

# Classified Advertising

**RENT**—Three furnished housekeeping rooms. Phone Red 251. 7-18-tf

**WANTED**—Men with teams to haul wood. Call Black 545. 7-29-tf

**RENT**—Eight room modern house, close in. Also housekeeping rooms. Inquire at 1417. Phone Red 752. 7-29to8-29

**FOR SALE**—One-half interest in well established business, and a money maker. \$500.00. Call and let us explain it to you. Tuckey & Warrick. 8-1-tf

**FOR SALE**—Fine family horse, harness and rubber tire runabout. E. Tuckey. 8-1-tf

**FOR SALE**—New milch Jersey cow. One of the best. E. C. TUCKEY. 8-1-tf

**WANTED**—Twenty laborers for street work. Warren Construction Co., Room 6, Foley Bldg. 7-31-tf

**FOR RENT**—Furnished housekeeping rooms, either two or three room apt. 1311 N. avenue. Phone Black 572. 8-3-tf

**FOR SALE**—\$45.00 will buy a nice single buggy and harness. On easy payments. Halsten Furniture store. 8-2-tf

**FOR SALE OR TRADE QUICK**—Pair good young horses, cash or time. Will take wood, or hauling. W. R. Elvotte.

**FOR RENT**—Three housekeeping rooms, including almost new Axminster rug, good bed, springs, mattress, stove, dishes, etc. Good clean house for rent \$8.00. 2017 Washington. 8-10-tf

**WANTED**—Pastry cook at Home Restaurant. 8-12-4tp

**FOR RENT**—Two housekeeping rooms furnished. 1306 O street. Phone Black 562. 8-12-6t

**BOULDER WANTED**—12 inch preferred. Must be in good shape and cheap. Address A. Klees & Son, Summerville, Ore. 8-14-2t

**WANTED**—White Ivory hair brush, between 804 Main and 1620 Sixth. Finder please leave at Dr. Underwood's office and receive reward. 8-12-tf

**HOUSE FOR RENT**—New six room modern bungalow. Inquire at Observer. Phone Black 1532. 8-9-6tp

**WANTED**—Ladies' gold watch on Adams avenue between Oak street and Palace restaurant on Depot street. Finder leave at Palace restaurant or phone Main 15. 8-9-tf

**Notice.**  
Anyone caught hunting or trespassing on our land will be prosecuted. Barber Brothers. 8-6-tf

**NOTICE.**  
My wife, Ruby Macey, having left my bed and board without just cause I will pay no more bills contracted by her from this date, Aug. 5th, 1912. FRED MACEY, 8-5-10ts

Donald Brian will be seen in a new musical comedy called "The Marriage Market."

**Vacuum**  
HOUSE CLEANING  
UPHOLSTERING  
FURNITURE REPAIRING  
MATTRESS MAKING  
FURNITURE PACKING.  
L. F. BELLINGER,  
PHONE RED 472

**THOROUGHbred**  
FLYMOYTH ROCKS  
Follet and Cocherel Matings.  
Utility Matings.  
Bugs for sale. For Prices Correspond to  
D. B. STODDARD  
La Grande, Ore

## PROFESSIONAL DIRECTORY

### PHYSICIANS AND SURGEONS

**H. M. K. HALL**—Physician and Surgeon. Cor. Adams Ave and Depot St. Phone, Main 23.

**H. UPTON**, Pa. G. M. D.—Physician and Surgeon. Special attention to Eye, Ear, Nose and Throat. Office in La Grande National Bank Building. Phone: Office Main 2; Residence Main 32.

**M. MOLITOR**, M. D.—Physician and Surgeon. Corner Adams Ave. and Depot St. Phone: Office, Main 68 Residence, 69.

**H. L. UNDERWOOD**—Diseases of the eye a specialty.

**DORA J. UNDERWOOD**—Diseases of women and children. Offices Adams avenue, over Wright Drug Co.

**W. ZIMMERMAN**—Osteopath Physician. Over Lilly's Hardware store. Phone Main 63. Successor to Dr. F. E. Moore.

### VETERINARY

**J. P. A. CHARLTON**, Veterinary Surgeon. Office at Hill's Drug store, La Grande. Residence Phone, Red 701; Office Phone, Black 1361; Independent Phone 53; Both Phones at Residence.

### ATTORNEYS AT LAW

**COCHRAN & COCHRAN**—Attorneys Chas. E. Cochran and Geo. T. Cochran. La Grande National Bank Building, La Grande, Oregon.

**H. CRAWFORD** **ROBT. S. EAKIN** **CRAWFORD & EAKIN**—Attorneys at law. Practises in all the courts of the state and United States. Office in La Grande National Bank Building, La Grande, Oregon.

**GREEN & SMALL**—Attorneys. R. J. Green and Chas. E. Small. Rooms 14-15-16 Sommer bldg. (Over Silverthorn's drug store). La Grande, Oregon.

### FRATERNAL ORDERS

**A. F. & A. M.**—La Grande Lodge No. 41, A. F. & A. M. holds regular meetings first and third Saturdays at 1:30 p. m. Cordial welcome to all Masons. **N. MOLITOR**, W. M. **A. C. WILLIAMS**, Secretary.

**P. O. E.**—La Grande Lodge No. 433 meets each Thursday evening at 8 o'clock in Elk's club, corner of Depot street and Washington avenue. Visiting brothers cordially invited to attend.

**T. J. SCROGGINS**, E. R. **H. E. COOLIDGE**, Rec. Sec

**WOODMEN OF THE WORLD**—La Grande Lodge No. 169 W. O. W. meets every first and third Fridays at I. O. O. F. hall. All visiting members welcome.

**D. FITZGERALD**, C. C. **J. H. KENNEY**, Clerk.

**MODERN WOODMEN OF AMERICA**—La Grande Camp No. 7703 meets on the first and third Thursday evenings of each month in the K. of P. hall. Visiting neighbors welcome.

**W. A. DUNN**, V. C. **W. F. LANDRUM**, Clerk.

**ROYAL NEIGHBORS**—Meets every second and fourth Fridays every month. All visiting members cordially invited.

**CORA FITZGERALD**, Oracle. **LILLY C. KIMBLE**, Recorder.

**REBEKAHS**—Crystal Lodge No. 50—meets every Tuesday evening in the I. O. O. F. hall. All visiting members are invited to attend.

**LEAH E. COOLIDGE**, N. G. **MISS ANNA ALEXANDER**, Sec.

**L. O. O. M.**, La Grande Lodge No. 850, Loyal Order of Moose, holds regular meetings every second and fourth Mondays at 7:30 p. m. in I. O. O. F. hall. Visiting brothers cordially invited to attend.

**R. J. GREGG**, W. D. **B. L. LEAVITT**, Sec'y.

**L. RICHARDSON**, M. D. **I. W. LOUGHLIN**, M. D. Drs. Richardson & Loughlin, Physicians and Surgeons. Phone—Office Black 1362. Dr. Richardson's Res.—Main 55. Dr. Loughlin's Res.—Ma's 757

**KNIGHTS OF PYTHIAS**—Red Cross Lodge No. 27 meets every Monday night in Castle hall, (old Elk's hall). A Pythian welcome to all visiting Knights.

**H. W. RILEY**, C. C. **H. L. LINCOLN**, M. of R. & S.

**O. E. S.**—Hope Chapter No. 13, O. E. S., holds stated communications on the second and fourth Wednesdays of each month. Visiting members cordially invited.

**MRS. MARIE JACKSON**, W. M. **MARY A. WARNICK**, Sec.

# ECONOMIST TALKS 'PHONE

CONTRIBUTOR TO CO-OPERATIVE WORK WRITES.

White Salmon Orchardist Discusses Local Telephone System.

La Grande, Oregon, Aug. 14, 1912.— (Editor of the La Grande Observer, La Grande, Oregon.)

Dear Sir:—

While stopping here very briefly to compare orchard conditions with those of White Salmon, Wash., where I am interested as an apple grower, I noted last night the contribution on your front page, from Mr. Fleming of Tiffin. I am interested in co-operation to the extent of having made an exhaustive study of it from original sources, expending hundreds of dollars in the mere collection of materials. Having also written a report of several hundred pages on it which the Wisconsin board of public works is to publish this fall, I am perhaps sufficiently acquainted with the material, principles and limitations of co-operation to comment on that letter. And to make matters perfectly clear, I should add that, while for obvious reasons I necessarily met your local telephone officials yesterday, I have not had the slightest previous acquaintance, never saw them before and possibly never shall again.

Co-operation, in a nut shell, is a program for promoting community welfare, by cutting the cost of public service to the minimum necessary to maintain them in prime efficiency. Like all communistic enterprises, it involves risks and cumbersome machinery that are only warranted where the current prices or rates of such services are inequitable and glaringly above that necessary cost of production which no organization can defy and live. Co-operative telephone companies, first promoted by a Mr. Powell of Clinton, New York, upon the expiration of the Bell patents, sprang up some twenty years ago and flourished for a time. But ignorant management and insufficient charges bankrupted scores of them, hundreds of others—flat failures—sold out to larger companies, and today the popularity of this form of co-operation is on the wane. This is not guesswork, it's absolute certain fact.

So then the telephone business, requiring large investments in expensive machinery of fairly rapid depreciation, is one of the last businesses adapted to co-operation. And there's a strong presumption against the waste of duplicating plants where an expensive system is already established, unless existing rates are excessive, prohibitive, or extortionate. But is this the case in Union and Wallowa counties today?

With this question in mind and being something of an accountant myself, I've made a little independent investigation, which although naturally not exhaustive tends to establish the following:

- (1) That the value of plant shown by your home company represents actual investment made as economically as the conditions of extension would permit.
  - (2) That all of the capital so invested has been paid in by the security holders out of their own funds and not out of surplus earnings.
  - (3) That the set charges for the depreciation of plant will not exceed the actual necessary cost of renewals as they have to be made.
  - (4) That operating and maintenance expenses are only such as will keep the plant in that efficient condition which alone the subscribers would stand for.
  - (5) That the rates are surprisingly less than in the east and central west for like distances and where similar conditions as to volume of traffic prevail.
  - (6) That those who put up the money which has developed this system have never received more than eight per cent. per annum on their money, and on a considerable part of it not even that.
  - (7) That the company has consistently followed the "public be pleased" policy, has made all improvements and extensions it could get the money for, and has offered stock locally at a uniform price so as to get all the capital it could.
- What then is at the bottom of the

agitation for a co-operative system? As Mr. Fleming's headstrong letter spills more ink than it sheds light on this question, I have ascertained the following as the most plausible complaint, namely: That while there was cut-throat competition between the Bell and Home companies, free switching prices between distant exchanges were allowed which made the business a losing venture for both companies—certainly for the home company, which could not recoup itself out of interstate long distance business. It signifies nothing that it paid all bills and kept out of bankruptcy. The plain fact is that nowhere near enough could be laid aside to keep up the plant when the ravages of time began to accumulate, and had things gone on that way bankruptcy would have been none the less inevitable, even though several years delayed.

Is it any wonder, then, that your home company readjusted its cross-country rates so as to charge each portion of the service more nearly what it cost? Not unless, to beautifully illustrate Carl Marks' dogma about the "non-productiveness of capital," you think this valley should deliberately suck the blood of a company, which, judging either by costs, operative rates or quality of service, has treated you praiseworthy.

And now what are the chances for the permanent success of this co-operative venture? This is of most interest to me because, as an advocate of co-operation under certain conditions, I do not want to see it discredited by failure where there is no excuse for "putting it on." I believe it to be a forgotten incident in very few years and here are the reasons:

In the first place, the present agitation is based on falsehood, whether deliberate or not makes no difference. The estimates both of construction, operating and upkeep, which have been given out and talked up are a snare and a delusion, "a false holding out," for which it is hard to hold responsible men guiltless. There would not be many hundred farmers forced to pay in more to protect their original subscription before the rest took timely warning that the 'phone business also bows to that old rule, "You can't eat your cake and have it." Co-operative or not, expenses will camp on your trail, and holding heads in the sand only makes your last state worse than your first. Like many assessment life insurance companies in times past, a project so conceived and so conducted flourishes for a season, but when the crucial test comes, "at the last it goeth down to destruction."

In the second place, any large and well equipped system would eat into so much money that some subscribers would have to put in more than others could or would in order to raise it all. And when some have more at stake than others, "the one man one vote" system is doomed. Of all "Rockdale principles" this will find far the least sympathy in America. This isn't theory—it is ancient history in thousands of communities. That's what I said, thousands. But this isn't all; for at the same time there will inevitably spring up the demand for a reasonable return on investment, to be paid in cash instead of discounts in service rates. The concern would then be a "profit seeker," just like your home company, only with more risk takers as members. And would they be content with less than eight per cent. on their money? Judging by their past purchase of home stock, sold on the same terms to all comers, it is safe to answer "No." Let him that is without human nature among you, a man who saves for the pure joy of it alone, cast the first stone.

In the third place, it is a bad omen for any enterprise that it has to be launched into an atmosphere of hot-air pumping and truth twisting at the very start. There could be no better evidence of this than Mr. Fleming's letter. It is all shifty, vague insinuation. There is no plain argument, no straight-out, definite accusation. It doesn't "show cause," if it shows anything it only shows spleen. What does all that talk about poor service, money-grasping heartlessness, etc., mean when you boil it all down? Isn't it true that within the last twelvemonth a delegation came over here from Enterprise prepared to prove robbery and found honest treatment instead, and said so? (All honor to 'em—I take off my hat to men like that). What reliance anyway can be placed in one who, to further his ends, will bandy gossip (without making the slightest effort to verify it) like that about the Bell company's owning 51 per cent. of the home stock? (Though

(Continued on page Eight)

# Midsummer RACES

AT THE UNION RACE TRACK

## August 21, 22, 23, 24

FAST RUNNING AND FAST TROTTING.

### 4 Days Of Exciting Races 4

THE BEST HORSES OF THE NORTHWEST CIRCUIT WILL BE IN THE RACES.

THE GREATEST RACING EVENT OF THE NORTHWEST.

## Purses From \$100 Up AT UNION 4 DAYS 4

ASK FOR FLYNN & CO'S

# TRIUMPH

THE BEST HAVANA BLENDED CIGAR SOLD IN THE NORTH WEST

## PROGRESSIVES ATTENTION!


We do not care whether you are a progressive or a stand-patter politically, if you intend to be a progressive financially, you must be very careful in your land dealings. Nine-tenths of the land titles in Union county are defective in some way. Buying a bad title means lawsuits and unnecessary expense. Demand an abstract to the property you are going to purchase. This will show up all defects and irregularities, then let the other fellow stand the expense of correcting the title.

### THE ABSTRACT & TITLE CO,

La Grande, Oregon

**C. M. LOCKWOOD,** Secretary & Mgr. **OFFICE IN Foley Block**

# Fellow business men



## An account in a good bank means more than mere storing of money

When you have shown your banker that you can handle your business and yourself satisfactorily it also means that your credit is good for financial aid in your enterprise. It means too, that with your credit good at your bank, the consequent reputation brings you in more trade, better business bargains and increased social and political prestige.

Accounts of companies and individuals solicited. Every facility given—consistent with conservative banking.

### United States National Bank

La Grande, Oregon

Capital \$100,000.00; Surplus \$10,500; Deposits \$300,000.00

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