LA GRANDE EVENING OBSERVER MONDAY, MAY 23, 1910



OFFICE BOY

says: "Courtesy and cheerfulness are' legal tender in every clime. They make up half a business man's stock in trade. They are the passports that can secure an interview with any citizen of the American republic. With them a man can turn abuse into apology and make headway where no other human power could penetrate. Anger is powerless when met with good humor. Gruff and surly moods are dissolved into friendly feelings by the active chemicals of courtesy and an appealing personality. Cheerfulness, courtesy and tact are like oil on a machine. They help every wheel go around. Cultivate the smile that won't come off. It's the only system. Well, you certainly will have occasion to smile if you take a look at our new dusters for automobiles. Come in and see them.

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