

### The Observer's Classified Ad. Page is The People's Market Place

PUT SALESMANSHIP INTO YOUR REAL ESTATE ADVERTISING. IT MERELY MEANS TO PUT INFORMATION INTO IT—THE FACTS WHICH PROSPECTIVE BUYERS LOOK FOR IN AN AD. IF YOU RESORT TO GENERALITIES INSTEAD OF FACTS, THE READERS OF YOUR ADVERTISING WILL CONCLUDE THAT YOU ARE AFRAID OF YOUR FACTS—TIMID ABOUT GETTING THEM INTO THE LIMELIGHT.

#### HELP WANTED—Female.

AN INTELLIGENT person may earn \$100 monthly corresponding for newspapers; \$40 to \$50 monthly in spare time; experience unnecessary; no canvassing; subjects suggested. Send for particulars.—National Press Bureau, Room 4296, Buffalo, N. Y.—Adv. 5-21-tf.

WANTED—Competent girl or woman for general housework. Inquire Observer. 7-6-tf

#### HELP WANTED—Male.

AN INTELLIGENT person may earn \$100 monthly corresponding for newspapers; \$40 to \$50 monthly in spare time; experience unnecessary; no canvassing; subjects suggested. Send for particulars.—National Press Bureau, Room 4296, Buffalo, N. Y.—Adv. 5-21-tf.

#### FOR RENT

FOR RENT—Modern 5 room house. 1504 Seventh. Inquire Dr. Richardson.—Adv. 5-22-tf

FOR RENT—Office rooms over Levy-Vogel Drug store. Inquire Levy-Vogel.—Adv. 6-28-tf

FOR RENT—5-room house. Call Main 780. 5-13-tf

FOR RENT—5 room house, 2005 First Street. Phone Black 1191.—Adv. 7-13-tf.

#### FOR SALE—Household Goods

FOR SALE—5 pieces hickory parlor furniture at a bargain, 1708 First St., Phone Black 1711.—Adv. 7-10-tf

#### FOR RENT FURNISHED

FOR RENT—Apartments furnished or unfurnished.—The Darland Apartments, 4 Depot St.—Adv. 5-19-tf.

FOR RENT—Two room furnished house 1503 Seventh St. Phone Red 3101.—Adv. 7-14-St.

FOR RENT—A five room furnished house.—Elmer I. Stoddard.—Adv. 7-14-tf.

#### FOR SALE—Real Estate.

Twelve room furnished modern house in best residence section of the town. House pays \$70 per month and furnishes 5 nice rooms for family use. Owner must sell at once as health of member of family compels him to leave and will sell at a bargain. Comparatively small cash payment required. Balance can be paid monthly out of income from property. Address X, care Observer.

#### FOR SALE—Fruit.

FOR SALE—Ripe cherries, reasonable, 2709 North Birch. Phone Black 3452.—Adv. 7-12-6tp

#### FOR EXCHANGE—Real Estate.

FOR SALE—Moving to Portland, or wish to? Write to us or call. We sell, trade or rent Portland property. NEUHAUSEN & CO., 763 Lewis Bldg., Portland, Ore

#### FOR SALE—Farm Lands.

The Government needs farmers as well as Fighters. Two million three hundred thousand acres of Oregon and California Railroad Co. Grant Lands. Title reverted in United States. To be opened for homesteads and sale. Containing some of best land left in United States. Large copyrighted map, showing land by sections and description of soil, climate, rainfall, elevations, temperature, etc., by counties. Postpaid one dollar. Grant Lands Locating Co., Box 610, Portland, Ore.—Adv. 6-22 D-W. 8-mo.

FOR SALE—160 acre farm, 40 acres in cultivation, 90 acres of balance good land when cleared, 30 acres pasture, 5 room house, small barn, good chicken house, good well and spring. 1.1-2 miles to market and railroad. A fine place for stock. Price \$3600; \$1000 cash, balance terms. Will take a good auto as part first payment.—La Grande Investment Company.—Adv. 7-10-6t

#### FOR SALE—Dog.

FOR SALE—Young Pointer pup, 5 months old. Phone Main 746.—Adv. 7-14-tf.

## O'NEILL IS WELL MATCHED WITH THYE

USUALLY GIVING AWAY 10 TO FORTY POUNDS, WITH THYE HE IS EVENLY MATCHED IN WEIGHT.

No athletic event this year has attracted more attention locally than the O'Neill and Ted Thye Wrestling match which will be staged at the Arcade next Friday night. In all previous matches this year O'Neill has given away anywhere

from 10 to 40 pounds weight to get the match thereby burdening himself with considerable handicap. In the coming bout he meets a man of his weight, although much younger and youth must be recognized as a good asset in wrestling. O'Neill's record the past three years demonstrates one thing very plainly, "they all look alike" to this past master of mat etiquette.

However the splendid record of Thye must not be overlooked in comparing these two men. He has not suffered a single defeat by falls the past two years, among his best matches was a hard bout with John Berg, which ended in a draw. He is only twenty-six years old and has wrestled professionally the past five years.

The match will be chuck full of speed, skill backed by the determination of both men to win, and should be as interesting as the O'Neill-Berg contests.

A good feature of the preliminary entertainment will be the music ren-

dered by the Unknown Quartet—unknown in La Grande, well known in China and the Orient.

#### Ox Bones.

Ox bones have a considerable value. The four feet of an ordinary ox will make a pint of neat's foot oil. The thigh bone is the most valuable, being useful for cutting into toothbrush handles. The fore leg bones are made into collar buttons and parafol handles. The water in which the bones are boiled is reduced to glue, while the dust which comes from sawing the bones is turned into food for cattle and poultry.—Exchange.

#### Fine Canal Locks.

Some of the locks in the New York barge canal are the finest in the world, the five at Waterford being the greatest series of high lift locks in existence. They have a combined lift of 163 feet, one foot less than the total lift of every lock in the Panama canal. The upper gates weigh forty tons and the lower about 100 tons.

## Inspiration Miscellany

#### Habits Are Forces

Even without considering at all the common bad habits, just think of the thousand and one little habits that largely determine one's every thought and act. In the commonest things every one is influenced by innumerable little habits that he seldom suspects. Hardly an impression, emotion, opinion, resolution or action is possible to us that is not influenced, directed and colored by fixed conditions within our selves—habits.

Almost every move in the process of the morning's dressing, for example, is involuntary and calls for no conscious thought. Your mind is absorbed in mapping out the day's work while habit is washing and dressing you.

Habit accustoms us to doing most of the everyday things in particular ways, and we consciously turn the mind to them only when they chance to be done differently. The dividing line between efficiency and inefficiency is largely right here. Any one who stops to think about it can easily see that innumerable little habits make up a very large part of our lives. It is, indeed, well worth while carefully to study the host of little habits that breed and hide in the most secret cells of brain and muscle. None of them is too small to be worth attention.

Bad habits are the little threads with which the weak Lilliputians bound the strong Gulliver in helplessness.

Good habits are like a well made harness, enabling us to do our work in the world with less friction and waste of energy.

Habits we cannot avoid. Nor can we escape being greatly controlled by them. But we have free choice between the habits that are good and helpful and habits that are bad and harmful.—Christian Herald.

#### Man's Free Will.

Man's free will is but a bird in a cage. He can stop at the lower perch or he can mount to a higher. Then that which is and knows will enlarge his cage, give him a higher and a higher perch and at last break off the top of his cage and let him out to be one with the free will of the universe.—Lord Tennyson.

#### Girls Who Work

Here is the gist of a discussion at a business conference:

"There's nothing easier than to get out of date in your job. Because you've made a good record don't think you can lie back on it and let it float you the rest of your life. You'll find yourself in backwater in no time.

"You've got to keep growing. One way is to keep interested in what's being done all around you, especially in your own business. Another way is to get some friend you can trust to point out to you where you are slacking. Another way is to bring a few tests to bear on yourself at least once or twice a year—not salary tests (these may be deceptive), but work and idea tests."

We women need to do a lot of growing, whatever our work may be.—Jessie Roberts in New York Globe.

#### The Beautiful.

We ought to acquaint ourselves with the beautiful; we ought to contemplate it with rapture and attempt to raise ourselves up to its height, and in order to gain strength for that we must keep ourselves thoroughly unselfish. We must not make it our own, but rather seek to communicate it—indeed, to make a sacrifice of it to those who are dear and precious to us.—Goethe.

# Buy Your Printing NOW!

All lines of Printer's Materials have been rising during the past year.

Our Stock of Materials is a complete one for you to select from.

We Print anything that can be printed and do it the right way.

Commercial, Society and General Forms for your inspection.

## The Observer

Phone Main 37 and We Will Have a Representative Call. 1710 Sixth Street

## PROFESSIONAL DIRECTORY

#### OSTEOPATHIC PHYSICIANS.

DR. J. L. INGLE—Osteopathic physician. Third floor New Foley Bldg. Hours 10-12 a. m.; 2-5 and 7-8 p. m., and by appointment. Office phone, Red 1761; residence Red 881.

DR. MARGARET INGLE—Osteopathic physician. Diseases of women and children and obstetrics.

F. L. RALSTON, D. O., M. D.—Physician, surgeon and osteopath. Over Silverthorn's Drug Store, Rooms 12, 13. Phone Main 21.

#### VETERINARY

DR. H. W. RILEY—Graduate Veterinarian Hospital, 1409 Madison Ave. State Stallion Inspector and Inspector of stock for shipment. Home Independent Phone, Black 41, Farmers Co-operative Phone, Main 112.

#### ATTORNEYS

CRAWFORD & EAKIN—T. H. Crawford and Robert S. Eakin, Attorneys at law. Practice in all the courts of the state and the United States. Office, West-Jacobson Bldg., Rooms 9-10-17, La Grande, Oregon.

COCHRAN & EBERHARD—Geo. T. Cochran and Colon R. Eberhard Attorneys. La Grande National Bank Building.

R. J. GREEN—Attorney at Law. Rooms 12-13, West-Jacobson Bldg., La Grande, Ore. Practices in all State and Federal courts.

R. J. KITCHEN—Attorney-at-law. The new Foley building. Practices in all State and Federal Courts. Phone Red 3681.

E. W. EASTMAN—Lawyer—Office West-Jacobson building. Phone Black 1801.

#### CONTRACTOR AND BUILDER

H. E. ROSKAMP, Contractor and builder, La Grande, Ore., Phone Red 1981.

#### ARCHITECTS.

C. B. MILLER—Architect, room 27, New Foley Bldg. Phone Red 1871.

## FRATERNAL DIRECTORY

A. F. & A. M.—La Grande Lodge No. 41, A. F. & A. M. holds regular meetings first and third Saturday at 7:30 p. m. Cordial welcome to all Masons. LOCKE B. MOE, W. M. A. C. WILLIAMS, Sec.

B. P. O. E. ELKS, La Grande Lodge No. 433. Lodge meets each Thursday evening at eight o'clock. Home and club privileges cheerfully extended to all Brother Elks. NORMAN DESILET, Exalted Ruler. ADNA B. ROGERS, Secretary.

KNIGHTS OF PYTHIAS—Red Cross Lodge No. 27 meet every Monday night in Castle Hall (K. of P. Hall). A Pythian welcome to all visiting Knights. W. D. MCCARTHY, C. C. DELILE GREEN, K. of R. & S.

MODERN WOODMEN OF AMERICA—La Grande Camp No. 7703 meets on the first and third Thursday evenings of each month in the K. of P. Hall. Visiting neighbors welcome. H. E. DIXON, V. C. W. F. ASHMAN, Clerk, (Y. M. C. A.)

WOODMEN OF THE WORLD—La Grande Camp No. 169 meets every first and third Monday at Eagles' Hall. All visiting neighbors welcome. ROBERT McLANE, C. C. JOHN A. READ, Clerk.

L. O. O. M.—La Grande Lodge No. 860 Loyal Order Of Moose holds regular meeting every Wednesday night at 8 p. m. in Eagle hall next to Elks' Bldg. on Washington Ave. Visitors always welcome. Dues payable at Youn's Sweets. GEO. YOUNG, Dic. HARRY SWART, Sec.

O. E. S.—Hope Chapter No. 13, O. E. S. holds stated communications the second and fourth Wednesday of each month. Visiting members cordially welcomed. MYRTLE A. BROUGHTON, W. M. MARY A. WARNICK, Sec.

ROYAL NEIGHBORS.—Iris Camp meets every second Friday afternoon and every fourth Friday evening, every month in K. of P. Hall. All visiting members cordially welcomed. MINNIE BUNTING, Oracle. NELLIE V. VINACKE, Recorder.

K. & L. OF SECURITY.—Mt. Emily Council No. 2646. Meets second and fourth Thursday evening at 8 o'clock at Eagle Hall. Visiting member are welcome. C. E. STITT, Pres. C. W. COOK, Fin. Sec. DORSEY BEAUMONT, Rec. Sec.

## Offsetting Attack

The call to arms in the battle of life may come to you at any moment.

Preparation against the invasion of want is always in order.

The first line of growing Savings Account.

A fixed sum regularly deposited in this Institution builds a strong fortification against the day of need.

Our Officers invite your account.

### United States National Bank

La Grande Oregon

REBEKAHS—Crystal Lodge No. 50. Meets every Tuesday evening in the I. O. O. F. Hall. All visiting members are invited to attend. STELLA WEBB, N. G. ROSA GLASS, Sec.

KHALED TEMPLE NO. 170—Dramatic Order Knights of Khorassan. Instituted Feb. 20, 1914. Meets the third Friday of each month at K. P. hall. All visiting Votaries welcome. H. C. REES, Secretary.

Mrs. W. J. Harper and daughter have returned from a visit to The Walles, Portland and Seattle.



## WOMEN WHO WEAR "Sa Camille"

FRONT LACE CORSETS know what it means to be correctly corseted. They enjoy the ultimate of figure improvement, their health is promoted, and they are at all times perfectly comfortable.

You are cordially invited to enjoy a fitting of these superb corsets.

A complete line of new spring models just received. Priced at \$2.00 up. MRS. ROBT. PATTISON Corsetiere Res. 1702 Oak Phone Red 3221