

Factory Demonstration of Universal Heaters and Ranges

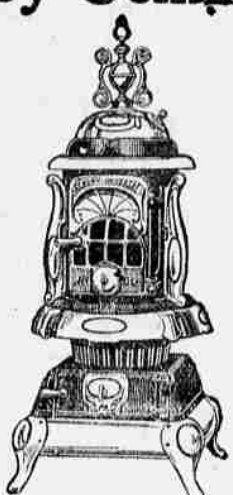
Don't Let Your Fuel Money Go Up In SMOKE

Save It! Turn Every Nickel into Heat by Using

The RENOWN UNIVERSAL HEATER

Gas and Smoke Consuming

Here's a heater that drives the heat down to floor level, and holds fire with ease for 36 hours. All doors machine fitted and ground joints.



RENOWN UNIVERSAL

Patented

Double Flue Hot Blast Ring Gives 60% More Heating Efficiency

with the use of soft coal. Air admitted at feed door is carried through upper flue around inside of stove to rear and returning by way of lower perforated flue spraying the superheated air over the fuel, thereby creating perfect combustion.

Burns any fuel with great economy. But best adapted to soft coal or soft coal slack. Economical—durable—unequalled.

**Thursday,
Friday,
Saturday,
October
12th,
13th,
14th.**

THE UNIVERSAL FACTORY WILL HAVE A SPECIAL REPRESENTATIVE WITH US TO DEMONSTRATE THE SUPERIORITY OF THESE WONDERFUL STOVES. HE WILL PROVE TO YOU BY A PRACTICAL DEMONSTRATION THAT THEY BURN THE SMOKE AND GAS, AND BY DOING SO, WILL SAVE YOU 50 PER CENT OF YOUR FUEL BILL, YOU ARE URGED TO CALL AND SEE THIS DEMONSTRATION, IT IS NOT THE FIRST COST OF A STOVE OR AN AUOMOBILE, THAT SHOULD BE FOREMOST IN YOUR MIND, IT IS THE EVER LASTING UPKEEP: THE FUEL BILL. THIS WE WILL CUT IN TWO. SAVE YOU 50 PER CENT OF YOUR FUEL BILL. THIS IS A FACTORY DEMONSTRATION AND IS GOOD THURSDAY, FRIDAY, AND SATURDAY ONLY. THESE STOVES MUST BE SOLD WHILE THE FACTORY MAN IS HERE—NOT NEXT WEEK. WE WILL TAKE YOUR OLD STOVE AS PART PAYMENT, THE BALANCE ON EASY TERMS.

Never One Like It Before

NEVER before a range that so lightens and brightens the duties of housewives.

Never before one so practical, durable, efficient—so saving of fuel, of labor—so replete in all things making for perfection.

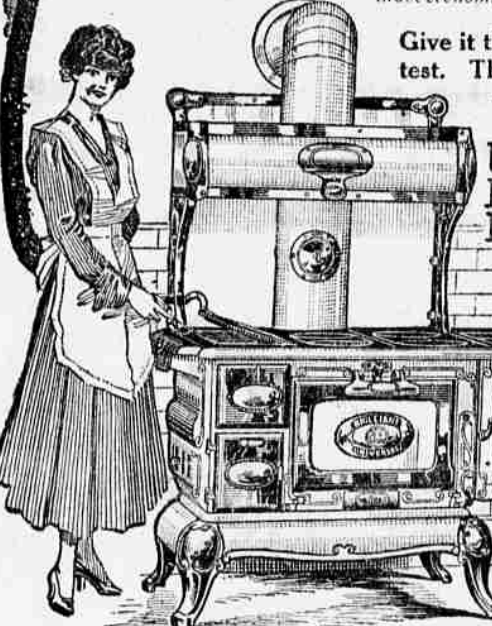
And NEVER a cooking range so downright beautiful—the crowning achievement of over 40 years of manufacturing experience.

The Blue Beauty is covered with a heavy coat of blue porcelain enamel—enamel baked for keeps on a cast iron body durable as the rock of Gibraltar. Everlastingly rust-proof! Never needs to be blackened!

Sanitary, cleaned with cloth and water, the most remarkable range ever seen! And the most economical.

Give it the eye-test. That's all we ask.

UNIVERSAL Blue Beauty Brilliant



UNIVERSAL STOVES AND FURNACES

FREE

Aluminum Ware

A ten-piece set of modern, sanitary aluminum ware. Regular \$6.50 value. Durable, sanitary and delightful to use—just like Universal Stoves and Ranges.

FREE

Rocking Chair

A chair of remarkable comfort and attractiveness. Regular \$6.50 value. Oak finish, leather seat, durable, massive, elegantly constructed—a chair that, like Universal, will last for years and years.

Come in and See UNIVERSAL Stoves and Ranges

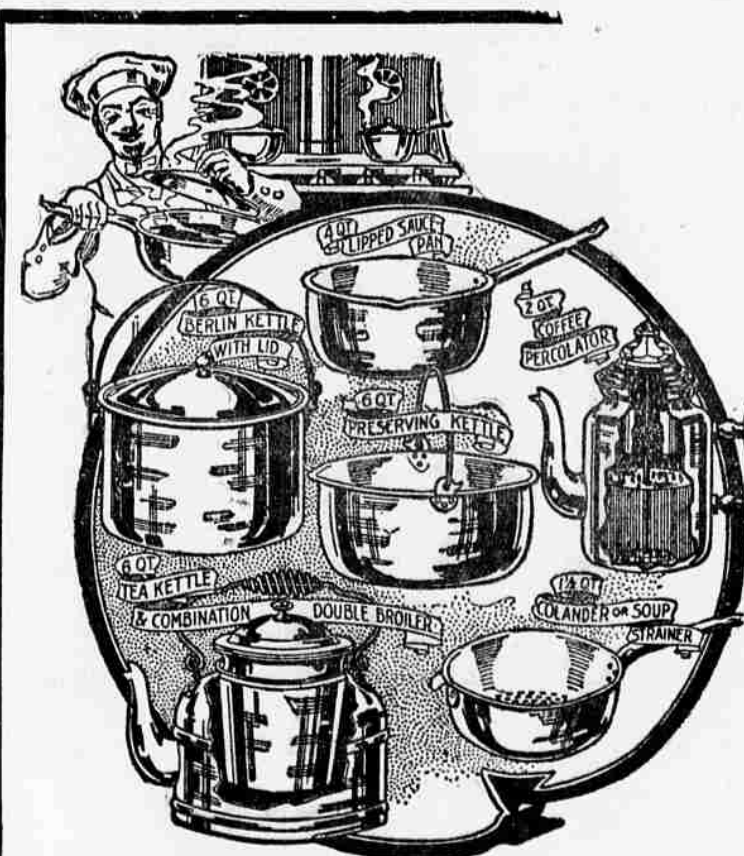
It won't cost you a nickel to see these modern ahead-of-the-times stoves and ranges.

If you decide to buy you'll not only get the most satisfactory stove and range service ever offered at any price, but you'll also secure free some needed household articles that would cost you real money otherwise.

Universal Stoves and ranges are covered by a sweeping guarantee of superiority in every point making for efficiency and labor and money-saving service. Come see them today.

Grand Annual Demonstration

Free to anyone purchasing a Universal Renown Heater (a coal stove), or a Universal Merit Heater (a wood stove), the choice between two most desirable articles of merchandise, a comfortable, artistic rocker, or a fine set of Sanitary Aluminum ware.



FREE--This Beautiful Set of Aluminum Ware to any One Purchasing a Universal Range.

Your Credit is Good
We Say Buy Your
Stove now.

CARR FURNITURE CO.
Henry Store

Indian George Says
We Will Have a hard
Winter.