

ANNUAL JANUARY CASH SALE

Appreciating the *Big Trade* given this store during 1912, I am going to offer extraordinary inducements for your 1913 patronage. Many articles are *Close Outs* and will go at one-half off. Heavy reductions are being made on every article in the store during January. Extra special prices to create a

\$3,000 -- CASH SALES IN JANUARY -- \$3,000

Charge Accounts Invited. Terms Very Liberal During This Sale

Extraordinary Values in Chairs and Rocking Chairs



5 Patterns Reed Rockers. Well made, always light to handle and very comfortable.

\$4.00 Reed Rocker.....	\$3.00
6.00 Reed Rocker.....	4.77
7.50 Reed Rocker.....	6.00
8.50 Reed Rocker.....	6.75
9.50 Reed Rocker.....	7.50



Genuine leather seat, full quarter oak diner.

	Close Outs.	
\$5.50 Diner.....	\$3.75	
4.75 Diner.....	3.25	
4.50 Diner.....	3.00	
4.00 Diner.....	2.75	
3.50 Diner.....	2.25	



About 125 Chairs in several patterns made in solid oak, extra strong and good values at regular prices.

\$2.75 values at.....	\$2.00
3.50 value at.....	2.50
4.50 value at.....	3.00



Very fancy quartered oak Diners. Something you will want.

\$5.00 value at.....	\$3.25
4.25 value at.....	3.00
3.00 value at.....	1.90



Have these in a variety of patterns. Made of oak, elm and maple. Very strong and serviceable.

\$3.00 value at.....	\$2.00
3.50 value at.....	2.40
3.75 value at.....	2.60
4.00 value at.....	3.70



15 patterns in very fine leather rockers. Finish is golden waxed, weathered Mission or fumed. No better rockers are made. You may have your choice at 1-3 off regular price.

\$ 8.00 Rockers at.....	\$ 5.35
9.00 Rockers at.....	6.00
10.00 Rockers at.....	6.65
11.00 Rockers at.....	7.75
12.00 Rockers at.....	8.00
15.00 Rockers at.....	10.00



Peninsular Ranges

Are the World's Leaders in the houses of our Land. Most beautiful and pleasing Range ever placed in the home.

WARRANTED FOR 25 YEARS. Easily set up to City Water. Great Fuel Saver. Bakes as even as a BAKER'S BRICK OVEN. Cook your boiled dinner in the OVEN while you are baking bread and with its special oven construction carries all odors from cooking into the flue, thereby eliminating odors from circulating thru the house.

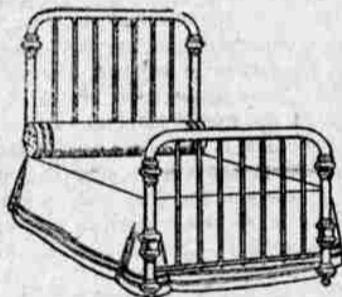
\$10.00 OFF FOR CASH—\$10.00 on each PENINSULAR RANGE sold during JANUARY SALE. It may be had on VERY EASY PAYMENTS



20 to 40 Per Cent off on all Room Size Rugs.

Fine assortment. Sizes from 8-3x10-6 to 12x15. Beautiful Axminster Wiltons, Body Brussels and Ingrain Rugs.

Will lay them without charge.



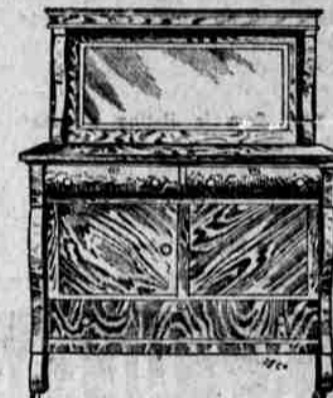
75 Metal and Brass Beds.

All have 2" continuous pillows. Colors are white blue and gold. Regular prices are \$15.00 to \$30.00 Take your choice at \$11.00 to \$23.00. Nice assortment of smaller beds to select from.

HEATERS



Every heater in the store must go during this sale. Handsomely trimmed coal heater exactly like this cut sells at \$20.00. Get it now at \$12.90. Several large sizes worth up to \$35.00 at even 30 per cent discount for cash. Liberal credit terms given on all heaters.



This buffet can be had in waxed or full quartered oak and polished. Heavy Beveled French Plate. Silver, linen and wine compartments. An ideal piece for the dining room. Regular price \$28.00. Get it at the January sale at \$17.50. Others as low as \$12.95. Liberal credit terms.

Extra value in solid Oak Bed Davenport, Full Steel Spring construction. Upholstered in very best Chase leather and makes a most comfortable bed. You pay elsewhere at least \$35.00. Get it here, January Cash Sale at \$23.00

I HAVE THE CONFIDENCE OF OVER 1,000 SATISFIED CUSTOMERS. I WANT TO INCREASE THIS LIST TO 2,000 IN 1913 AND AM OFFERING YOU THE MOST LIBERAL INDUCEMENTS FOR YOUR MID-WINTER PATRONAGE IN THE HOUSE-FURNISHING LINE.

F. D. HAISTEN

Furniture on Easy Payments

Observer Want Ads Bring Results--Try Them