

Winter Career Fair 2005 - Corporations

Table	Organization	Profile of Organization	Job Description
2	HSBC Card Services	HSBC Card Services is a division HSBC Holdings plc, of one of the largest banking and financial services organizations in the world. We are one of the United States' largest issuers of private label and general-purpose credit cards, including The GM Card® and the AFL-CIO's Union Plus® card.	We currently have openings for analysts in our Customer Information Management and Risk departments. These positions both require heavy statistical/analytical knowledge and ability, combined with effective communication skills (written/verbal).
3	HSBC Consumer Lending	HSBC Consumer Lending operates in the United States under the HFC and Beneficial names. It is the nation's second largest consumer finance company, with about 1,300 branches in 45 states, and provides a variety of real estate secured and unsecured loans to primarily non-prime customers.	We are currently hiring Account Executives who, as part of our Sales Team, will market our contemporary financial and insurance products to new and existing customers.
53	I-to-I Volunteer Travel	I-to-I is an organization that provides hundreds of projects in over 20 countries to do short term volunteer and service-learning projects in the fields of Teaching, Community Development, Building, Broadcast/Print communications, Conservation and Health. I-to-I participants play a vital role in promoting cross-cultural understanding, sharing and learning new skills, experiencing new ways of life and building futures.	Volunteer Internships include work in journalism, marketing, broadcast media, museums and tourism.
8	JELD-WEN Inc.	JELD-WEN is one of the world's largest manufacturers and distributors of doors & windows. Headquartered in Klamath Falls, OR, JELD-WEN operates throughout the US and Canada and in 17 countries outside North America and employs over 20,000 worldwide.	JELD-WEN provides summer internship employment opportunities to students who are interested in a management career within a manufacturing environment. The internship introduces students to JELD-WEN and to our management philosophies. Our paid internship program lasts 8 to 12 weeks depending on the student's availability. We are seeking juniors who will be graduating in a year or less.
19	John Hancock Financial Services	John Hancock Financial Network has evolved from John Hancock's rich tradition of quality insurance and investment products and services. At the same time, we've brought these services to a new level, giving our representatives the tools to meet clients' needs effectively.	Financial Advisor/Planner Development Program: A highly defined sales/marketing program focusing on a defined market. Progress of the candidate is monitored on a daily basis. Upon successful completion of the required training curriculum and activity expectations, candidates will become qualified financial advisors.
22	Lithia Motors, Inc.	Lithia Motors, Inc. is one of the largest full-service new vehicle retailers in the United States with 80+ stores and 163 franchises in 13 states in the Western United States. We are a NYSE listed, Fortune 1000 company with approximately \$3 billion in annual revenue.	We provide opportunities in Accounting, Advertising, Computer Services, Customer Service, Finance, Human Resources, Management, Marketing, Sales and Service . We also offer management training programs and accounting/finance training programs with defined career paths. Come grow with us!
55	Lowe's	Lowe's Home Improvement Warehouse is a Fortune 100 Company, Fortune Magazine's Fortune 40, and Gallup survey's 100 Best Companies to Work For. West Coast expansion is happening now.	Managers, Customer Service Employees, Cashiers, Loss Prevention
14	North Star Resource Group	North Star is ranked the 4th largest Financial Planning Firm in the world. The people at the North Star Resource Group companies are thoroughly committed to helping improve the long-term financial well-being of individuals and businesses.	As a Financial Planner of North Star Resource Group, your career will be to develop a client base of business owners, professionals, affluent and upwardly mobile individuals to achieve their financial objectives through the application of proven financial strategies, techniques, and high quality products.
5	Northwestern Mutual Financial Network	The Northwestern Mutual Financial Network offers a personalized approach to providing financial services tailored to each client's business or personal goals. Our financial representatives have access to specialists who help create the best financial approach to each client's goals as well as exclusive access to products and services to meet their clients' needs.	Financial Representatives and Interns: Provide expert guidance and innovative solutions for the planning needs of individuals and businesses. They strive to understand their client's goals and visions in order to develop Financial Solutions that put them on a path to success.
47	Pacific Office Automation	Pacific Office Automation has been in business since 1976 and is one of the largest independently owned document imaging dealers in the nation. We have 14 branch offices in Oregon, Washington, and Arizona, and offer an unsurpassed benefits package as well as upward mobility.	Sales Representatives: Full-time sales positions for candidates with a completed Bachelors degree. Please inquire for other current openings in various departments/branches.
6	Pfizer, Inc.	Pfizer, Inc. discovers, develops, manufactures, and markets leading prescription medicines for humans and animals and many of the world's best known consumer brands. The company has three business segments: health care, animal health, and consumer health care.	Full Time Employment on Pharmaceutical Sales
40	Progressive Insurance	Progressive: We're a Fortune 200 company, the 3rd largest personal auto insurer in the U.S., No. 1 in the Business Week 50 for 2004, one of Fortune's 2004 Most Admired Companies in America, and 27,000 people strong.	As a Claims Representative Trainee , you will investigate, appraise, and settle both vehicle and personal injury claims. You will examine policies to determine coverage. You will interview, telephone or correspond with claimants and witnesses, consult police and hospital records, and inspect property damage to determine the extent of liability.
43	State Farm Insurance	State Farm Insurance a Fortune 500 company providing insurance and financial services.	We are offering paid internships to give students experience working in an insurance and financial services organization.
37	Sun Life Financial	Sun Life Financial, a global enterprise, is a leading financial services organization, providing a diversified range of risk management, wealth management and money management products for individuals and corporations. Established in 1865 and headquartered in Toronto, Canada, Sun Life Financial today ranks as one of the largest global insurance and wealth management companies in the world.	Employee Benefits Sales Representative
36	TTI, Inc.	TTI, Inc. is the leading distributor of passive, interconnect and electromechanical components used in commercial and military applications. Founded in 1971, headquartered in Fort Worth, TX, TTI has more than 40 facilities globally.	TTI seeks to hire bright, motivated college graduates for our Sales Training Program . The participant will go through an intensive twelve month training program at Corporate Headquarters gaining knowledge through classroom and practical hands-on application. The program will prepare you for a sales position in one of TTI's North American sales offices.
10	Target Corporation	Target is an upscale discounter and the largest division of Target Corporation, the nation's fourth largest general merchandise retailer. We currently operate 1,100+ stores in 47 states. When guests shop at Target, they'll find a fast, fun and friendly environment where shopping is convenient and enjoyable.	Store Internship Program: After formal training, you'll be assigned to a department where you'll make an impact with responsibilities for hiring, training, assessment, and follow-up with team members. Executive Team Leader: Requires quick learning, fast thinking, and great communication skills. Gain experience on teams like Guest Services, Human Resources, Merchandising, Operations, and Receiving.
11	Target Distribution Center	Target is the nation's second largest discount retailer, with more than 1,200 stores and a quarter of a million team members in 47 states. Target is an upscale discounter with a focus on high quality, trend-right merchandise, plus the everyday basics all families need - all at affordable prices.	The Operations Team Leader position is a developmental role that will prepare you to become a successful Target leader. You will work side by side with an Operations Group Leader to lead a team of hourly warehouse workers to do the fast-paced work required to run our Distribution Center.
24	The Sherwin-Williams Company	Sherwin-Williams Company is recognized as a worldwide industry leader in the manufacture, distribution, and sale of coatings and related products. With revenues over \$5 billion, we rank among the Fortune 300 companies.	Management Trainee: The six-week training program prepares successful graduates to become an Assistant Store Manager. Training will consist of product knowledge, sales techniques, customer service, credit, accounts receivable, inventory, merchandising, staffing, etc. Intern: Summer of sophomore or junior year in business or related field.
48	U.S. Bank	At U.S. Bank, our corporate culture centers on the principle of delivering superior service to our customers. All U.S. Bank employees embrace the spirit of Five Star Service and incorporate it into their daily activities	Commercial Banking Credit Analyst: Completes comprehensive customer analysis, integrating multiple factors, which affect loan pricing as well as risk management decisions. Teller: Responsible for handling routine transactions, while ensuring a positive interaction with customers/non-customers.
18	Walgreens	Walgreens, the nation's premier retail drugstore, has opportunities nationwide. With over 4,600 stores across the nation and plans to open over 450 stores per year, we're creating opportunities for talented, ambitious individuals to be ready to contribute to our future success.	Management Trainee: This position is designed only for those who are in training, both on-the-job and through company training programs, to acquire the management and technical skills necessary to become a Walgreens Store Manager.
29	Wells Fargo Financial	Wells Fargo Financial has a long history in the financial industry. We are committed to helping our customers achieve their financial goals. Today, we are a \$16.4 billion company, our focus remains on providing products that meet a broad array of consumer and commercial financing needs.	Financial Representatives
46	Woodbury Financial Services, Inc.	We're in the midst of a very aggressive expansion program and are looking for hard-working entrepreneurial personalities with strong organizational and communication skills, who can self-motivate and incite professional passion in others.	The advancement and growth opportunities are great with DFC. Whether you wish to pursue management, sales , or a combination of sales and management, the opportunities are readily available.