

Corporations - Winter Career Fair

Table	Organization	Profile of Organization	Job Description
35	Molecular Probes	Molecular Probes is committed to being the leading provider of novel detection solutions that advance scientific and biomedical research worldwide. We are particularly active in proteomics, genomics, cytometry and high-throughput screening assay development for drug discovery. Molecular Probes' continued growth provides excellent employment opportunities in scientific as well as business support positions. Career and extensive technical information are available at our Web site (http://www.probes.com)	Associate Scientist - 2D Gel; Associate Scientist - Microarray Facility; Associate Scientist - Molecular Biology; Business and Data Analysis Manager - Commercial Department; Cell-based Assay Development Scientist - Cell Biology Group; Laboratory Manager - Proteomics Group; Manager of Marketing Communications; Product Manager Commercial - Sales and Marketing; Production Manager - Interfacial Dynamics Corporation; Research and Development Program Manager; Scientist - Flow Cytometry; Senior Product manager; Staff Scientist - Cell Biologist/Physiologist; Staff Scientist - Genomics Department; Staff Scientist - Separation Technologies; Technical Assistance Representative; Technical Editor; Technical Editor/Assistant R & D.
45	Moore Wallace, Inc.	Moore Wallace, Inc. is the leading single source provider of print management and outsourced communications, delivering to our customers the industry's widest array of products and services at the lowest total cost. Moore Wallace, Inc. is a growing, multi-national company formed by the merger in 2003 of Moore Corporation Ltd. and Wallace Computer Services, Inc. Together, we employ approximately 18,000 employees and serve customers in the US, Canada, Europe, and Latin America with innovative products, value added services and technology-based, digital and print solutions to meet their business communication needs.	Entry Level Opportunities - Outside Sales. Moore Wallace is looking for ambitious, goal-oriented individuals. Successful candidates will have strong interpersonal skills and an interest in consultative outside sales, including cold-calling, prospecting and account development. Moore Wallace sales representatives act as consultants by conducting a thorough analysis of the client's current information flow and design solutions tailored to their customer's needs. An extensive training program provides both industry/manufacturing knowledge and selling skills to enable success.
66	New England Financial	New England Financial is one of the nation's oldest financial companies, with a 160-year tradition of quality. Located in Oregon for over 100 years, we are one of the preferred providers of financial resources in Oregon and Southwest Washington. New England Financial Group specializes in providing a strategic alliance of financial planning resources to Northwest business owners, their employees and customers. Our market niche includes Wholesale Trade, Light Manufacturing and Health Services. We are one of the only local financial organizations with an in-house marketing department that provides database marketing and industry marketing team support.	Registered Representative, Financial Representative
2	Northwestern Mutual Financial Network	The Northwestern Mutual Financial Network offers a personalized approach to providing financial strategies tailored to each client's business or personal goals. Our financial representatives have access to specialists who help create the best financial approach to each client's goals as well as exclusive access to products and services to meet their clients' needs, from insurance planning, disability income protection and education funding alternatives, to retirement planning, estate planning and business planning expertise.	Financial Representatives and Interns: Provide expert guidance & innovative solutions for the planning needs of individuals and businesses. They strive to understand their clients' goals and visions in order to develop Financial Solutions that put them on a path to success.
37	Pfizer Pharmaceuticals	Pfizer actively recruits on the campuses of leading colleges and universities throughout the United States, hiring the best-qualified people with a wide variety of degrees, for internships and full-time assignments in our divisions and corporate functions. Pfizer considers and values work experience, other academic or professional pursuits, and service experience, in combination with the candidate's major, in deciding whether a recent graduate would be appropriate in a particular job.	Primary Care Healthcare Representative, Institutional Healthcare Representative, Specialty Care Healthcare Representative
22	Sherwin-Williams Company, The	Sherwin-Williams Company is a Fortune 500 company with over \$5 billion in revenues. Our core business is the manufacture, distribution and sale of paint and coatings. We are the nation's largest independent manufacturer and distributor of coatings with over 2,400 company-owned stores paint and wall covering stores which cater primarily to wholesale users as well as do-it-yourself consumers. Our vision is to be recognized as the undisputed leader in paint, coatings, and related products.	Management Training Program: This Program is designed to give participants the skills necessary to be successful in our business. As a Sherwin-Williams Market Manager, you'll have the opportunity to oversee and manage a million-dollar business, providing leadership and insight into the development and strategy of "your" store. College Intern: The College Intern Program provides an invaluable opportunity to learn about sales and marketing management in a hands-on, entrepreneurial environment. Job duties typically include inside sales, warehousing/stocking, credit management, accounts payable and accounts receivable.
45	Target Corporation	Target is an upscale discounter and the largest division of Target Corporation, the nation's fourth largest general merchandise retailer. We currently operate 1,100+ stores in 47 states. When guests shop at Target, they'll find a fast, fun and friendly environment where shopping is convenient and enjoyable. By focusing on trend leadership, excellent guest service, exciting team member opportunities, and community outreach, we create long-term shareholder value. Visit us at www.target.com	Target's STORE INTERNSHIP PROGRAM is a 10-12 week program that provides you with hands on experience in virtually every aspect of our store operations. You'll also be responsible for planning, directing and controlling all merchandise functions in your area of responsibility. Being an EXECUTIVE TEAM LEADER in a Target Store requires a dynamic combination of business and people skills. Helping to run a store's business requires quick learning and fast thinking. You will gain well-rounded experience working on different leadership teams such as Guest Service, Human Resources, Merchandising, Operations, or Receiving. We are happy to speak to students with any type of major. Applicants must be authorized to work in the United States.
43	Trinity Carpet	Trinity Carpet is a flooring wholesaler providing materials and services to the new construction industry.	Sales Professionals, Sales Managers
51	Walgreen Company	Walgreens, the nation's premier retail drugstore, has opportunities nationwide. With over 4,000 stores across the nation and plans to open over 4,500 stores per year, we're creating opportunities for talented, ambitious individuals to be ready to contribute to our future success. We invite you to look into the opportunities that the retail drug industry leader has to offer.	Retail Management Trainees: Seniors - Dec. 2003, May 2004; Retail Management Interns: Juniors - Dec. 2004, May 2005. All Business and Liberal Arts Majors.
53	Wal-Mart	Wal-Mart Stores, Inc., FORTUNE Magazine's "Most Admired Corporation" for 2003, also tops the FORTUNE 500, FORTUNE's annual ranking of the largest corporations in revenue. Yet, with revenue of more than \$250 billion, Wal-Mart is still a Growth Company. Wal-Mart is a truly global company.	The Inventory Staff Auditor travels extensively throughout the US, and oversees the annual inventory process in Wal-Mart Discount Store, Supercenters, Sam's Clubs, and Neighborhood Markets. The nature of our work schedule affords the opportunity to work with a diverse group of management associates in our stores and clubs. In addition, we are involved with operational and compliance auditing and special project reviews.
8	Wells Fargo Financial	Wells Fargo Financial has a long history in the financial industry. We are committed to helping our customers achieve their financial goals. Today we are a \$16.4 billion company, but our focus remains on providing products that meet a broad array of consumer and commercial financing needs, including: Lending directly to consumers, credit cards, financing for retailers and automobile dealers.	Financial Representatives
41	Woodbury Financial Services, Inc.	Diversified Financial Concepts is a premier marketing corporation and the #1 managing general agent for Woodbury Financial Services, Inc. DFC is on the lookout for career-minded professionals to enter our merit-based training. Woodbury Financial Services is a registered broker/dealer and a subsidiary of The Hartford. The Hartford is one of the largest multi-national financial groups in the world, tracing its roots back to 1810.	DFC seeks career-oriented individuals to participate in our expansion program. Woodbury Financial along with DFC is opening branch offices locally and nationally. The expansion program creates a need for Branch Managers and Account Executives. DFC is looking for candidates having a strong desire to succeed and the ability to work independently and be self-sufficient. Excellent communication skills, confidence and persistence are necessary for success.
56	Xanterra Parks & Resorts at Crater Lake National Parks	Xanterra Parks & Resorts operates the concession facilities within Crater Lake National Park. The hospitality services we provide are lodging, food and beverage, gift shop, boat tours, camper store, and campground. Approximately 200 seasonal employees are hired each summer season to staff these facilities and related support functions during the main operating season, which lasts from late April through the end of October.	Accounting Clerk, Night Auditor/Relief Night Auditor; Food and Beverage Server, Busser, Bartender/Cocktail Server, Cafe Crew, Cooks, Steward, Kitchen Utility, Kitchen Porter. Management and Supervisory positions requires previous experience.