Kaiser's guests.

LA GRANDE MAN TO PRESIDE AT REALTY SESSION

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The national authority of his field. Advertising as a factor in selling real estate will be discussed by T. H. K. Helmer, manager of the classified ad department of the Hearst newspapers during the session and Stephen Harmon, real estate commissioner of California will discuss the real estate licensing acts.

Zander to Attend
The national president, Henry G. Zander, will be the most distinguished visitor and speaker. Harry Cutler, president-elect, and California realtor of national fame as the founder of Culver City, who was here when La Grande was the convention city may attend. Hal G. Hotchkiss, president of the California Real Estate association and Glenn D. Willman, executive secretary of California, will be other important visitors. Mr. Williams related.

Welcoming addresses will be given by Dr. McLean, premier (governor) of British Columbia and H. C. Holmes, president of the real estate board of Victoria, will give welcoming addresses to which Mr. Williams will respond.

Since the beginning of his administration Mr. Williams has attended three tax conferences, one

in Portland in January, one in Boise in May and one in Walla Walla in May.

He has made two long speaking trips, one more recently when he spoke at Spokane, Coeur d'Alene, Wenatchee, Yakima, Seattle, Everett, Tacoma, Olympia, Grays Harbor and Longview. At each of these meetings a large audience was present, not only of realtors but of representative business men of various communities.

Following are excerpts from the Pacific Northwest Real Estate bulletin on his addresses at these meetings, which were termed inspirational.

There should be a closer bond between the country itself and the members of our chosen vocation than can possibly exist between it and any other line of business. We who form the connecting link between the stranger and the location he seeks, who build the word pictures in our advertising to attract the prospective purchaser, who subdivide farms and make cities of them, or divest the large landholder of his possessions so that in the division thereof forty families may grow and prosper where only one lived before.

I am pleased to note that a part

of this group is made up of men from other classes of business, for I am always glad to talk to men who are interested in real estate, but whose work does not permit them the time to study the economic problems of the real property interests. I have always found it interesting and informative to listen while men of other vocations have told the story of their particular work, and in listening I have learned the lesson of tolerance as they pointed out to me errors in judgment I had made by reason of my ignorance of what they were trying to do and what the requirements were for them to accomplish their undertaking. This is an age of specialists and no one man may know and understand the intricacies of all lines of endeavor, and we, who are in the real estate business, delving into its problems, learning of its pitfalls, knowing its burdens, are but plating ourselves in position to give to those who do not understand it the benefit of our labors, so that we may pass legislation and make progress in other directions, thereby benefiting not only ourselves, but the nation as a whole.

I spoke of corrective measures, and in witness of this statement I would ask you to investigate the Real Estate Licensing laws of your state. While there are not of long standing, their effect is already being felt and the activities of the trickster are fast being curbed. To transact business at all one must first obtain a license and should his actions be found in conflict with the rules his bondsmen are in jeopardy and should fraud and misrepresentation be clearly proven, the license is revoked.

In the license law the Realtor finds no hindrance to his business, for in joining these ranks he has admitted his willingness to refrain from questionable practices, and that fact is becoming so well known over our land that the prospective purchaser is beginning to avoid the dealer who is not a Realtor for the reason that a doubt arises as to the advisability of dealing with him. Honest and straightforward he may be, fair and upright in all of the offerings that he makes, but the truth of this is questioned because the mind of the general public is what might be called "one track" mind and what is constantly held before it as true in time becomes a fact, and I do not believe it will be long until the real estate dealer will be known as a Realtor or not a Realtor with all of the significance that attaches to the term.

Effective combinations are not built on distrust. You cannot sincerely make a compact with another man, expecting him to observe the requirements of a principle you have both agreed is right, and hold mental reservations for your own conduct. When, by reason of organization, when by virtue of studying the problems and reaching unified decision as to how best to handle this or that situation there eventually comes better homes, greater cities, more commerce and conveniences, and incidentally bigger commissions and more of them. What more could be asked for personal benefit.

History teaches us that primitive man yielded only to the spirit of co-operation when handed together for mutual protection in the time of danger. Then grew up the family relationship with its consequent co-operation for sustenance, families formed the hamlets, and together all co-operated to secure the comforts they did not previously have; in quick sequence came the formation of county, state and nation, a binding together of all the commonwealths for the purpose of establishing rules whereby these desires might be made permanent and secure. Personal habits were moulded to fit the established rules and men first learned the lesson of tolerance. I suppose the cry of "personal liberty" rang just as loudly in early man days as it will in future time when great economic progress demands a change in the affairs of men; but, gentlemen, we still have to learn more and more of that great lesson. And unfortunate it is that we cannot pass on to the youth a heritage of knowledge so that they could pick up our torch where we lay it down, full flamed and dominant, instead of having to grope in the darkness of ignorance until they too have learned to walk in the light of their own strength.

The man who believes that he can progress to the fullest extent without organized contact with his fellow men has given little, if any, attention to the nation's business. There is today in the business affairs of men a trend so pronounced so self-evident that it is remarkable that any should fail to see it. That trend is definitely, irrevocably toward larger and better business units. Towards consolidation, great institutions. Two things have made this trend possible. Transportation and communication. Without transportation and communication there would be no big business. Without organization and ethical methods to govern one would hardly dare traffic beyond the confines of one's own immediate territory.

We Realtors believe there lies before this great Northwest country of ours an era it will never experience again. The eyes of the nation are turned toward the West; they long for the blessings of the great outdoors; they want to come and play in our mountains and fish in our streams; to breathe the pure air and bask in the sunshine; men of industry look to our forests and our power sites, our cities and harbors, and when the flood of prosperity sweeps over the land to the east of us, once more they are coming in almost unlimited numbers. And we who are here must prepare the way for them, we must remove all barriers so that they will be prone to possess the land itself, transplanting themselves, as it were, into new ground, there to grow and prosper and work out their future happiness in what they find here to do, here when they can realize their dreams of activity and feel the fabric of vigor which welds men and jobs together in one perfect and wholesome citizenry.

N. K. West & Co., Inc. Annual July Clearance Sale Charming Summer Coats

Appearing With or Without Furs



YOU know the reputation West's have for merchandise of quality, and these coats are no exception to the rule. The intriguing trim lines, the smart fabrics and deft workmanship on materials of flannel kasha, twill, tweeds and novelty coatings, together with the tremendous savings should be a coat event to thrift-wise women.

Save One-Third to One-Half

Daytime Frocks in Smart Styles

DAINTY summery little frocks of voiles, cretonne, gingham and fast color prints with appropriate trims of lace, net, self-binding and ribbon. Striking styles in high waist line effects, straight silhouettes and smock effects at these astonishing prices.

\$1.75 \$2.60 \$3.55

Every Article in the Store Reduced

LOOK OVER OUR WANT ADS FOR BARGAINS



Food Value In Bread This Bread Has

"It"

BUTTER-NUT BREAD

Baked Fresh Every Day On Sale at All Dealers

Made by

La Grande Bakery



Buy Your Berries for Canning Here!

Place Your Order Today

We are now receiving daily shipments, direct from the grower, of loganberries, blackcaps and red raspberries.

Call on us for all your canning supplies

Specials for Saturday and Monday

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| Raisins
Prof. Stock seeded raisins
Use them in puddings
3 packages 27c | Burns in Canning Easily Avoided
Expert puts rubbers on before filling jars with fruit.
When your jars and rubbers have been sterilized place rubbers on jars before filling jars with hot fruit and avoid burning your fingers and spilling fruit by attempting to put rubbers on filled jars.
Use a piece of sandpaper as a holder when tightening up your fruit jar caps. It beats any fruit jar wrench you can buy.
Corn starch will remove grease stains from cloth. Rub a little dry corn starch into soiled places and it will at once begin to absorb the grease. Brush the first used off carefully and proceed in the same way until spot disappears. | Mason Jars
Pints, dozen 85c
Quarts, dozen 99c | Economy Jars
Pints, dozen 99c
Quarts, dozen \$1.19 |
| White King
Washing Machine Soap
Large package 43c | Jar Lids
Kerr regular, 2 dozen 25c
Kerr Wide Mouth, 2 dozen 35c | White King
Washing Machine Soap
Large package 43c | Bacon
Nice lean, mild cured
Washington bacon
Pound 35c |
| Campfire Marshmallows
Those large fluffy kind
12 ounce can 27c | Dill Pickles
Preferred Stock Dills
Medium size—real crisp
No. 2 1/2 tin 25c | Root Beer
Hires Root Beer Extract
The children like it
1 bottle 22c | Plato Oil
Finest grade salad oil
Pint can 27c
Quart can 49c |
| Milk
Carnation or Oregon
Small size, 6 cans 29c
Tall cans, 6 for 65c | Macaroni
Golden Age Products
Egg Noodles, Spaghetti,
Macaroni
3 packages 25c | Crackers
P. C. B. Snowflakes
Regular 35c seller
Each 29c | |
| Starch
Argo Corn or Gloss
2 packages 18c | | | |

5lbs. Fancy Head Rice 45c

1 Pkg. Preferred Stock Raisins FREE

For Your Sunday Dinner

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| Watermelon
Cantaloupes
Strawberries
Red Raspberries
Loganberries
Black Caps
Cherries
Peaches | Apricots
Plums
Bananas
Oranges
Elgin Tomatoes
Cucumbers
Celery
Head Lettuce | New Potatoes
Green Peas
Green Beans
Bunch Beets
Young Carrots
Bunch Turnips
Firm Cabbage
Green Onions |
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No. 82 Phone Main 515