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REXALL USERS HAVE BIG TIME

A. T. HILL RETURNS FROM BOSTON MEETING.

Says Many Countries Represented at Rexall Gathering.

An interesting word picture of the Rexall convention in Boston the first week in October, is given by A. T. Hill proprietor of the Hill drug store today, following his return from the east. Mr. Hill's drug emporium is the Rexall store in La Grande and Mr. Hill is one of the association members. Relative to the meetings Mr. Hill said:

"One of the most forceful demonstrations of what co-operation can accomplish was shown in Boston at the ninth annual convention of the stockholders of the United Drug company.

"In many ways this convention was unique. I doubt if any other single

organization has accomplished what the United Drug company has succeeded in doing in such a short time.

Stockholders with their families, numbering some 2,000, were there from every section of the United States and Canada, while others came from distant places, such as England, Hawaii, and the West Indies. These are all representative business men each the leading druggist in his respective town and no two men were from the same place. Not a few had to travel many days to make the trip to Boston. It is noticeable, also, that many of these people have been coming to these conventions year after year, showing most conclusively an earnest interest in the sessions as well as proving the value of the gatherings.

Tuesday morning Mr. Louis K. Liggett, president of the company, called the meeting to order, and introduced his honor, Mayor John F. Fitzgerald. In his address of welcome the mayor assured the stockholders that Boston

not only appreciated the coming of the visitors, but recognized that they represented one of the biggest commercial assets that Boston had, and told of the struggle that other cities had made to take the company away from Boston.

"When the regular business of the session was resumed, President Liggett reviewed the work of the company for the past year, which showed the tremendous growth of the concern in that time. He then traced its progress from its organization nine years ago. His report showed that the company's laboratories now occupy nearly ten acres of floor space, employs about 1,200 people, with an annual payroll amounting to nearly a million dollars. Where the company a little more than eight years ago had but 32 stockholders, it today has close upon 5,000.

"Moreover he showed that drug store service within the zone of the operations of the company had been greatly improved. He stated that it was gratifying to know that in the eyes of the public the druggist who could call his store 'The Rexall Store,' was considered the leading and most dependable druggist in his community. He complimented the stockholders on the splendid work they have done to deserve this high esteem.

"The regular order of business was then followed with discussions of various topics of interest to the trade and importance to the public.

"While the stockholders were holding their business meeting, the ladies of the party were taken to various points of interest by the ladies' committee, some going on shopping excursions, some to the museum of fine arts, while others went to the Boston public library. In the evening the entire party attended the Colonial theatre, and witnessed the performance of 'The Red Widow,' in which Raymond Hitchcock was the star, supported by a very fine cast. It was necessary for the United Drug company to secure the largest theatre in the city in order to accommodate the entire party, the general public not being admitted. Between the acts the ladies were presented with boxes of Liggett's chocolates.

"On Wednesday the stockholders held a meeting in the morning. At 12:15 the entire party took special cars for a trip to the Lynnway club, Revere beach. This is one of the largest clubhouses in the country, and

had been reserved for the exclusive use of the stockholders. After a delightful lunch, a special performance of an old fashioned one ring circus was given, which was followed by a splendid program of very unique and entertaining outdoor sports. In the evening a genuine New England shore dinner was served, after which there was dancing, the music being furnished by two orchestras. The affair presented delightful carnival features enhanced by the unique costumes of the participants, all making a most attractive sight.

"On Thursday, the last day of the session, a most interesting meeting was held under the auspices of the State Rexall clubs, at which there was a general interchange of experiences and accomplishments. During the meeting the ladies were taken in automobiles around the places made historic in revolutionary days. Shortly after noon the stockholders and ladies were entertained at luncheon in the laboratories of the company, after which an inspection of the great building was made. Later in the afternoon the entire party was taken in special cars to the new candy factory, where the process of manufacturing confections in its various stages was demonstrated.

"The affair of the week was brought to a close in the evening by a banquet held in the great hall of The Arena. It proved to be one of the most brilliant affairs ever held here.

"One of the most interesting events of the week was the inspection of the 'Children's Playground,' recently opened by the company on its property on Huntington avenue, corner of Greenleaf street. The grounds are excellently suited for the purpose, and are equipped with all manner of devices and appliances to amuse the children, and is visited daily by hundreds of little ones from that section of the city."

I. W. Copeland, of Dayton, Ohio, purchased a bottle of Chamberlain's Cough Remedy for his boy who had a cold, and before the bottle was all used the boy's cold was gone. Is that not better than to pay a five dollar doctor's bill? For sale by all dealers

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