

Local News In Brief

From Union—Mr. and Mrs. Sam Benson, of Union, were shopping in La Grande yesterday.

From Enterprise—Mrs. Ora Hamilton, whose home is at Enterprise, was shopping in La Grande yesterday.

On Business—W. H. Winstenskow, of Imbler, was a business visitor here yesterday.

From Baker—Mrs. F. T. Jones was in the city on Baker yesterday.

On Business—A. A. Price, auditor for the Eastern Oregon Light and Power company, is in La Grande for a day or two on business.

Anderson Returns Home—Mrs. M. E. Anderson returned home this morning from Salt Lake City, where she accompanied her husband on a business trip a week ago.

Attending Game at Enterprise—Misses Ruth and Dorothea Harrison, accompanied by Mr. and Mrs. A. W. Hawk, Miss Mary Smith, Miss Dorothea Harrison, and Miss Smith, drove to Enterprise today for the Enterprise-La Grande football game.

Transferred to La Grande—W. C. Rosewald, who has been in the employ of the Eastern Oregon Light and Power company at Union office, has been transferred to La Grande to succeed Neil Jones, former employe here.

Stopped Here to Visit—Mrs. Thomas H. Gilham, of Seattle, stopped in La Grande this week for a few days to visit at the home of Mr. and Mrs. George Herr. She has been on a vacation trip in Kansas and Arkansas for the past month and was en route home to Seattle.

Money Improving—Word was received here today from Andrew Loney Jr., now in the United States veterans' hospital in Tacoma, Wash., to the effect that his condition is improving although he expects to remain there for some time before returning to his home. While on his vacation, Mr. Loney's legs began troubling him and he was forced to seek medical treatment.

Home From Hunting Trip—Fred Gaskill has killed his first deer. He returned home yesterday after a hunting trip in the John Day country with a 16-point buck, one of the largest killed in this section of the state this year. The deer dressed 285 pounds. It is on display at the Grande Meats and Market today. He expects to have the head of the animal mounted.

Killed Three Deer—Lloyd Scriber and Clarence Howford and his son, Bill, succeeded in killing three deer and a bear while hunting on the Minam river the first of the week. Mr. Scriber returned to his home here Thursday. They were out about four days.

Left on Fishing Trip—Mr. and Mrs. Elywood Tolls and Mr. and Mrs. Melott left today for Enterprise. They will spend the week end on a fishing trip in that vicinity.

Mr. Fuller Here—H. V. Fuller, of Dallas, Ore., of the state forestry department, has been in La Grande for a few days in the interest of that department. Mr. Fuller was representative from Polk county at the last session of the state legislature. He is not in the race this year.

Has Largest Circuit—The largest circuit court district in Oregon and one of the largest in the United States is that over which Judge Dalton Biggs, of Ontario, presides. He said this morning when he and his attorney, brother, Allen Biggs, of Burns, called on Judge J. W. Knowles at his office in the courthouse, Judge Biggs' jurisdiction extends over three counties, Malheur, Grant and Harney. He holds seven terms of court each year: Two each in Grant and Harney counties, and three in Malheur.

Mrs. Iowa Said White—Mrs. L. Iowa, who was recently fined \$150 in municipal court after pleading guilty to a charge of

McKIBBIN HATS

For Fall At CLINT'S

Newest colors Latest styles \$4.95 to \$9.85

Hats Of Quality

Clint's Clothery

"The Store with a Conscience"

400 ATTEND LECTURE BY HUGO SWAN

(Continued from Page One) ...wearing objections, the speaker declared that the best method is to agree with the customer and then work around to a point where he can be convinced of the accuracy of what you have to say.

Closing the Sale. "If closing the sale is difficult, look to your sales talk," Swan advised. "Still, even with a good sales talk, the closing may be difficult. But made it difficult for your customer to say no. Make it easy for him to say yes. Take advantage of the instincts of imitation, rivalry, sociability, home-building, collecting, mating and love of children. I believe it is legitimate and honorable to make use of the customer's senses and instincts, but I am convinced the time to bear down on him is the close of the deal."

Repeating his statement of the night before that business must be both making and keeping customers, Swan declared that the salesman must be able to instruct the buyer in the use and care of the article he purchases, calling his attention to precautions he should take to prevent damage and expense.

Home From Western Oregon—J. G. Snodgrass has returned to his home here after a week spent in Portland and at Corvallis. Mr. Snodgrass transacted business in Portland and at Corvallis. He visited his sons, Harry and Francis. Harry began Monday of last week as manager of the "The Lily" confectionery store there. Francis is a student at the Oregon Agricultural college.

Bag Two Bucks—William Rollins and Clyde Newkirk returned home yesterday from a hunting trip in the Catherine creek vicinity with two buck deer, one a four-pointer and the other with seven points. The seven-point buck, bagged by Rollins, is his second buck since the beginning of the open season. The head is on display in Lilly's hardware store window today. The deer weighed about 250 pounds.

Club Resumes Meetings—The Cove commercial club has resumed its meetings for the winter. J. E. Mills, president of the club last year, announced this morning when he was in La Grande on business. The club will meet every Wednesday evening. Besides the Wednesday night meeting the club members will attend, in a body, the luncheon given every Friday noon by the Women's Civic club of that place for the school children and teachers. The money made from the luncheon goes toward the library fund. J. E. Mills is president of the commercial club this year.

Made Trip to Lewiston—Oscar Cutler and M. Stephenson have returned to La Grande after a trip to Lewiston, Ida, over the cut-off between Enterprise and Lewiston. There is at least 30 miles of unimproved road in the 30 miles from the Walla Walla county town to Lewiston, a large portion of it being in Washington. Mr. Cutler, who is state highway engineer in charge of maintenance here, says. Much of the road is very rough. It took them from 10 o'clock Thursday morning until three o'clock that afternoon to drive the 60 miles. They passed only one car on the entire trip and that was the Lewiston-Enterprise stage which makes a round trip between the two towns every day.

Library Chats

Three volumes of Reynold's "The Peasants" are among the books that will be placed in circulation for the first time at the library this evening. Reynold's new work, winner of the Nobel prize in 1924, has been called for frequently over the desk, the librarian says. All four volumes have been ordered, but so far only those entitled "Autumn," "Winter" and "Summer" have arrived. "Spring," the fourth volume, is expected to arrive soon.

Four of Carpenter's popular travel books are also in this addition to the shelves. "Cairo to Kismu," "China," "Japan and Korea" and "Uganda to the Cape." The entire set of 20 will be added to the shelves from time to time. Others on the list are: "How Music Grew" (Bauer); "Van Patten" (Bower); "Show Boat" (Ferber); "The Desert Thornbush" (Gregory); "Mannagra" (Hurst); "Three Kingdoms" (Jameson); "Tarelli" (Locke); "Modern Prussia's Home Furnishing Book" (Bellarion) (Sabatini); "What a Young Boy Ought to Know" (Stall); "Complete Auction Bridge" (Whitehead); "Gallant Lady" (Widdener); and "What a Young Girl Ought to Know" (Wood-Allen).

NEW FOUNDRY PLANT NEAR COMPLETION

(Continued from Page One) ...replace the wood floor in the shop. Ten additional windows were put in the building, affording much more light than before. With the exception of these changes the new building is the same as the one that burned, which had been constructed only three years before, following another fire Jan. 25, 1923 which completely destroyed the iron works.

Day Fitzgerald came to La Grande from Dayton, Wash. in 1905 and started his first foundry at the corner of Elm street and Washington avenue, where the Y. M. C. A. building—now the L. O. O. F. temple, was later built. He remained in that location in a building 30 by 90 feet until 1913, when he purchased the site where he is now located from the Stoddard lumber company, it being the company's original planing mill and sash and door factory. This building burned in 1923 and a new and more modern one was constructed. During his first few years in the foundry business Mr. Fitzgerald had only three machines in his machine shop and employed only three men. In the 23 years since the business has expanded gradually until there are now 12 of the most modern machines in the shop, all run by electricity, and 13 men are employed, four in the foundry and nine in the machine shop.

The building nearing completion is the third occupied by the iron works since Melvin Larson, manager of the foundry and Mr. Fitzgerald's son-in-law, has been connected with the company. The machinery now in the shop includes three iron lathes, a wood lathe, an iron planer, shaper, key-seater, radial drill, upright drill, bolt cutter, power hammer and boring mill. The largest piece of machinery is an 11-ton lathe. Plans are to make a 200-ton hydraulic wheel press this winter.

STOCKS HIT AS DECLINE GAINS

Active Issues Suffer Losses of from Three to Six Points

NEW YORK, Oct. 16 (AP).—With no respite from the selling movement which has been under way in the stock market with few interruptions, for the past fortnight, prices again moved away today to the lowest levels of the current decline.

Losses of 3 to 6 points were common among the active issues. As liquidation spread from one to another, causing sharp recessions in the speculative leaders, reports were circulated that one of the largest Wall street operators was throwing his holdings on the market because of the uncertain business outlook emphasized in the latest reviews of trade.

General Motors was hard hit by today's selling wave, breaking more than 5 points to around 141, nearly 30 below its high record established two weeks ago. U. S. Steel receded more than 2 points to 137 1/2, which compared with its recent high of 150. The closing was weak.

Total sales approximated 1,600,000 shares.

NEW YORK FRUIT

NEW YORK, Oct. 16 (AP).—Evaporated apples dull; prunes steady; apricots and peaches steady.

BANKING CONDITIONS

NEW YORK, Oct. 16 (AP).—The actual condition of clearing house banks and trust companies for the week (five days) show excess reserve of \$29,932,990. This is a decrease in reserve of \$11,360,340 compared with the week before when excess reserve of \$27,952,330 was reported.

for removing wheels and pulleys from shafts. The power hammer now in use was made at the iron works a few years ago.

Making Patterns. Patterns for anything to be moulded of iron, brass, bronze or even aluminum are made of wood in the pattern department of the shop and are then sent to the foundry where imprints of them are made in the moulding sand, a mixture of clay and sand by packing the patterns in forms filled with the sand. The pattern is removed after it is left long enough for the moulding sand to settle and a hole is made in the upper form large enough to pour the hot metal through. The metal is measured according to the weight of the article to be made and melted in the cupola. It is carried from there in large wooden ladles and poured into the form. The hot metal runs into every little imprint made by the pattern and when cooled assumes the desired shape.

Pouring at the foundry is done at about 3 or 4 o'clock every afternoon and is left over night to cool. Many of the castings made go from the foundry into the shop where they are shaped, as they should be, and holes made in them or other necessary things done.

It requires about ten hours time to make grooves on a pair of rollers, used in the flour mill for grinding wheat into flour, at the shop. Two of these rollers, which are worn, are at the foundry now to be ground down smooth and have new grooves made. The large iron lathe is used for this purpose.

On Railroad Spur. The foundry has its own private railway spur which is necessary in receiving carloads of steel and iron, blacksmith coal, coke and other things.

In addition to the regular foundry and shop work Mr. Fitzgerald specializes in making heavy steel split-pulleys, besides rolling Gilbert smithing coal, bar iron and steels.

MARKET NEWS OF THE DAY

CHICAGO GRAIN. Wheat: Open High Low Close. Dec. 139 1/4 141 1/4 139 1/4 141 1/4. May 143 1/4 145 1/4 143 1/4 145 1/4.

PORTLAND WHEAT. PORTLAND, Ore., Oct. 16 (AP).—Wheat—HRB hard white, hard white, B. S. Baart, Federation, soft white, western white, \$1.35; hard winter, \$1.35; northern spring, western red, \$1.37. Today's car receipts—Wheat, 81; flour, 12; corn, 11; oats, 2; hay, 5.

LIVERPOOL WHEAT. LIVERPOOL, Oct. 16 (AP).—Close: Wheat, 3 1/2 to 3 3/4 lower; Oct. 11s, 9 3/4; December 11s, 4 3/4; March 10s, 11 3/4; May 10s, 9 3/4.

CHICAGO CASH. CHICAGO, Oct. 16 (AP).—Cash: Wheat—No. 1 hard, \$1.45 1/2; No. 2 yellow, 76 1/2 @ 77c. Oats—No. 2 white, 47c; No. 3 white, 43 1/2 @ 44 1/2c. Rye not quoted. Barley—57 @ 76c. Timothy seed—\$2.00 @ \$2.25. Clover seed—\$29.00 @ \$35.75. Lard—\$14.00. Ribs—\$15.00. Hedges—\$15.50.

PORTLAND LIVESTOCK. PORTLAND, Ore., Oct. 16 (AP).—Today's receipts—Cattle, 70; calves, 20; hogs, 300; no sheep. Receipts for week (approximately)—Cattle, 2585; calves, 560; hogs, 5505; sheep, 2205.

Cattle. Today's receipts had for the Monday market. Compared with week ago: steers 25 to 25c lower; stock mostly steady; spots 25c lower; canners and cutters steady; bulls barely steady to weak; week's bulk prices: medium quality beef steers, \$6.50 @ \$7.25; top, \$7.50; off quality down to \$6.00 and under; cows and heifers, \$4.75 @ \$6.50; top heifers, \$6.50; top cows in loads, \$6.15; cutters, \$4.50 down; bulls mostly, \$4.50 @ \$5.00; odd head, \$5.25 @ 5.50; calves, \$6.00 @ 7.50; with choice kinds absent; off quality down to \$5.00; heat light vealers up to \$12.00; bulk, \$9.00 @ \$11.00; a limited move of light steers to the country at \$6.00 @ 6.55.

Hogs—Compared with week ago: Killing classes 25 to 30c lower; feeders unevenly 50c @ \$1.00 lower; week's bulk prices: light butchers, \$14.25 @ 14.50; top, \$14.60; for one load weightier butchers, \$14.00 down; heavies down to \$12.50; packing sows, \$11.00 @ 11.50; feeder pigs mostly \$14.00.

Butter steady. Extra cubed, city, 41 1/2c; standards, 40 1/2c; prime firsts, 39 1/2c; firsts, 38c; prints, 47c; cartons, 45c. Milk steady; best churning cream 44c net, shippers' track in zone 1. Cream delivered Portland, 46c. Itaw milk (4 per cent), \$2.25 cwt. f. o. b. Portland. Potatoes steady, \$1.50 @ 1.75.

BUTTERFAT

SAN FRANCISCO, Oct. 16 (AP).—Butterfat, f. o. b. San Francisco, 49 1/2c.

SAVE with SAFETY at your Rexall DRUG STORE

When you are run down and fatigued you cannot do better than to give CHIROPRACTIC a trial.

"Health is the basis of all business efficiency." Without health you cannot put forward your best efforts.

A thorough examination at this office will reveal the cause of your trouble. We are here to help YOU, so call today and let us help you to gain back the most valuable thing in life—YOUR HEALTH.

DR. J. E. WOODDELL. Chiropractic and Electrotherapy. 20 Sommer Bldg. Phone 497-W. Hours: 9 A. M. to 5 P. M.

FRISCO FRUIT. SAN FRANCISCO, Oct. 16 (AP). Federal State Market News Service.—Apples: Boxes California fancy grade, 2 1/2 to 4 tier Newmans, \$1.10 @ 1.35; Spitzenburgs, \$1.15 @ 1.40; white winter Peacocks, \$1.10 @ 1.40; Belleflower, \$1.00 @ 1.25; Delicious, 90c @ 1.50; "C" grade 25 @ 25c lower; Northern western Jonathans XF, \$1.00 @ 1.65; fancy, \$1.25 @ 1.50; Rome Beauties, extra fancy, \$1.65 @ 1.90; fancy, \$1.40 @ 1.65; choice, \$1.15 @ 1.40; Spitzenburgs, extra fancy, \$1.75 @ 1.85; fancy, \$1.40 @ 1.60; choice, \$1.25; Delicious XF, \$2.75 @ 3.00; fancy, \$2.00 @ 2.75; winter Bananas, fancy, \$1.50 @ 1.75; choice, \$1.00 @ 1.25.

PORTLAND PRODUCE. PORTLAND, Ore., Oct. 16 (AP).—Eggs 1 to 2 cents up. Current receipts 42c; fresh medium, 36c; fresh standard firsts, 44c; fresh standard extras, 49c; under-1-2, 26c.

Butter steady. Extra cubed, city, 41 1/2c; standards, 40 1/2c; prime firsts, 39 1/2c; firsts, 38c; prints, 47c; cartons, 45c. Milk steady; best churning cream 44c net, shippers' track in zone 1. Cream delivered Portland, 46c. Itaw milk (4 per cent), \$2.25 cwt. f. o. b. Portland. Potatoes steady, \$1.50 @ 1.75.

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NEW YORK STORE

Destroyers of High Prices.

SAVE with SAFETY at your Rexall DRUG STORE

Rexall LIVER SALT 25c

When you are run down and fatigued you cannot do better than to give CHIROPRACTIC a trial.

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Glass Drugs Inc. 710 Rexall Store La Grande, Oregon

Sharp Advances In Egg Prices Find New Level

PORTLAND, Ore., Oct. 16 (AP).—Sharp advances in egg prices throughout the past week were fully maintained and the local market closed at the highest level of the season. Light holdings throughout the country, together with moderate arrivals of fresh stock are the principal bullish factors.

Not only the eastern market but Pacific Coast markets as well have

We Buy for Less We Sell for Less Some More Just Arrived

Men's heavy chambray work shirts, triple stitched, two pockets 39c

Children's flannel nightgowns 69c

NEW YORK STORE

Destroyers of High Prices.

SAVE with SAFETY at your Rexall DRUG STORE

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Glass Drugs Inc. 710 Rexall Store La Grande, Oregon

Plaid Blankets \$3.45

Regular \$4.50 pair. Soft finished cotton blankets that may be used for sheets or for covering. Size 66x80 inches.

50 STORES C.J. Breier Co. IN THE WEST Store No. 15 1104 Adams Ave. La Grande, Ore.

been steadily climbing for the past week.

General Gains in Wheat Mart Noted

CHICAGO, Oct. 16.—Starting 1/2 to 1/4c down, wheat soon showed slight general gains. Corn, oats and provisions were easy, corn 1/4 to 1/2c lower and showing but little power to rally.

Wheat closed firm, 1 to 1 1/2c net higher; corn 1/4 to 3/4c down; oats a shade to 1/4c advance, and provisions varying from 20c decline to 5c gain.

Advertisement for BABY SHOES. Soft soles and first steps in black, white and tan. Priced—75c to \$1.75. Art & Baby Shop.

Advertisement for SUNDAY VAUDEVILLE. And GENE TUNNEY in "THE FIGHTING MARINE". MONDAY - TUESDAY VIRGINIA VALLI IN "THE FAMILY UPSTAIRS". And BEN TURPIN Comedy "THE PRODIGAL BRIDEGROOM".

Advertisement for STAR and MONDAY.

Advertisement for MISMATES with KENYON & WARNER BAXTER. Manicurist and Millionaire—Missmates! A drama that was carved from the swift life of 1926—a drama that lives and moves to a mighty climax. TONIGHT "Senor Dare Devil" Comedy "Jane's Troubles".

Advertisement for PROMPT SERVICE CLEAN FOOD REASONABLE PRICES Cafeteria Service 11 a. m. to 2 p. m. 5 p. m. to 7 p. m. Sandwiches—Salads—Lunches At All Hours KARTHER'S Lavender Cafeteria and Confectionery SOMMER HOTEL BLDG.