

MORE CARS ARE NOW ON MARKET

LOCAL DEALERS ARE CHERRY
WITH OUTLOOK FOR MA-
CHINES.

Number of Factories Have Wield
That Shipments Have Been

The lack of automobiles put a
crimp in the selling end of the
business in Eastern Oregon for a
time and some of the salesmen
faded very blue from day to day,
when orders that they had on the
books remained unfilled and they
wondered how long a car could stay
sold if it was not delivered.

Days passed and no news came
to cheer them on. Several of the
salesmen sought the mountain
regions in order to await develop-
ments where they would not meet
their customers face to face.

This week, however, their tones
have all changed now and they are
as happy as a bunch of English
sparrows in early morning. Cars
are on the way, lots of them, so
the story ends and before long the
daily freight trains will unload ma-
chines of different makes for the
trade.

MOTOR TRUCKS MAY BRING PREMIUM BE FORE-END OF YEAR

Before the end of this year I
would not be at all surprised to find
automobiles and motor trucks bring-
ing a premium," says a prominent
official of the Republic Motor Truck
Co. Inc., Alton, Michigan. And, con-
sidering that this man has spent sev-
eral months in the field, talking
with dealers and investigating mar-
ket conditions, it is safe to assume
that he knows of what he speaks.

"As far as the wheeling of
passenger cars is concerned it is just
a case of history repeating itself,"
continues the Republic official.
"They are going back to those days
when buyers had orders placed
their orders months in advance and
virtually waited in line to get cars.
Motor truck manufacturers were
never in exactly that same position
— although they have never experi-
enced much difficulty in finding a
market for all the trucks they could
produce. It was the war that
brought about a real appreciation of
the motor truck and its ability to
solve the most perplexing transporta-
tion problems. And now the man-
agers of motor trucks are facing a de-
mand for their product that will tax
the capacity of all the great factories
in the world."

"Take our own business, for in-
stance. Republic factories build
twelve models of trucks as any other
manufacturer, and still orders al-
ready on our books far exceed our
production. That is the situation
at the present time, and from my
personal observation and from spe-
cial reports I have received from
our territorial managers, I am posi-
tive the demand for Republic
trucks will not only continue
throughout the year but will actu-
ally increase as the business thor-
oughly recovers from the effects of
the war."

"All lines of business are in the
market for motor trucks of various
kinds, from the three-quarter
ton passenger delivery truck to the
heavier trucks of five and seven
tons capacity. Dealers, buyers,
grocers, florists, merchants of every
kind are waiting to the possibilities
of motorized equipment. Motor
trucks are widening their territory,
cutting their delivery expense, and
enabling them to give their custom-
ers better, quicker service. Con-
tractors and dealers, wholesalers,
grocery merchants, and the like, are
finding the motor truck indispensable."

ble. Farmers, too, are learning
from their city cousins and are be-
coming our biggest customers.
There is also a future prospect
which is just now receiving the at-
tention of the manufacturers of mo-
tor trucks, and that is the demand
in foreign markets. Our South
American neighbors will be profit-
able buyers of American-made cars.
The Orient is just beginning to re-
alize the value of motor vehicles,
and our exports to China and Japan
are increasing by leaps and bounds.
And America will quite likely be
called upon to furnish fresh quanti-
ties of motor cars and trucks to cer-
tain European countries at least for
some time to come.

"I am emphatic in my prediction
that motor trucks will be bringing
a premium before the end of the
year because of what I have seen
and what I know about conditions
affecting the market and selling of
motor trucks."
H. G. Hamilton, distributor, Al-
ton, Mich.

RICHEY BUYS THE FINE HAYNES

PIANO MAN SELECTS A NUMBER
OF CARS THIS SEASON

Finally Chooses Beautiful Coupe
Bought of McCray Auto Co.

MacRichey is becoming an auto
mobile fancier. At least he has
done some choice selecting this sea-
son, for this is his third new car
and the season is not young. This
time he has selected the beautiful
Haynes coupe—a four passenger

MODERN CORSETS Front Laced



WHY LOOK OLDER THAN YOU ARE?

It is astonishing how many
women through lack of atten-
tion are wearing corsets that
give a more mature appear-
ance to the figure than it
should have, and consequent-
ly they appear to be five or
ten years older than they are.

It is possible to readily im-
prove that condition if you
will come to our corset de-
partment and get a trial fit-
ting of the MODERN front
laced corset.

Pauline Lederle

Optimistic Thought.
The hero of this second chapter
the evening that both got no sooner
does he submit than he is satisfied.

Observer advertising will bring re-
sults.

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Saves Time--Eliminates Drudgery



Davis PORTABLE ELECTRIC SEWING MACHINES

Your work is done in one-half the usual time
and with a great deal less effort. No more tread-
mill drudgery. No throbbing back fatigue. Makes
sewing a diversion, a recreation and a joy.

The Davis Portable Electric is light in weight,
easy and convenient to carry about. When not
in use, put the Davis on a shelf in the closet or in
any suitable place, where it is out of the way yet
most convenient when next desired for service.

The Davis Portable Electric, for sale by
Nash Electric Company

STANDARD LAUNDRY.

PHONE MAIN 56

SEND US YOUR FAMILY WASH. IT WILL BE DONE RIGHT

SEND US YOUR SHIRTS AND COLLARS. THEY WILL BE SATISFACTORY.

SEND US YOUR SUITS, DRESSES AND OTHER GARMENTS FOR DRY CLEANING. OUR WORK WILL PLEASE YOU.

GOOD WORK GOOD SERVICE

PHONE MAIN 56

STANDARD LAUNDRY CO.



Sa Camille is superior to any other front lace corset for without the Venetian features no corset can possibly be just as good. It contains the master touch of scientific construction. You do not sacrifice comfort for style and you do not sacrifice style for comfort when you wear

Sa Camille

A complete line always on hand, priced at \$2.50 up.

Mrs. Robt. Pattison Corsetiers
Phone Red 3221 Res. 1702 Oak Street.

Just unloaded another car of

Page Woven Wire Fencing

Come and get it, I will do the stretching.

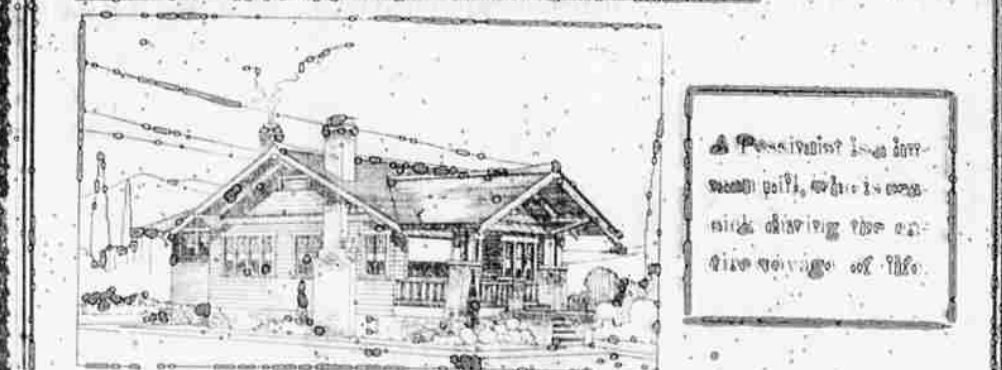
J. A. Chandler
Phone Black 3702

THERE'S SOMETHING IN IT

Think, here's the proposition: There are just two routes of real clothes satisfaction; one via the highest priced tailors, the other via our strictly **FIRST CLASS READY TO WEAR** clothes. With our New Spring Suits goes our satisfaction guarantee—Your body guard and purse guard.

ASH BROTHERS
Clothing and Furnishers.

Some One Has Said....



Don't be a Pessimist! Roll up Your Sleeves and Build a Home. BECAUSE—

The first step toward independence is to "Own Your Home." Most receipts require money spent. A home owned and well taken care of is an asset that a home—child or boy. Pay for it by the month. Invest your money in place of spending it.

The Grande Ronde Lumber Company
Retail Department on Greenwood Street.

Lawn Mowers
Hardware
and Building
Materials
F. L. LILLY - Hardware

La Grande Mattress Shop
And Weaving Works
Mattress Making and Repairing, Feather Mat-
resses Made, Feather Removng, Carpet, and
Rug Weaving
All Work Called for and Delivered
ONE BLOCK EAST OF FLOUR MILL PHONE RED 182