

HIGH PRICES ARE TOLD BY SWIFT

PACKERS ISSUE STATEMENT ON COMMODITY FLUCTUATIONS

Poultry, Butter, Eggs and Cheese Subject to Rapid Deterioration.

CHICAGO, Mar. 15.—Some of the seasons for the prices of poultry, butter, and eggs are explained in the 1919 Year Book of Swift & Company, which has just been issued.

Butter, eggs, poultry and cheese are highly perishable products, which are subject to rapid deterioration, according to the Year Book, which continues:

"Therefore they require suitable facilities for their collection and distribution.

"The principal reason why we handle these products is that we have a nation-wide distributing and selling organization composed of 7,000 refrigerator cars, over 400 branch houses, regular refrigerator car trips to towns not having branch houses, refrigerating facilities, corps of salesmen and expert handlers of perishable products, and delivery equipment for reaching retailers. This distributing organization was built up primarily to take care of our fresh meat; not to use it for other perishable products, which require similar handling, and which reach the same class of retail dealers would obviously be an economic and social waste.

"Swift & Company handles such a small percentage of the total trade in poultry, butter, eggs and cheese that it, of course, has no control whatever over market prices; we are also in keen competition with all other packers in the buying and selling of these commodities.

"In order to make still more effective our handling of these products, we have established properly equipped plants throughout the producing sections where butter, eggs, and poultry are produced from nearby communities and where they are skillfully prepared and ready for market. These commodities are then largely shipped in carloads direct to our distributing houses in different parts of the country, thus enabling them to arrive at the principal population centers in the very best condition. The route from producer to consumer is the most direct that is possible, and the number of handlings is reduced to a minimum.

"This system of gathering and marketing results in an ever-ready cash market for the producer, and also broadens his market, because of our extensive distributing facilities. The use of cold storage was necessary in connection with this system has also tended to broaden the market, make it more stable throughout the year, and has generally tended to increase production of the commodities handled. At the same time it affords consumers the opportunity to buy the best possible products throughout the whole year at more uniform prices than would otherwise exist.

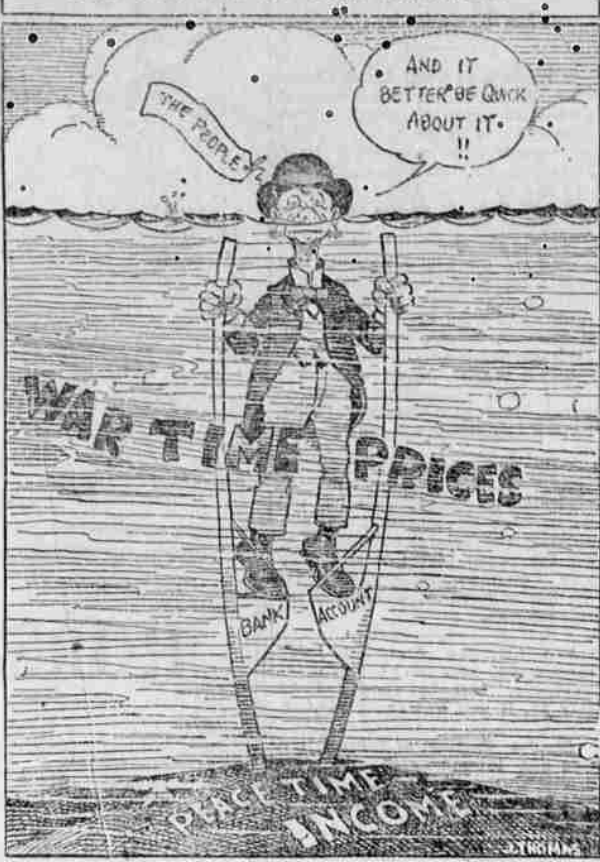
"The extremely high prices of butter and eggs during the winter of 1918 have been causing considerable alarm and misgiving, especially since the production of both these commodities during the past year has been heavier than usual.

"The three principal reasons for the extremely high prices of these products are, first, that domestic demand has been very heavy because of high wages and general prosperity; second, the fact that the government was obliged to make tremendous inroads on the stocks held in storage; and third, the fact that the profit margins allowed by the food administrations kept the price so low during the early fall that storage stocks were used up too rapidly.

PARKER OF TEXAS TEND IT OVER THERE



THE TIDE HAS TO TURN SOMETIME



"In the case of butter, the government, without any warning, commandeered 60 per cent of the stocks held in storage in August, 1918. This left only a small fraction of the usual storage stocks available for ordinary commercial channels, and this amount was soon practically used up. Because of the resulting shortage in storage butter, the demand for fresh butter has been so great as to raise the price to a high level. No substantial relief from high butter and egg prices can be expected until the heavy production season begins in the spring of 1919.

"The economic value of cold storage has never been as universally appreciated as during war times. The important protection against cold storage products is gradually disappearing, and the United States Food Administration, from the very first, has recognized the necessity of conserving the surplus products of months of over-abundance for use during the months of scant or no production.

"The profits of dealers who store commodities are no more than reasonable in the long run; years during which losses are suffered are almost as frequent as years when profits are made. For this reason the policy of the food administration in limiting the profits on cold storage operations, and not at the same time guaranteeing against losses, although it has undoubtedly been beneficial during war times, would never do during peace times, and would discourage the putting away of storage goods. Swift & Company makes no misrepresentation in the sale of storage products—each package correctly shows the nature of the contents."

Among recent army orders received at Vancouver are those transferring Captain W. A. McCullough of the medical corps to the Scott flying field at St. Louis.

Tobacco Prices Are to Still Advance, According to Western Tobacconist

Declines are in the air, many have already come and for this reason many more are expected. Consumers are full of this idea and naturally are looking for lower prices on the smoking and chewing tobacco, not to speak of cigars and cigarettes.

The average retailer does not bother much about the first hand values of leaf tobacco, and consequently is hardly to be expected to prevent the smoker from getting the notion that prices are all ready to drop. Nothing, however, could be further from the truth. Prices today in the southern market on household tobacco are skyrocketing without any sign of a limit. When it will stop no one can tell. The business is done by auction and the buyers naturally want to get the goods as low as they can. But the demand is there and so long as it exists values will never come down. Demand for American tobacco in Europe is apparently growing as a result of the big overseas shipments during the war and nothing certainly could be more natural or desirable.

As we have before explained in these columns, cigar and tobacco manufacturers do not base the price of their product upon the present price of raw leaf. If they did the prices of all tobacco products would be very much higher than they are today. No, the plan they all follow is to average two or three years' prices and thus maintain more stable values. Those therefore who are in a position to look at the actual cost figures of big manufacturers know and tell us frankly that while prices will undoubtedly come down in the future, that they will

certainly seek higher levels before they decline. Therefore, when possible, place these facts before smokers who are ignorant and who do a lot of foolish talking all the way from claiming tobacco is mixed with brown paper to being absolutely certain that a big profiteering trust is at the bottom of all tobacco raises.

LA GRANDE MARKETS

RETAIL	
Butter and Eggs.	
Butter, creamery, roll	1.30
Eggs, dozen	.40
Butter, country, roll	1.10
Fish.	
Salmon, lb.	.30
Hallbut, lb.	.30
Perch, lb.	.15
Fruit.	
Tangerines, dozen	.35
Bananas, lb.	.15
Lemons, dozen	.35
Oranges, dozen	.50@
Grapefruit, Florida, each.	.15
Grapefruit, Cal., 3 for	.25
Meat.	
Beef shoulder steak	.20
Beef round steak	.20
Hamburg steak	.20
Beef pot roast	.18@
Bacon, best local, lb.	.45@
Beef, boiling rib, lb.	.15@
Beef, sirloin steak, lb.	.30
Beef, T-bone steak, lb.	.30@
Beef, porterhouse, lb.	.30@
Ham, lb.	.37
Ham, sliced, lb.	.45@
Lard, best local, 5-lb. can.	1.40
Mutton chops, lb.	.20@
Pork, bacon backs, lb.	.30@
Mutton, loin, stew	.20
Mutton Stew, lb.	.10@
Pork chops, lb.	.25@
Pork, shoulder steak, lb.	.25@
Veal, leg, steak, lb.	.25@
Veal, shoulder, lb.	.22@
Veal, chops, lb.	.25@
Lard, lb.	.30
Leg of lamb, lb.	.35
Lamb chops, loin, lb.	.35
Lamb chops, shoulder, lb.	.35
Lamb stew, lb.	.10@
Poultry.	
Hens, dressed, lb.	.32
Roosters, dressed, lb.	.25@
Vegetables.	
Cabbage, new Cal., lb.	.04
Carrots, lb.	.04
Celery, Cal., bunch	.20
Cucumbers, hothouse, ea.	.25
Lettuce, head, 2 for	.25
Lettuce, hothouse, lb.	.35
Onions, lb.	.04
Potatoes, per cwt.	1.50
Sweet potatoes, lb.	.10
Green peppers, lb.	.65
Tomatoes, lb.	.25
Turnips, lb.	.05
Parsnips, lb.	.05
Gaulflower, head	.15@
Spinach, lb.	.12@
Bunch turnips, 15; 2 for	.25
Bunch beets, 15; 2 for	.25
Bunch carrots, 15; 2 for	.25

Will take second mortgage for part of purchase price on neat five-room modern house. Well located, near school, fine lot, cement sidewalk. First mortgage, \$1,000, payable \$20 per month, and balance of \$1,000 can be paid on second mortgage to suit purchaser. Box 904, La Grande, Oregon. 3-13-3

THE REX BARBER SHOP
Cantrell & Holliday, Props.
Union shop, everything clean and sanitary. All first-class workmen. We solicit a share of your patronage. 2-27-tf

MONEY TO LOAN.
On improved real property in Union county. No delay. Current rates. La Grande Investment Co.

DAIRY COUNCIL FOR THE STATE

ORGANIZATION TO BE PERFECTED AT EARLY DATE.

Preliminary Meeting Is to Be Held at Multnomah Hotel in Portland Wednesday, March 26.

PORTLAND, March 15.—The Oregon Dairy Council, which is being formed as a permanent state-wide organization to "boost" the dairy industry in Oregon, to encourage the raising of better herds, to do educational and advertising work in the interests of the dairymen, breeders, stockmen and all branches that are interested in making Oregon famous as a first-class dairy state, will soon file its incorporation papers which have been adopted.

The council has on its membership committee in Union county M. H. Kiddle, who, on his recent visit to Portland, became interested in the educational and publicity work done by the council in many parts of the state and immediately declared that La Grande should be represented in the work of the council. The council will meet Wednesday, March 26, at the Multnomah hotel, Portland.

The organization was planned last summer under the auspices of the food administration, bureau of health of Portland, the state dairy and food commission and the Oregon Agricultural college. At that time in some parts of the state the dairymen were undergoing great hardships because of shortage of mill feeds and labor and high prices that prevailed. As a consequence many were greatly discouraged. To help them and to promote a greater use of milk and all dairy products the council went to work as a volunteer patriotic body. So successful has been their work that the members decided to continue and have done so at the request of the dairymen of all parts of the state. O. D. Center, head of extension work at O. A. C., is president. As soon as the 100 sustaining members are signed a permanent organization will be effected, nine directors elected and intensive work commenced.

Herzinger Reaches the \$100,000 Point in Life Insurance

"We wish to pay tribute to the loyal support of Oregon citizens for the splendid business given us in 1918, and 1919 gives promise of beating 1918," said E. C. Herzinger, district manager of the Oregon Life Insurance company, yesterday.

"No little credit is due the press of America for loyally supporting home industries. No one knows better than the local paper the value of everyone patronizing the home merchants.

"President A. L. Mill's thirteenth annual report shows we increased our insurance in force to \$15,488,504.00, all written in Oregon, and our admitted assets to \$1,689,614.00.

"All death losses during the year have been paid on the day completed proofs have been filed, and all war claims paid in full," says President Mills.

Mr. Herzinger expects to leave for Portland in a few days, where the annual convention of salesmen will be held. Mr. Herzinger is one of the members of the \$100,000 club of the company.

MONEY ON CITY PROPERTY. Jack Oliver has money he will loan on city property on very easy terms. 1-11-304

SPRING CLEANING. Trees, hedges, shrubs, trimmed. Gardening. Windows, carpets, wall paper, cleaned. Kalamining. Red adv-13-44

Our Tailoring-Has that "Classy" look

Without extra cost, our clothes give you that "classy" look which men want so much.

We Guarantee Satisfaction

All clothes bought here must be satisfactory or will gladly make them so. We want your regular trade and your friends' trade.

Choicest New Woolens Just Arrived

You'll be pleasantly surprised at the large and handsome assortment of fresh woolens just arrived. Choicest materials to suit every taste—all fashionable now.



Wonder Silk Linings and De Luxe Coat Fronts

Our Wonder Silk Linings give a suit that finishing touch of quality—"They make a coat look glad." Our "De Luxe Coat Fronts" are especially made of selected Canvas and Hair Cloth to retain their shape—they don't wrinkle. Linings and Coat Fronts are all—

Guaranteed for 2 Seasons
WILSON BROTHERS TAILORS

Wilson Brothers Tailors, La Grande, Oregon.

The Universal Majestic Electric Heater

The Ideal Heater for Every Purpose

Eastern Oregon Light & Power Company

H-L-F SILOS

Double Wall—Freeze Proof

1493 In Use

Massive, four-by-six studs with tight double walls of matched lumber make the H-L-F Silo a very strong building rather than a barrel. Because sold direct, these wonderful silos actually cost less than common, single wall silos. See or telephone—

TESTIMONIALS OF H. L. F. SILO OWNERS

I am convinced that the double wall principle in silo construction is the correct one, and I believe that you have solved the problem for an efficient silo. Simple to build at a very reasonable cost.—Jos. M. Dixon, former United States Senator from Missouri, Mont.

I think that the Hewitt-Lee-Funk Silo is worth just twice as much as any other silo in this part of the country. If I shall ever want to build another silo, you can feel assured to sell me the next one.—T. P. Cassent, Odell, Minn.

Mr. E. M. Dean of Nyssa, Ore., bought one of the first ones manufactured and was so well pleased with the results that he bought another in 1917. Also did Mr. C. T. Johnson of Fort Tyler, Mo. Bought one in 1914 and again in 1915 bought three more. What more proof do you want and the price is from \$75 to \$120 cheaper. Our prices are F. O. B. your own station. There were over six hundred sold last year. One agent sold over \$7000 worth of them.

I have not lost a pound of corn or grain and I have been an abundance of the H. L. F. Silo is much superior to the silos of any other make. Many of them have been sold partly in our locality.

ROBERT ROBERTSON
Rent, Wash.

I saved \$120 over the cost of a silo and it is worth \$150 more than any other silo.—Ray E. Ellis, Oakdale, Minn.

INSTALL ONE IN YOUR NEW HOME

Universal Pipeless Furnace

Fred Spaeth
Plumbing and Heating Co. La Grande, Oregon