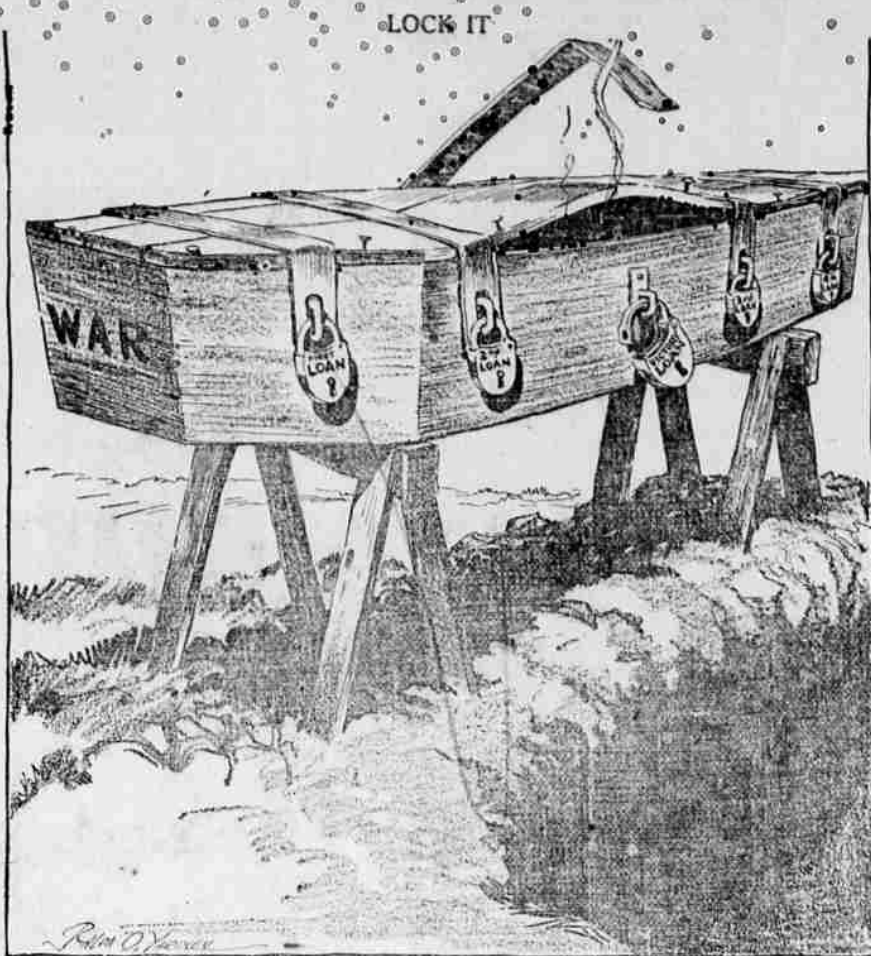




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Suppose you
were a visitor

or a prospective buyer entering your own house. What would be your first impression? A shabby entrance with a porch badly in need of paint? Then why not change it?

B-H Porch Floor Paint is prepared especially for this purpose. Assures an unusually durable finish and helps preserve the porch and steps by saving the wear and tear of walking on them.

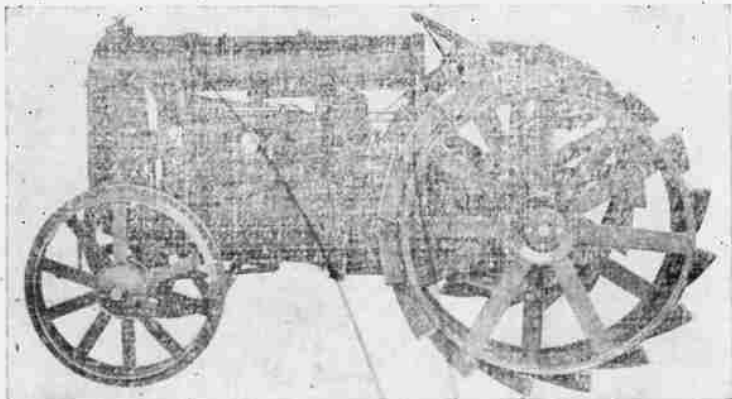


Porch Floor Paint

O. F. COOLIDGE

Distributor for BASS-HUETER PAINT CO., San Francisco

OBSERVER ADVERTISING will bring results.



It's FUN to FARM with a FORDSON
HAD YOU BEEN AT THE TRACTOR DEMONSTRATION AT WALLA WALLA YOU WOULD HAVE BEEN CONVINCED OF TWO THINGS.

First—That every farmer should have a tractor.
Second—Of the kind of a small tractor he should have.

L. C. SMITH

Fordson Dealer for Union and Walla Counties.

CHEESE MAKING IS PROGRESSING

Car Loads Now Being Shipped From Mountain Districts Which Formerly Made None.

PRODUCT OF GOOD QUALITY

Recent Advanced Steps Have Been Perfecting of Marketing System Creating Much Interest and Enthusiasm in Production.

(Prepared by the United States Department of Agriculture.)

Previous to 1914 the South shipped no cheese. In 1915, \$34,000 worth was manufactured and shipped from southern mountain districts, and during 1917 cheese to the value of \$243,000 was manufactured. There are now 43 cheese factories in operation in the mountain sections of the South which ship carloads of good quality cheese to market periodically.

The rapid strides in the development of cheese factories in the mountain regions of the South, as the result of the efforts of the United States department of agriculture, cooperating with state agricultural colleges, is shown forcefully in reports of the progress of the work coming to the department. No cheese was shipped from the South previous to 1914. Although smaller lots were shipped earlier, the first carload of southern-produced cheese was shipped from North Carolina and Tennessee on July 24, 1918. This was a co-operative shipment from eight local factories and comprised about 16,000 pounds, the value of which was approximately 25 cents a pound.

Factories in Mountains.

Forty-three cheese factories now are in operation in the mountain regions of the South where cold springs of water on each farm provide excellent facilities for keeping the milk in such a condition that it produces a high quality of cheese. Abundant rainfall, luxuriant grass, high altitude, and a moderate temperature all combine to make this region especially adapted for the production of cheese which can compete on the market successfully with that produced in any other section of the country, say dairy specialists of the United States department of agriculture.

The most recent advanced steps in the progress of the cheesemaking industry in the South have been the perfecting of the marketing system whereby one of the large packing companies sends a refrigerator car to a central shipping point periodically. Since the initial carload shipment from North Carolina and Tennessee, carloads have been going forward nearly every ten days.



Typical Mountain Cheese Factory, Wears Valley, Tennessee.

every ten days. A representative of the packing company receives from the various factories the cheese which is brought in by wagon and immediately issues a check on the local bank for all cheese received. The bank in turn promptly pays the patrons of the factories for the cheese.

Creating Interest.

The plan of marketing milk through cheese factories has increased the interest in cheese manufacturing throughout the southern mountain districts. The improved market service is not only creating much interest and enthusiasm for cheese production, but incidentally it is creating interest in other farm products. Recently one of the field men of the department of agriculture was at one of the factories and observed many farmers bringing in wagon loads of potatoes which were loaded to the cheese-shipping point for shipment in a refrigerator car.

In a number of counties arrangements have been made to obtain cheese boxes from local lumber concerns in order to relieve the extra cost of shipping these boxes long distances. On account of the war, men cheese makers are hard to get, so women are being trained for the work. Already five women have been engaged as cheese makers.

TURN ATTENTION TO RABBITS

Cheap Substitute for Ordinary Meats and Can Be Kept in Inexpensive Buildings.

The fact that rabbits are a cheap substitute for the ordinary meats is likely to turn the attention of many more persons to rearing them now, specialists of the United States department of agriculture believe. They can be kept in small and inexpensive pens and buildings and, like poultry, can be killed and prepared for the table in short notice.

Father's Hope.

Mother (to telephone)—"Mersey, John, you said you had married the daughter of the man who was killed in the war."
Father—"So?" Well, maybe now he will have some objection to keeping down the war debt."—To the Times.

SUGAR BEET SEED

The estimated production of sugar beet seed grown by beet sugar manufacturers and growers associated with them for 1918 is approximately 6,000,000 pounds. This estimate of production is from 6,014 acres reported in the seed survey of July 1, 1918. In addition there are several hundred acres of sugar beet seed grown by independent growers which are not included in this report.

FARMING IN ALASKA IS NOW PROFITABLE

Experiment Stations Developing Important Feed Crops.

Strawberries Can Be Grown Successfully and Made to Bear Fruit Where Season Is Short—Potatoes Are Big Money Crop.

(Prepared by the United States Department of Agriculture.)

Many Americans think of Alaska as a land of perpetual snow, comparable with "Greenland's icy mountains," and from an agricultural standpoint of little value. But the United States department of agriculture is demonstrating, through the agricultural experiment stations in Alaska, that many crops can be successfully and profitably grown in the territory.

Hardy hybrid strawberries, developed at the Sitka (Alaska) agricultural experiment station, can be grown successfully and made to bear fruit where the growing season is short.



Cutting Grain for Hay on the Tanana Bottoms, Alaska.

Several thousand plants resulting from crosses are now under observation at the station. At the experiment station at Fairbanks, last year, in spite of unfavorable weather conditions—a cold spring followed by severe drought—more than 1,200 bushels of spring wheat, oats, and barley were produced. Average yields of over 11 bushels an acre were obtained for spring wheat, the seed for which was obtained in 1914 from a Siberian experiment station. Other varieties yielded from 12 to 15 bushels an acre and yields of from 28 to 40 bushels of oats an acre are reported. Most of these grains were from pedigreed strains developed from the Rampart station.

In an attempt to grow leguminous plants for forage or green manure, it has been found at the Fairbanks station that red clover, which winterkilled badly, can be grown successfully as an annual crop when seeded early in May.

Potatoes are the principal money crop of the Tanana valley. Yields of 92 to 162 bushels an acre were produced at the experiment station.

The stations at Fairbanks and Rampart are giving special attention to the production of improved seed for Alaska use. In addition to grains, seed of peas, turnips and other crops were grown in considerable quantity for 1918 planting.

THIN THE GARDEN PLANTS

"Many home gardeners make mistakes in not leaving enough space between plants for best development," says Prof. A. G. Bonquet, head of vegetable gardening at O. A. U. Thinning should be done before the plants begin to crowd and to grow slender and weak. Pull up the inferior plants leaving the best standing at the right distance apart in the row. Head lettuce should have 8 to 10 inches, radishes 1 inch, beets, carrots, onions and parsnips 2 to 3 inches, and sugar corn, squash, cucumbers and pumpkins should have three vigorous plants, not crowding each other, to the hill.

Business Men Lack Confidence.

American business men are addicted to the vice of canceling orders. Manufacturers' bona fide orders for more than they can deliver and their trade customers' orders more than they can distribute. When the market advances prices and retailers demand speculative profit in sight. When the market breaks the buyers cancel orders and then turn round and offer to take what they actually need on a lower basis. The cure for this is simple, but both sides seem to prefer the loose method that has been in vogue for half a century. Had everybody in the dry goods trade known that he would have to deliver or accept goods as ordered, the retailers would have distributed the merchandise without difficulty provided they had not bought for speculation instead of for regular merchandising.

Do business on the basis of the real prosperity that exists. Its foundation is the wealth of the farmers. Agricultural products are firm, with an advancing tendency, and nothing but a general crop failure can shake the stability of the farm.

ing business this year.—New York Commercial.

• Lack of Training. Katherine's parents are trying to teach her politeness, although she is only four years old. As a result she watches opportunities to use "Scuse me" and "Please." The other day she watched mother as she rocked her year-old brother. Finally little brother hiccupped. Katherine waited expectantly but in vain. Finally she could stand it no longer. "Mudder," she said, indignantly, "Bub ought to be scuse enough to say 'Scuse me'!"

Chance for "Soaks."

Kentucky distillers are getting ready to dump 20,000,000 gallons of whiskey into the Ohio river. Weary Willie may yet decide to take a bath. —Washington Star.

Did you ever find the pot of gold at the end of the rainbow?

Service Is Our Motto; And We Give It

Did you ever attend a banquet where the cats were of the best, the toasts fine, but the service so poor that everything from soup to turkey was cold? Poor service spoiled it all, didn't it?

We endeavor to give real service, together with up-to-date insurance forms and policies.

Security Insurance Agency

Chas. H. Reynolds, Manager
Insurance With Service.



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Come and see the demonstration of Chi-Namel at our store on dates given below and learn the beauty and economy of Chi-Namel Products for home decoration.

If you have an old dirty softwood or previously painted floor, try your hand at graining and see for yourself how fascinating and easy it is—you can learn to grain in 5 minutes.

FACTORY EXPERT WILL DEMONSTRATE

No matter what you desire to refinish—new or old, hard or soft wood floors, furniture, woodwork, walls, doors, fixtures, picture frames, screens, screen doors, radiators, bric-a-brac, autos, carriages or wood metal, plaster, cement, brick or stone, we want to show you the Chi-Namel Product best fitted for that particular purpose and easiest for amateurs to apply without lags or brush marks.

Chi-Namel Finishes are the highest quality products possible to produce. They embody a different and better principle of manufacture employing a remarkable WATERPROOF, SELF-LEVELING CHINESE OIL, which is imported at great expense and subjected to many expensive secret processes to produce Chi-Namel. Come and bring your friends—we cordially invite everybody.

THIS COUPON WORTH 20 cents
upon the purchase of one quart or more of Chi-Namel Varnish during the CHI-NAMEL DEMONSTRATION.
(Dates given below)

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Address.....

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The Place You Get Everything You Want Every Day at the Price You Like to Pay.

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A 5-room plastered house with bath, full basement, good furnace. There is a good garage. The whole house is conveniently arranged. Location is ideal for home. Price \$2500. Terms arranged.

A 5-room house, plastered, with bath. Full basement. All rooms are large. Extra large closets. Lot size 40x100. A fine home, good location. Can arrange sale with \$500 down. Price \$3500.

Do you want to buy a choice lot on First street between Spring and Penn. avenues? Size 50x110 with all street, sewer sidewalk paid for. Abstract to date. Very low price, \$1100 for quick action.

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