

It Does Make a Difference Where You Buy Your Drugs

There is no other line of business which demands the same spirit of carefulness as the sale of drugs. This carefulness not only refers to an effort to avoid errors, but it includes care in buying, handling and selling of everything a druggist carries.

The mission of the drug business is to safeguard the interests of the public. To do this properly, constant care must be exerted.

We are careful, and we seek the trade of customers who appreciate the fact that care counts.

We want you to realize that the characteristic feature of our store is reliability.

La Grande Pharmacy

ADOLPH NEWLIN, Manager
Quick Delivery Phone Main 40
La Grande, Oregon

JUDGE WON'T PAY PENSIONS

BAKER COUNTY AUTHORITIES
TO RESIST PAYMENT TO THE
LAST DITCH.

Claims Widow's Pension Bill Leaves
Much Discretion With the Officials
Of the County.

Baker, Sept. 29.—That he will refuse to allow the claims filed for \$1,297.50 for 12 widows' pensions, which have not been paid since he went into office in January, 1915, and that he is prepared to carry the matter to the supreme court, was the statement yesterday morning of County Judge Messick.

He disclaimed all personal feeling in the matter and asserted that he believed in helping the deserving poor, but declared that the state law is a vicious one, and is an imposition on taxpayers in cases where the applicants for pensions are not dependent.

Judge Messick asserted that the revised statute of 1915 gives the county judge large discretion, and that by virtue of the power vested in him as county and juvenile judge, he would be legally able to declare that it is not a child's welfare to remain at home, but rather to be sent to a state institution, thus removing the mother's chief qualifications for a pension.

Our Want Ads bring results.

PSYCHOLOGY RULES SALES

Professor G. Robert McAuslan, of the University of Oregon, gave his fourth lecture in his course on Salesmanship at the rooms of the Y. M. C. A. last night, his subject being, "The Psychology of Salesmanship." He said that psychology is a new word in business but is coming to be more and more understood and that its laws govern both the salesman and customer in every sale. He explained that there is an atmosphere of thought and feeling in every interview and that the salesman should make this count for himself.

In the study of the working of the mind and its laws, he said that a person may be brought to recognize the value and desirability of an article by reason or by suggestion, explaining the value of each method. In doing this he took up thought as a force that may aid the salesman or hold him back and the importance of thinking only good constructive thoughts or pleasant thoughts make pleasant lives. He showed that there are three sources of thought, and explained how each of them may become an added power in the hands of a skillful salesman.

The power of suggestion was also dealt with and how great an influence it has in every department of life. That it may work against as well as for was shown and how one may avoid the blocks in the way.

Ten rules of suggestibility were then given and Professor McAuslan had some sample advertisements to show their direct and indirect method of approach. He closed by considering the thoughts of the customer and the points where the customer and salesman may meet in agreement as the ideal that the salesman is striving to reach, and how his knowledge of the work of the customer's mind is an exceptionally important help.

Knowledge of Human Nature will be the subject of the lecture this evening.

HUGHES TOUR BRINGS VOTES

Chicago, Sept. 29. (Special)—While the second visit of Charles E. Hughes to the Middle West, which began Tuesday morning, has been a triumphal procession, nowhere was he given a warmer welcome than in Milwaukee Wednesday night. It was the climax of a day of fine campaigning through Wisconsin cities of minor size and the enthusiasm which had been gathering throughout the day burst into a flame of real exuberance in the Wisconsin metropolis.

The candidate felt the spell of the audience's sympathy and enthusiasm and made one of the best speeches of the tour in response to it. He handled the Adamson fake wage bill without gloves, bore down hard on his declaration that it is the first duty of the government to protect its citizens at home and abroad and that the present paramount duty is to prepare the nation to meet the new crises that are bound to come with the close of the European war. The crowd yelled its approval time and again, surpassing in its demonstration of enthusiasm even the outbursts that had greeted the Republican candidate at Peoria and Springfield, Ill., where he had spoken the day before.

At Springfield, Ill., an incident occurred that showed Governor Hughes' fine regard for the G. A. R. veterans. These veterans had come early to the armory and occupied the third bench back from the platform on which the candidate was speaking. In the midst of the speech, the bench suddenly collapsed, dumping the gray-haired old fellows on to the floor.

Instantly, Mr. Hughes stopped his speech and addressing himself to the veterans, said:

"Come up here on the platform; there is plenty of room for you right up here."

The old soldiers, who had visions of having to climb up to the gallery in the crowded hall in order to hear the rest of the speech, clamored to the platform and were given five seats in the front row among the honored guests.

On this tour the myth about Mr. Hughes being chilly and reserved is receiving a death-blow. Never has there been a candidate who gave less of an impression of aloofness. Mr. Hughes is not the emotional, effervescent type that Col. Roosevelt is, for example, but he radiates a cordiality that is winning and convincing.

"I like the way that man shakes hands," said a grimy-faced workingman, who joined the line and passed by the Republican nominee at Green Bay, Wis., after Hughes had spoken there. "He shakes hands like he means it. He gets a firm hold and gives a real, genuine handshake; none of this fishy mit politicians are so apt to hand out. Neither does Hughes over-do the thing; he doesn't try to give you the impression that he is a human vice, and break every bone in your hand. He just shakes hands in a hearty, friendly way, that makes you know he is glad to make your acquaintance."

Sleepers for the Kiddies

WARM & COMFORTABLE---
Easy in and Easy Out---The Dr.
Denton Sleeping Garment----
Priced so Everybody Can Buy---
49c, 69c, 79c, 89c, 98c

YOU CAN ALWAYS
DO BETTER AT
THE UNITED STORE
J. C. PENNEY CO
125 BIG BUSY
STORES

when he said:
"If Governor Hughes is elected—and he will be—he will have the courage to protect American citizens at home and abroad."
When the applause had subsided, Governor Philipp added:
"And we will place this country in the position it should occupy among the nations of the earth."

In the course of his speech at Milwaukee, Governor Hughes, commenting on his record on labor, read an editorial from the leading labor organ of New York State, written after he had gone upon the Supreme Bench, commending his record as Governor, and applauding his successful efforts to secure the passage of good labor laws through the New York legislature. At the conclusion of the reading, the vast audience burst into applause, and simultaneously with the handclapping and cheering, came a terrific clap of thunder.

"It looks like the heavens approve the Hughes record on labor quite as much as the people of Milwaukee," remarked a man in the front of the audience.

Two days after the Maine election Chairman McCormick of the Democratic National Committee issued a statement in which he forecasted the re-election of Wilson. He predicted this forecast on the claim that Wilson would receive quite 15 per cent of the Progressive vote of 1912, and that, he said, would be amply sufficient for Democratic success in November.

Granting for the sake of illustration, that McCormick is right in his contention that Mr. Wilson will get 15 per cent of Col. Roosevelt's vote in 1912—which however many observers are unwilling to concede—it is difficult to understand how Mr. McCormick reaches his conclusion. On the contrary, if Wilson secures only 15 per cent of the Roosevelt 1912 vote, in addition to his own vote in that year, his fate is foredoomed, as a little calculation makes manifest. Taking 15 per cent of the Roosevelt vote of 1912 and adding it to the Wilson vote of 1912, and giving Hughes the balance, the result shows that Hughes will carry 24 states, with a total of 292 electoral votes, or 26 more electoral votes than the 266 necessary for election.

And this leaves out of the accounting a number of states in which, it is believed, Hughes has a fighting chance or better—for example, West Virginia, Kentucky, Missouri, Oklahoma, Nebraska, South Dakota, California and Arizona.

PIANO STORE WILL ENLARGE

G. M. Richey to Occupy Place Which
Housed Carr Furniture Company—
New Stock of Small Instruments
Secured.

G. M. Richey will occupy the entire space of the Richey building facing on Depot. Since evacuation by the Carr Furniture company Mr. Richey has moved part of his piano stock from the rear office rooms to the front but now will remodel the place and occupy the whole floor. He has two carloads of furniture on the way and in addition to using the big windows for display, will carry a bigger line of phonographs and also put in a general stock of small instruments such as violins, and the like.

FAMILY EVICTED BY BEES

Swarm Attacks Pennsylvania Home
And All Ground Won
Lancaster, Pa., Sept. 19.—Kearney Carrigan and his family have been driven from the upper floors of their Quarryville residence by an invasion of bees. Experts have been called in, but have been so far unable to drive

out the invaders. Three years ago a swarm of bees settled down in Carrigan's attic, but they never thought of taking the offensive until recently.

Mrs. Carrigan remarked that her valuables upstairs were at least safe from robbers.

Our Want Ads bring results.

ADDITIONAL PERSONALS.

F. J. Lafky, former city manager, has returned from a business trip to Salem and other points and will now

be located in La Grande in the line of realty investments with an office on Elm street.

Mrs. E. A. Hampson returned this morning from a visit with relatives and friends in Baker.

Mr. and Mrs. Dan Sommer, of Elgin, were over night visitors in La Grande.

Dr. J. T. Miller, a Los Angeles psychologist, is in the city today. His lecture announced for the high school auditorium tonight has been cancelled, but he will remain in the city a day or two with headquarters at the Y. M. C. A., and will lecture there tomorrow night.

Eagle Valley Peaches at \$1.10 Box

Home Grown Tomatoes in 23 lb. Boxes 90c a Box

Daily Arrivals of the Following Fresh Fruits and Vegetables:
Green and Red Peppers, Quince, Tokay, Lady Finger and Concord Grapes, Fresh Roasting Ears, Sweet Potatoes, Beets, Turnips, Green Onions, Cantaloupes, Squash and Pumpkin, Head Lettuce, Green Tomatoes.

NEW ARRIVALS

Pares Sugar Corn from Maine
Crown Brand Baratria Shrimp
Empson's Cut Stringless Beans
Burbank's Colorado Sugar Peas
Pompeian Salad Dressing
McLarens Roquefort Cheese, 3 Oz. Jars
MacLarens Imperial Cheese, 3 Oz. Jars
Wisconsin Swiss and Cream Brick Cheese
White Star Tuna Fish
Tru Blu Crackers and Sweet Goods
Barrington Hall Coffee
Idaho Pure Extracted 5- and 10-lb. Pails Honey
Blydenstein's Self-Rising Pastry Flour
Blydenstein's Prepared Dietary Flour

OUR PHONE NUMBER IS MAIN 80

PATTISON BROTHERS GROCERY

SHERRY THEATRE

—“Always the Best”—

Last Showing Of

William Fox's Great Production

“A TORTURED HEART”

Starring Virginia Pearson

A Truly Great Picture

TOMORROW ONLY

FLORA DE HAVEN

In

“THE SEEKERS”

Paramount Pictures

Mae Murray In Her Biggest Hit The Dream Girl

Miss Murray has the role of Meg Dugan, a waif of the slums, whose soul craves things beautiful. How she found her plumed knight and happiness after dreaming over a dilapidated volume of “King Arthur and His Knights of the Round Table” makes a most charming and delightful story.

Miss Murray is supported by THEODORE ROBERTS and EARL FOXE—a combination that's hard to beat.

FRIDAY and SATURDAY

ARCADE

“Best by Test”