

Nothing can be substituted for the Royal Baking Powder and give as good results.

No other leavening agent will make such light, sweet, delicious, wholesome food.

If some grocers urge another baking powder upon you, it is because of the greater profit upon it. This of itself is evidence of the superiority of the "Royal." To give greater profit the other must be a lower cost powder, and to cost less it must be made with cheaper and inferior materials, and thus, though selling for the same, give less value to the consumer.

To insure the finest cake, the most wholesome food, be sure that no substitute for Royal Baking Powder is accepted by you.

The Spell of Scents.

Few material accidents of our lives have the subtle, direct, compelling influence upon us that is exerted by odors. Neither sight nor sound, wonder working as both are, has power to recall an association or create a mood, as has an odor, unnoticed, perhaps often than not, at the time, which yet fastens itself past escaping to certain moods and associations and clings forevermore to their garments.—Boston Commonwealth.

Childish Simplicity.

Teacher—If any pupil can answer, let her raise her hand. Well, Mary, you may tell.

"Please, ma'am, I don't know."

"Then why did you raise your hand?"

"I couldn't help it, ma'am. Uncle John gave me this ring last night."—Boston Transcript.

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CURE THAT COUGH WITH SHILOH'S CURE

25cts. 50cts. and \$1.00 Bottle. One cent a dose.

It is sold on a guarantee by all druggists. It cures Croup, Whooping Cough, and the best Cough and Croup Cure.

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It is a sure sign of weakness. You need more than a tonic. You need

Scott's Emulsion

the Cream of Cod-liver Oil and Hypophosphites, not only to cure the Cough but to give your system real strength. Physicians, the world over, endorse it.

Don't be deceived by Substitutes!

Prepared by Scott & Bowne, N. Y. All Druggists.

DIRECTIONS FOR CATARRH CREAM BALM.

Apply a particle of the cream well up into the nostrils. After a moment draw strong breath through the nose. Use three times a day. After meals preferred and before retiring.

ELY'S CREAM BALM Opens and cleanses the Nasal Passages, Alleviates Pain and Inflammation, Heals Sores, Protects the Membrane from Cold, Restores the Senses of Taste and Smell. The Balm is quickly absorbed and gives relief at once. Price 50 cents at Druggists or by mail.

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Full term commences September 3, 1904. Commercial course, shorthand course and two years' English course. Send for catalogue.

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DIAMOND SETTER.

All kinds of jewelry made to order and repaired at reasonable rates. Rooms 8 and 10, 215 Washington street, Portland, Or.

GOOD OPENING

For a lady to do up CLOTHING HOUSE at Oswego, Oregon. Address N. K. LOGG, Oswego, Or.

RETAIL PRICES VARY

HOW SOME PEOPLE GET BIG DISCOUNTS IN NEW YORK CITY.

If You Have a Relative or Friend in Some Lines of Trade in the Metropolis, You Can Save Hundreds of Dollars Every Year if You Buy Right.

One of the curiosities of retail business in New York is the system of discounts granted to all sorts of persons and for all sorts of reasons. Nobody has ever discovered the point at which discounts cease in the book trade. Some retail booksellers frankly quote the publisher's price, and beside it the selling price, which is from 15 to 25 per cent less. Those who know the ropes never buy books without claiming the discount. There are special discounts to clergymen, to authors, to artists, to teachers, and generally to what somebody has called the academic classes. After that there are still greater discounts to a few other favored persons. There are men who profess to buy books in small quantities at 40 per cent below publishers' prices.

What is true of books is true of almost everything else that is bought and sold. When the article is a costly one, the discount gets to be absurdly large. The trade in diamonds and jewels, among a peculiar class of dealers, is a thing with out bottom. Nobody can tell where the discounts cease, since such things pass from hand to hand at prices governed often by the needs of a temporarily embarrassed seller.

In the piano trade, in which there were recently rumors of a combination, the matter of discounts has become a byword. It is doubtful whether any one ever buys a piano at catalogue price. One firm advertises pianos at from \$50 to \$1,200, according to quality, but delivers them in New York at from \$40 to \$80—that is, to the ordinary customer. There is a further reduction of 10 per cent to teachers or to persons buying two or more pianos. One firm advertises the "best" price of square pianos at \$1,000, price by installment, \$50; price for cash, \$300. You may buy a grand piano at any price from \$700 to \$1,800. But nobody pays the latter price, since the same piano may be had for the asking at \$1,200. Upright pianos are catalogued at prices varying from \$450 to \$1,900, but they may be had for cash at from \$275 to \$1,045.

A few dealers of well established reputation resist the system of discounts, but all sorts of insidious methods of approach are employed, and the price is seldom insisted upon. Some dealers gravely exhibit books showing the record of sales and prices, and protest that there is no departing from rates. These books, however, do not show the fact that in many instances secondhand pianos have been taken in part payment at a high appraisal. When a piano dealer has reached the last ditch and made a defiant stand, the device of demanding a high appraisal on a secondhand piano given in part payment usually fetches him. The receipted bill always shows that the new piano has been placed at the full rate with the usual discount.

The devices of manufacturers with reputations yet to make are almost of a desperate sort. With the slightest encouragement they will place pianos on trial in any respectable looking house or apartment. The unwilling purchaser receives profuse assurances of esteemed consideration and is prayed to be at ease as to the time of full payment. Any reasonable demand as to terms is conceded and the seller seems so anxious for nothing as to add another debtor to his list.

The rest of all this is what no careful purchaser should do without taking advice. He goes about it solemnly as he would in buying a horse or a house or in taking a wife. When the purchaser's own powers of persuasion have been exhausted, he calls in a music teacher and gets a further reduction or purchases through a friend who has recently bought for himself. Sometimes the music teacher gets a commission all to himself. When the music teacher is not successful in obtaining the most favorable terms, some person in a kindred line of business to that of the piano dealer is invoked, and the purchase is finally made at from \$300 to \$500 under schedule price.

The opposite phenomenon is observed in the sewing machine trade. Since the original patents expired all sorts of inferior machines have been patented, and the manufacturers and dealers in the best machines exact the uttermost penny for these latter. In some instances a device costs 10 times the price at which it can be produced, and all the various appendances taken together make up a large percentage of the price at which the machine is sold. Even secondhand machines "complete" are held at stiff rates.

To the trade on some articles of house furnishing there is seemingly no bottom price. Women, who are notoriously the best bargainers, go to wholesale houses and upon one pretext or another obtain discounts that bring prices far below retail prices. Dealers cheerfully send articles miles in the country on trial, take back slightly damaged goods, pack and repack and at length smilingly accept payment with all sorts of discounts. What is true of new furniture is still truer of secondhand and antique articles. In this trade there is no fixed discount, though surface prices are singularly uniform. Whether the shop be in Fifth avenue or in Canal street, the prices asked are much the same.—New York Sun.

Saved by a Music Box.

D. A. Meany, bookkeeper for Joseph A. Duffy, had an exciting experience with burglars at his house early Monday morning. He is but recently married, and among his wedding presents was a music box. To this happy circumstance he attributes the fact that the burglars did not succeed in carrying off everything in his home.

One of the burglars in rummaging through his drawing room stumbled across the package of stored music, and thinking probably that it contained jewelry or silverware attempted to open it in doing so he set the music machine in motion, and presently Mr. Meany was roused from his slumbers by the touching strains of "Auld Lang Syne." Mr. Meany got his gun and started for the burglars, and they started for a window. He arrived at the drawing room doorway just in time to see two burglars leaping from the window. He fired, but the robbers continued their flight. One of them stumbled in getting over the front fence, and Mr. Meany is convinced that he shot him, as he found several splashes of blood on the ground and sidewalk.—St. Louis Republic.

A Woman's Worthy Charity.

Mrs. Anna Matilda Maubly, by her will, which has just been presented for probate in Washington, provides for the erection and maintenance of a home for destitute women as a memorial to her mother. She bought a site in a fashionable part of the city and set apart \$25,000 for the building and \$45,000 as an endowment fund. She also bequeaths \$20,000 to the Newberry and Children's Aid society for a building to be known as the "George Maubly Memorial home," in memory of her late husband.—Washington Letter.

PERVERTED VERSE.

There was a young fellow named Cholmondeley,
Whose face and in figure was comely;
He was married on merriment
To a lady named Vaughan,
But they quarreled and always set gloomy;
—*Amusing Journal.*

There was a young man of Bordeaux,
Who called to his horse and said "Wheaux!"
But his horse ran a weight
When he trotted no weigh,
And is probably still on the goaz.
—*Amusing Journal.*

One Kind of Railroad Pass.

The postmaster general of the United States has at his command a greater number of railway miles free of cost than perhaps any man in the world," said L. N. Tinsley, a railway passenger conductor. "My ignorance of this came very nearly costing me my job a few years ago."

"Over in Illinois one midnight the through train, of which I had charge, was flagged at a little way station, and a red faced man climbed aboard the front passenger coach. The stopping of my train at that hour of the night made me mad to begin with, and I was in no good humor when I approached my new passenger to collect his fare. Then, when he shoved at me a much handled piece of pasteboard, signed by the postmaster general and commanding in imperious language that the holder be carried free of charge on all trains carrying United States mails, I lost my temper completely. I was so mad that I would listen to no explanation from him, because I considered him either a train robber or an impostor and made him pay his fare in the coin of the realm, for which I gave him a receipt.

"I soon heard from my mad passenger that I reached St. Louis. The postoffice authorities and the railway people came down on me like a thousand of brick. I learned from them that my midnight passenger was a postoffice inspector, and that every man in this service is provided with a card from the postmaster general commanding the conductors of all railroad trains which carry mail to pass the bearer free. The name of no railroad company or official appears on the card, but the holder of it can travel on any road in the United States as far as he wants to go without paying a cent."—St. Louis Republic.

A Six-year-old Gentleman.

American children are to often nuisances, owing to the indulgence of parents who love not wisely, but too well. Undisciplined at home, they are insufferable abroad and add a new terror to republican institutions, and on them depends the salvation of our country. But, thank heaven, there are exceptions to whom I thankfully turn, thinking with gratitude of fathers and mothers who love their offspring with profound wisdom. There comes to me the memory of such a child as gave full meaning to Christ's words.

I never looked into his lovely face, becoming with sweet intelligence, that he did not make me think of heaven and rejoice that so fine a spirit walked the earth. No man, woman or child approached this boy without feeling his benign influence and honoring his parents. Though only 6 years old, he was a gentleman in a grace of manner, for which nature was partially responsible.—Kate Field's Washington.

True of Other Clock Towers Too.

The Old South was standing grim and white among the telegraph wires and rattle buildings of Washington street, when Creighton and Tompkins passed by. It was 8:15. But when Tompkins looked up at the dial on the hallowed church it was only 8:45. Then he turned round.

"I say, Creighton, did you know the Old South had been sold?"

"No," hastily answered Creighton. "I knew there had been some talk about it, but had no definite knowledge. How do you know?"

"Tompkins pointed to the dial. 'Because it's changed hands already.'—Boston Budget.

A Magic Word.

Bilkins—That bill is all right, but I haven't any money about me, and—
Collector—You'd better look sharp, then, or you'll find the sheriff!
Bilkins—And, I was going to say, I'd have to give you a check.
Collector—Oh—never mind, it's no consequence. I'll call again.—New York Weekly.

He Lost by One Letter.

Every man should always write as plainly as he can. Once upon a time a young man wrote to a girl, "Your loveliness has inspired me to ask you to become my wife." She read it "loneliness," and got so everlastingly mad that she refused him by return mail.—Someville Journal.

Are Men Getting More Vain?

A local philosopher, who makes a practice of observing other people's manners and commenting upon their habits, states that nearly every man now carries a pocket mirror. According to him, this habit has grown immensely of late, and nearly every man can be observed at frequent intervals pulling a glass out of his pocket and looking at the set of his necktie or the appearance of his whiskers.—Philadelphia Call.

THE WAY IS OPEN

to health and strength, if you're a nervous, delicate woman. The medicine to cure you, the tonic to build you up, is Dr. Pierce's Favorite Prescription. You can depend upon it. The makers say it will help you, or cost you nothing. They guarantee it.

As a safe and certain remedy for woman's ailments, nothing can compare with the "Prescription." It's an invigorating, restorative tonic, and a soothing, strengthening, nervine, perfectly harmless in any condition of the female system.

It's a marvelous remedy for nervous and general debility, St. Vitus's Dance, Fainting Spells, Dizziness, Sleeplessness, and all the nervous disorders due to functional derangements. It has often, by restoring the womanly functions, cured cases of Insanity.

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PORTLAND WIRE AND IRON WORKS,
324 Alder street, Portland, Or.

Bank and Office Buildings, Pump Grinders, Fruit Drying Baskets, and all kinds of Wire and Iron Work. Send for catalogue.

FREAKS OF NATURE.

Some Curious Things That Amuse and Astonish Men of Science.

Nature's freaks of fancy afford a strange study. People are constantly sending to the National museum supposed fossil animals and other oddities which are in reality mere accidental forms carved by water. A pebble in a stream gathers about itself grains of sand until an odd shaped lump is made. A favorite shape for such lumps is that of a turtle with four legs, a head and tail, even the lines of the shell being sometimes distinct. Similar confections of carbonate of iron and clay assume the appearance of petrified penmanship. Break one, and you will always find inside a small spiral wrinkle shell, which has served as the nucleus. A queer counterfeit of this kind, forwarded to Washington not long ago, was an alleged fossil foot of a child, with a little stocking on, the latter showing signs of wear on the ball of the foot and on the heel. It was only a concretion, and was likewise what appeared to be a petrified oyster on the shell.

One eminent scientist has been amusing himself of late by making imitation spider webs out of quartz fibers. It is well known that copper wire can be drawn to a fineness much less than the thickness of a hair—in fact, to the diameter of the one-thousandth part of an inch. But glass may be spun finer than copper, while even the finest spun glass is not so fine as silk fibers. The latter, however, is even compared with the threads that can be obtained by melting quartz under a blowpipe and pulling it out. Such threads may be reduced to a thickness of one-millionth of an inch. Drawn to such tenuity, they are invisible under a microscope of the highest power. Yet they are stronger in proportion to their thickness than the best quality of bar steel. Enough thread like this could be made from a single cubic inch of quartz to go around the world 658 times. A grain of sand barely large enough to be visible to the naked eye would yield 1,000 miles of thread.

Obviously no practical use can be made of threads so extremely fine. Comparatively coarse ones were woven into cobwebs by the scientist aforesaid. They would not catch flies because they were too slippery, having no gluten on them, like real cobwebs. This difficulty was got over by moistening a straw in castor oil and gently stroking the threads with it, then the webs captured flies fairly well. But a cobweb is incomplete without a spider, so it occurred to the experimenter to attract an arachnid to his web by the buzzing of a fly. It was difficult to make a fly buzz to order, but a satisfactory imitation was produced by permitting a tuning fork to vibrate against the quartz fibers. This fetched the spider right away. The scientist also amused himself with blowing bubbles of quartz, which looked exactly like the most beautiful soap bubbles.—Washington Star.

Sponge Fishing.

The Greeks are considered the principal sponge fishers, and it takes much experience, skill and hardihood to qualify a man for a first class place among sponge divers. Many of the most valuable specimens are found at a depth varying from 10 to 35 fathoms. To aid in the descent, the divers make use of a triangular stone, with a hole in one corner, through which a rope is spliced. On reaching the deep sea gardens, where the rock ledges are clothed with marine growths, the diver, retaining a hold on his rope, dexterously breaks away the holdfast of the sponges and places them under his arm until a sufficient load has been gleaned, when a pull on the rope signals his companions above that he is ready to ascend, and he is then hauled to the surface, bearing his ocean treasures.—Exchange.

THE LAND OF PROMISE

In the mighty West, the land that "tickled with a hoe laughs a harvest," the El Dorado of the miner, the goal of the agricultural emigrant. With all the elements of wealth and prosperity, some of the fairest and most fruitful portions of it bear a harvest of malaria, malarial fever, and other diseases, which, if not treated by a medical safeguard, no one seeking or dwelling in its fertile bosom should expect to escape without Hostetter's Stomach Bitters. Emigrants, bear this in mind. Commercial travelers soliciting in malarial regions should carry a bottle of the Bitters in the traditional gripack. Against the effects of exposure, mental and bodily, those who are exposed to food or water, it is an infallible defense. Consumption, rheumatism, biliousness, dyspepsia, nervousness and loss of strength are all remedied by this genial restorative.

At the Butcher's.—"Why did you put that egg mirror near the door?" "To prevent the servant girl watching the seals."

THAT TIRED FEELING

Is due to an impoverished condition of the blood. It should be overcome without delay, and the best way is to take Hood's Sarsaparilla, which will purify and build the blood, give strength and appetite, and induce sweet and refreshing sleep. Be sure to get Hood's Sarsaparilla, and only Hood's.

Hood's Pills cure nausea, and biliousness.

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\$5. CORDOVAN, FRENCH ENVELOPE CALF.
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EXTRA FINE.
\$2.17 BOY'S SCHOOL SHOES.
L. A. D. I. E. S.
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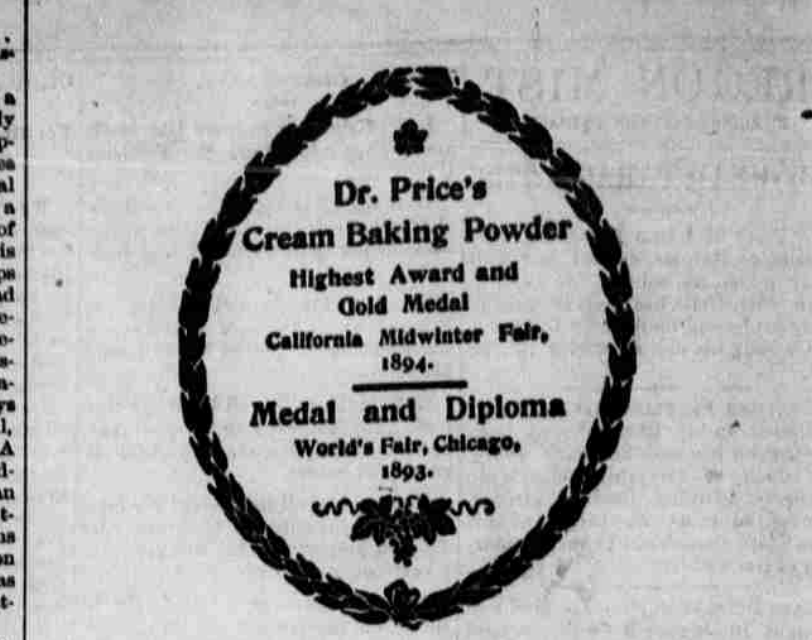
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A Triumphant March from the Great Lakes to the Pacific by Dr. Price's Baking Powder

The manufacturers of Dr. Price's Cream Baking Powder are gratified to announce a confirmation of the unprecedented honors gained by them at the World's Columbian Exposition. At the recent California Midwinter International Exhibition they received the Highest Award and Gold Medal for baking powder bestowed at that splendid and highly successful fair. The award in each case was due to

Proved Superiority in Quality

demonstrated on thorough analysis by expert chemists. The official examination showed Dr. Price's to be strongest in leavening power, pure in all ingredients and perfectly wholesome. In every particular it surpassed its competitors. The awards were made unanimously by reliable juries. These awards establish, permanently, on highest authority,

Dr. Price's as the "Foremost Baking Powder in all the World."

HOW'S THIS!

Of the 26 barons who signed the Magna Charta three wrote their names and 23 made their mark. This is all changed now. Every baron can write, but only a few succeed in making their mark.—Boston Transcript.

PUBLIC SPEAKING.

This is one of the heaviest strains that comes upon any man or woman. A little cold, a little hoarseness, and the work is done. The best of ability is rendered absolutely useless.

Mark Guy Pearce, the eminent English preacher, writes as follows:

"BEDFORD PLACE, ROXBELL SQUARE, LONDON, December 10, 1888.

"I think it only right that I should tell you of how much use I find Atcock's Pectoral Plaster in my family and among those to whom I have recommended them. I find them a very breatheable against colds and coughs." MARK GUY PEARCE.

BARNESTON'S PILLS always give satisfaction.

She—Did you ever know of a married couple who never quarreled? He—Yes, one. They were killed in a runaway accident as they left the church.

HOLMES BUSINESS COLLEGE.

Every young man and woman should have a business education, for money is lost every day by people who are poor in figures, cannot keep their accounts straight nor write a good letter, and who do not know anything about business papers. Business is beginning to improve, and there will be openings for a great many young people; so why not prepare yourself for some of these positions. If you do not work for others, a business education will not come amiss, for it is worth all it costs for your own use. No one leads so aimless a life that he does not have some business cares.

School opened September 3, and we have a thorough Commercial Course, Shorthand Course and two years' English course. For catalogue address

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Our Enameline Stove Polish is not dust, no smell. TRY GEMMA for breakfast.

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Will open September 24. Prepares for college. Gives advanced English course. How prepared to receive boarders as well as day scholars. For catalogue address

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Men's Suits at \$8.50, \$10.00, \$12.50, \$15.00, \$20.00.
Men's Overcoats, \$10.00, \$12.50, \$15.00, \$18.00.
Young Men's Suits, \$3.00, \$4.50, \$5.00, \$8.00, \$10.00.
Boys' Knee-Pants Suits, \$1.25, \$1.75, \$2.50, \$3.50, \$4.00, \$5.00.
Oregon Wool Socks, 3 pairs for 50 cents.
White Laidrid Shirts, 50 cents.
If you can't see us, write for goods.

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