

Career Center
DREAM IT. PLAN IT. DO IT.



CAREER FAIR GUIDE

All Majors Welcome • Thursday, November 10 • EMU Ballroom • 2:00–7:00pm

Career Success *Seminars*

MAKING THE MOST OF THE CAREER FAIR

Tuesday, November 8

EMU Alsea Room, 4:00–5:30pm

Visit the Career Center web site to preregister

Career Center 220 Hendricks Hall • 346-3235 • <http://uocareer.uoregon.edu>

HSBC

Accelerated
Management
Training
Program



**SPEAK TO AN HSBC
REPRESENTATIVE
AT THE
CAREER FAIR
ON NOVEMBER 10th**

If you want to be a leader in financial services, will soon be a college graduate and interested in working for the fifth largest company in the world as recognized by *Forbes* magazine, our Accelerated Management Training Program can jump-start your career!

HSBC's Consumer Lending division, with more than 1,300 branch sales offices located in 45 states, operates under the Beneficial and HFC brands and offers an Accelerated Management Training Program that lasts from 9 to 12 months. Our program is comprised of four Phases, which include basic Sales Training, Advanced Sales Training, Basic Management/Leadership Training and Advanced Management/Leadership Training.

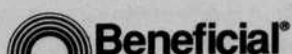
During Phases 3 and 4, you will be assigned at least three management assignments, during which time you will manage a branch office location. Upon successful completion of the program, you will be placed in a Branch Sales Manager position within HSBC Consumer Lending Branch Operations.

Through the training program, you will develop a basic understanding of Consumer Lending's role within the organization, its strategic and operating plans, policies and procedures and financial and technical systems. Responsibilities include completing the required training in a timely manner, leading a special project, attaining personal sales goals through internal and external marketing of our loan products, and assisting the Branch Sales Manager in the daily support necessary to effectively and efficiently operate a branch office.

Requirements:

- Bachelor's Degree with a minimum 3.00 GPA
- Must be willing to relocate within assigned Region
- Proven leadership abilities
- Excellent communication, organizational, and interpersonal skills

To learn more about our dynamic organization, please attend our information session. Unable to attend? Log on to www.hsbcusa.com/careers. Under "Job Search," click on "Learn More," then click on "Continue." In the Job Requisition # field, type: 37987, then click on "Show Jobs." Click on Job Title "Accelerated Management Trainee" to apply. HSBC, an equal opportunity employer, offers a competitive starting salary including incentive compensation, plus all the benefits you'd expect from a worldwide leader.



Career Success *Seminars*

Making the Most of the Career Fair

Clarice Wilsey, Associate Director of the UO Career Center, will give advice on how to optimize your time at the Career Fair. Topics will include how to approach employers, planning your Career Fair time, researching companies, scheduling interviews, and follow-up techniques.

Tuesday, November 8 • 4:00–5:30, EMU Alsea Room

"Employers Tell All" Series: Recruiters Share Their Insiders' Perspective about Hiring

Company recruiters for intern and full-time positions will share insight about what happens "behind the scenes" with your application. Come learn how to make your application stand out in a pile. Ask questions to learn how to become an employer's "ideal candidate."

Tuesday, November 15 • 5:30–7:00 p.m., 232 Lillis

Reserve your seat by preregistering at
<http://uocareer.uoregon.edu>

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