

Winter Career Fair - Corporations

Table	Organization	Profile of Organization	Job Description
13	E. & J. Gallo Winery	Gallo is the largest producer of wine in the world and is a privately held, family-owned and managed winery, with a commitment to excellence in every aspect of our business. Achievement stems from a long-term business approach to include: outstanding quality, commitment to research, highest-quality brands-building advertising, and a sales management organization that is unrivaled in the industry.	Management Development Program: An accelerated program designed to give participants a thorough foundation in consumer goods sales and sales management in preparation for a career in field marketing management. Due to the decentralized nature of the alcoholic beverage industry, career assignments with Gallo are as much involved with developing marketing strategy as they are in sales execution. Successful candidates will be directed, motivated, results-oriented self-starters who possess both a strong sales personality and have demonstrated above average leadership aptitude.
32	Eli Lilly and Company	Eli Lilly and Company is a Fortune 500 pharmaceutical company seeking qualified candidates for sales assignments throughout the Pacific Northwest. Our sales representatives are responsible for achieving sales growth in their respective territories. Eli Lilly was founded in Indianapolis in 1876 and has more than 35,000 employees worldwide.	Pharmaceutical Sales Reps
20	Enterprise Rent-a-Car	Enterprise Rent-A-Car, a \$5 billion international transportation leader, is the largest rental car company in North America in fleet size and locations, with more than 4,400 offices in the US, Canada, Germany, Ireland and the United Kingdom. Enterprise was also named one of FORTUNE Magazine's 100 best companies to work for in 1999.	Sales/Management Trainee: Summer-Intern and Full-Time positions available.
42	ESPN	ESPN, the worldwide leader in sports, is the leading multinational, multimedia sports entertainment company featuring the broadest portfolio of multimedia sports assets with over 40 business entities.	Multiple internship opportunities in many different departments at ESPN.
58	FastBucks	We are an organization that believes in expanding opportunity for everyone. Empower customers to meet short-term financial needs: Empower employees to grow.	Store Managers: Manage the day-to-day activities of a PayDay Lending store, while building the business using your creative marketing skills. Assistant Managers: Assist the Store Manager in the day-to-day activities and building the client business in the stores.
24	Ferguson	Ferguson is the country's largest wholesale distributor serving the construction industry. Ferguson approaches training from a "hands on" point of view. Trainees are exposed to all aspects of the company before moving into career opportunities in either sales, management, purchasing, operations, logistics, information systems and/or showroom retail. EOE	Sales/Management Training Program
54	Financial Design Group, LLC	It is the vision of Financial Design Group to be a state of the art financial services company in the northwestern United States. The foundation of our beliefs as associates and as a firm is to understand and communicate to our clients that no one individual or institution can address all of the financial needs and concerns of our clients in and of themselves. A balance of views is the foundation of educated decision.	Financial Planner: Your career will be to develop a client base of business owners, professionals, affluent and upwardly mobile individuals to achieve their financial objectives through the application of proven financial strategies, techniques and high quality products.
27	First Investors Corporation	First Investors Corporation, established in 1930, is a Wall Street based financial service investment company, specializing in helping our clients reach their financial goals. With regional offices located nationwide, the company currently manages over \$6 billion in assets and serves over 350,000 institutional and individual investor accounts.	Registered Representative/Management Trainee: This is an entry-level opportunity in the field of financial services. First Investors offers a complete training program for qualified candidates to receive securities licenses. Our financial professionals work with clients to help them achieve their many financial goals, such as saving on taxes, planning for a child's education or preparing for their retirement years. Management opportunities are available for qualified representatives.
5	Fred Meyer Stores	Fred Meyer Stores, a division of The Kroger Co., operates 134 large multi-department stores in Oregon, Washington, Alaska, Idaho, and Utah. Fred Meyer attracts customers with a diverse array of grocery, apparel, and general merchandise. We are a company with a long tradition of helping customers save time and money by providing a unique One-Stop Shopping experience.	Store Management Trainees, Corporate and Store Management Summer Internships.
6	Frito-Lay Incorporated	PepsiCo, the parent company of Frito-Lay, is one of the largest consumer product companies in the world. Frito-Lay is the undisputed leader in the snack food industry, with over 60% of the U.S. market. We manufacture and sell the most familiar snack brands in existence. Our snacks are sold in over 110 countries, our beverage brands in about 170 countries, and our juices in over 23 countries. Our success is based on high standards of performance, distinctive competitive strategies and the personal and professional integrity of our products, business practices and people.	District Sales Leaders: Experienced salespeople with leadership talent, results oriented to increase sales volume, execute promotions with your team of 10-15 route salespeople.
55	Hidden Valley Camp	Hidden Valley Camp (Granite Falls, Washington) is a resident co-ed youth camp serving children ages 7-15.	Counselors, Program staff (Arts and Crafts, Drama, Horseback riding, Lifeguards, Nature), Driver/Maintenance staff, Kitchen staff, Registered Nurse, Secretary/Storekeeper and more! We are looking for mature, energetic, dedicated staff for the summer of 2004 (6/19 - 8/27/04). Room/board/salary along with a guaranteed great experience in a beautiful setting provided! Visit our website: www.hvc-wa.com
7	Jeld-Wen Inc.	JELD-WEN is one of the world's largest manufacturers and distributors of doors & windows. Headquartered in Klamath Falls, OR, JELD-WEN operates throughout the US & Canada and in 17 countries outside North America & employs over 20,000 worldwide. JELD-WEN offers a comprehensive 18-month Management Development Program, employee stock ownership plan and competitive family health care benefits.	Management Trainee Positions (Manufacturing and Distribution): Jeld-Wen provides employment opportunities to students who are interested in a hands-on and minds-on management environment. Regional Service Representatives (RSR): Jeld-Wen provides employment opportunities to students in the exciting Home Center Retail Channel. An RSR becomes the "expert" Jeld-Wen contact that retail customers, contractors and the millwork managers themselves, within each home center, come to depend upon for advice, product knowledge, and service of our Jeld-Wen window and door products. Manufacturing Internships: Jeld-Wen provides summer internship employment opportunities to students who are interested in a management career within manufacturing environment.
12	John Hancock Financial Services	Signator Financial Network is a nationally recognized financial services organization with over 100 offices across the United States. Signator's reputation is built on a network of experienced professionals who possess a range of qualifications across many disciplines. Signator has a strong reputation as a leader in providing innovative solutions to individuals, families and business, and as a member of the John Hancock family of companies, a rich tradition of quality insurance and investment products and services - a tradition that goes back 140 years.	Financial Advisor/Planner Development Program: College graduate; no prior sales experience required. Appropriate Majors: Business; Finance; Marketing; Economics; Management; Accounting; Communications. A highly defined sales/marketing program focusing on a defined market. Upon successful completion of the required training curriculum and activity expectations, candidates will become qualified financial advisors. Contact: Matt Mansfield mmansfield@sfnonline.com 111 SW Columbia Suite 200 Phone 503-248-0976 x237 Fax 50
39	Lithia Motors	Lithia Motors, America's Car & Truck Store, is a rapidly expanding Fortune 1000 company with over 70 dealerships in the United States. We are currently seeking individuals who share our commitment to being the preferred provider of vehicles and related services in North America.	Marketing; Accounting; Computer Services; Fixed Operations; Service; Sales; Parts; Management; Administrative; Human Resources
3	Mervyn's California	Mervyn's California is the promotional, casual, neighborhood department store. Operating over 250 stores in 14 states, the first Mervyn's opened in 1949 and became a wholly-owned subsidiary of the Target Corporation in 1978. Headquartered in Hayward, CA, Mervyn's California focuses on providing our guests with a unique shopping experience and great value through "Big Brands, Small Prices."	As an Executive-in-Training , you will be part of a Store Team involved in developing and coordinating guest service, and the merchandising and operational functions of the store, reporting to the Store Team Leader. Your Core Training is 6-weeks long and allows you to gain knowledge and skills necessary for you to fulfill the role of Team Leader, such as logistic management, visual presentation, guest service, and inventory tracking. After a successful training period of 11-15 weeks, you will be promoted to Executive Team Leader. The Executive Team Leader position has two major areas of responsibility. You will be part of the store leadership team and involved in selecting and managing a group of 25-40 team members. We accept candidates from all non-technical majors who are graduating with a Bachelor's degree. Mervyn's does not sponsor.