

# OPPORTUNITY!

IS NOW KNOCKING AT YOUR DOOR--Why not open and take advantage of the Phenominal Prices Prevailing at

## Eiler's Big "HURRY OUT" Sale of PIANOS

All Going at  
**ONE HALF**  
Actual Value  
**AND LESS**



Your Choice  
Of over Thirty-six different makes of the World's Best

Heretofore we have been represented by consignment dealers which has caused us an unlimited amount of extra trouble, consequently we have taken the business into our own hands, and will offer to the public all goods in this territory at actual wholesale prices, or just the figures they were consigned to the dealers, consisting of nearly three carloads of high grade Pianos, including the Genuine Pianolas, and such world famous makes as Kimball, Hobart M. Cable, Lester, Marshall & Wendall, Eilers, and a host of others.

## Come Pick Them Out at Your Own Terms

If you are ever going to own a piano, now is the time to secure one of these beautiful instruments. Never before or never again will you have such an opportunity knocking at your door. Just think of it.

You Can Save From \$117 to \$186 on a Piano NOW

**Delays are Dangerous**  
Especially in Giving the Child a Musical Education



**Start the Child NOW**  
You can save enough on a piano to give the child a musical education

Each and every one covered by the Eilers guarantee... If not just as represented in each and every feature your money promptly refunded or a new piano. THIS IS HOW YOU CAN PAY—Bring us \$30.00, \$25.00, \$15.00, yes, or even \$10.00 down and pay as low as \$12.00, \$10.00 or even \$6.00 per month and let us place one of these beauties in your home, or if you haven't got the money just at present come in and let us talk it over. You will be surprised how easy we can make it for you. OLD INSTRUMENTS TAKEN IN EXCHANGE for the same as cash on new ones. COME IN AT ONCE.

Open Evenings Until Sold out  
**Biggest, Busiest, Best**



HOTEL SOMMER BLOCK  
107 Depot Street  
La Grande, Oregon