

Corporations - Spring Career Fair

Table	Organization	Profile of Organization	Job Description
47	Moore Wallace, Inc.	Moore Wallace is the leading single source provider of print management and outsourced communications, delivering the industry's widest array of products and services at the lowest total cost. Moore Wallace Inc. is a multi-national company formed by the merger of Moore Corporation Ltd and Wallace Computer Services, Inc. Together, we employ 18,000 employees and serve customers in the U.S., Canada, Europe, and Latin America with innovative products, value added services and technology-based, digital and print solutions to meet their needs.	Entry Level Opportunities (Outside Sales): Moore Wallace is looking for ambitious, goal-oriented individuals. Successful candidates will have strong interpersonal skills and an interest in consultative outside sales, including cold-calling, prospecting and account development. Moore Wallace sales representatives act as consultants by conducting a thorough analysis of the client's current information flow and design solutions tailored to their customer's needs. An extensive training program provides both industry/manufacturing knowledge and selling skills to enable success.
57	Morgan Stanley DW, Inc.	Morgan Stanley is committed to excellence designed around a single belief that the client comes first. This commitment generates a momentum that drives progress. It illuminates and refines. And brings clarity to choice and possibility. We are a company that has demonstrated success, stability and integrity throughout is nearly 80 year history.	Financial Advisor: Access your clients' financial needs, apply solutions to help meet those needs, provide superior, highly-customized service, and build a successful practice supported by long-term client relationships. As a Morgan Stanley Financial Advisor, you will be joining a proven leader in global financial services.
84	New England Financial Northwest	New England Financial Northwest specializes in providing a strategic alliance of financial planning resources to Northwest business owners, their employees and customers. We develop creative solutions that help minimize the impact of taxes and increase our client's net worth.	Registered representative/financial representative
2	Northwestern Mutual Financial Network	Financial Representatives for the Northwestern Mutual Financial Network provide expert guidance and innovative solutions for the planning needs of individuals and businesses. They strive to meet their clients goals in order to develop financial solutions that put them on a path to success. These Representatives are in business for themselves not by themselves.	Financial Representatives and Interns: Provide expert guidance & innovative solutions for the planning needs of individuals and businesses. They strive to understand their client's goals and visions in order to develop Financial Solutions that put them on a path to success.
78	NOVA Group of Japan	EXPERIENCE JAPAN! Nova Group, Japan's leading private language school, offers one-year renewable contracts for teaching practical English at one of over 550 locations throughout Japan. Nova offers a guaranteed contract, paid training, comprehensive support, and opportunities for promotion.	Conversational English Instructor: Instructors work a set schedule of 35 hours per week at a fixed location, with a maximum of 4 students per class. Teaching experience is not required, nor is knowledge of Japanese. Instructors teach both adults and children.
65	OregonLive.com	OregonLive.com is the #1 local website for news and information in Oregon and SW Washington. Our site averages over 500,000 unique visitors per month. OregonLive.com features news, sports and entertainment information including the largest number of local classified listings for jobs, homes and autos.	Marketing and Advertising Design Interns
62	Pacific Office Automation	Established in 1976, Pacific Office Automation is an independently owned company with approximately 425 employees. As an authorized office equipment dealer we sell and service copy machines, fax machines, printers and their supplies. Our business is headquartered in Portland, Oregon with branches throughout Oregon and Washington, plus our newest location in Phoenix, Arizona.	Sales Representatives
59	Personnel Source, Inc.	For more than 30 years, we've been connecting the right employees with the perfect employers to fill clerical, technical, executive, and industrial positions on a temporary, temporary-to-hire, and direct-hire basis. We offer staffing solutions for employers looking for great employees and job seekers searching for new challenges. Experts in finding talent for: Information Technology, Accounting, Finance, Banking, Engineering, Manufacturing, Logistics, Human Resources, Sales, Healthcare, and Executive!	Administrative, Technical, Customer Service, Industrial
38	Pfizer Pharmaceuticals	Pfizer Inc. discovers, develops, manufactures and markets leading prescription medicines for humans and animals and many of the world's best-known consumer brands. Our innovative, value-added products improve the quality of life of people around the world and help them enjoy longer, healthier and more productive lives. The company has three business segments: health care, animal health and consumer health care. Our products are available in more than 150 countries.	Primary Care Healthcare Representative: Invest the time and effort to achieve the established goals for the territory such as sales, market share, doctor calls, appropriate starter distribution (Prescription Samples). Create and maintain a positive impression with customers. Work under daily direction of the District Manager. Work closely with other representatives in the district and in other US Pharmaceutical teams. Cooperate with various headquarters departments, when necessary and appropriate on matters of mutual concern.
71	Phillips & Company Securities	Phillips & Company Securities is a full service brokerage firm, catering to business owners, CEO's and high net worth individuals. The company serves more than 10,000 clients nationwide. At Phillips, we provide: superior Service; a highly ethical, client-focused business practice; alternative investments for high net worth individuals; asset allocation services; Retirement and 401(k) planning.	Stock Broker Trainee Position: In our Broker Development Program, unlicensed individuals will study for industry exams and learn the fundamentals of our sales process. Once licensed, they will learn the specifics of selling securities, opening accounts and building client relationships. We are seeking a highly motivated and confident individual who thrives in an entrepreneurial environment. We offer paid training, medical, dental, and 401(k) benefits.
86	Progressive Insurance	Redefining car insurance since 1937, we're the third largest auto insurance company in the U.S. Our more than 12 million valued customers expect us to be there for them, and our 25,000+ employees strive to meet that challenge every day. We offer competitive pay, great benefits including 401K, obsession with the latest technology, and the chance to work with diverse, bright colleagues.	Claims Representative Trainees: Receive intensive training and use state-of-the-art technology to respond to and settle claims. We challenge you to think creatively and to pursue constant improvement while providing customers with excellent customer service. Investigate, appraise and settle vehicle and personal injury claims. Examine policies to determine coverage. Interview, telephone, or correspond with claimants and witnesses, consult records, and inspect property damage to determine extent of liability.
92	Rite Aid	Rite Aid Corporation is one of the nation's leading drugstore chains, combining its modern store base, modern distribution centers and superior pharmacy technology with a talented team of approximately 72,000 full and part-time associates serving customers in 28 states and the District of Columbia. Rite Aid currently operates approximately 3,400 stores, reporting total sales of \$15.8 billion at the end of its 2003 fiscal year.	We are currently hiring Management Trainees for our Rite Track Program. Rite Track is Rite Aid's fast-track store management development program. The program is designed to develop talented college graduates into the Store Manager position within a set time frame.
68	Sherwin-Williams Company	Sherwin-Williams Company is a Fortune 400 company with over \$5 billion in revenues. Our core business is the manufacture, distribution and sale of paint and coatings. We are the nation's largest independent manufacturer and distributor of coatings with over 2,400 company-owned stores, paint and wallcovering stores which cater primarily to wholesale users as well as do-it-yourself consumers. Our vision is to be recognized as the undisputed leader in paint, coatings, and related products.	Management Training Program: Gain the skills necessary to be successful in our business. As a Sherwin-Williams Market Manager, you'll have the opportunity to oversee and manage a million-dollar business, providing leadership and insight into the development and strategy of "your" store. College Intern: Learn about sales and marketing management in a hands-on, entrepreneurial environment. Job duties typically include inside sales, warehousing/stocking, credit management, accounts payable and accounts receivable.
73	Summit Information Systems	Summit Information Systems is nationally recognized as the leading provider of technology solutions to America's fastest-growing credit unions. Located in Corvallis, Summit has designed and developed innovative IT solutions for 20 years. We are looking for a diverse group of perceptive, adventurous individuals with a vision of success to help produce leading solutions. We don't just keep up with technology - we invent it!	Associate Software Engineer: Perform software development activities, including coding, debugging, and testing of applications. Adhere to established processes and procedures, such as coding standards, configuration control standards, etc. Analyze problems and propose solutions. Associate Back Office Analyst: Assist personnel and clients implement SUMMIT and third party software solutions. Assist in the setup of servers, installation and configuration of software. Participate in testing, verification and acceptance of the systems and provide client support.
6	Symantec Corporation	Symantec is a world leader in internet security technology. The Springfield site employs more than 800 customer service and technical support agents for the company's well-known Norton Products.	Many technical support positions open. Please inquire at our table.