

Corporations - Winter Career Fair

Table	Organization	Profile of Organization	Job Description
28	24 Hour Fitness	You can inspire people to live better... 24 Hour Fitness started in 1983 with one club and one idea - to make fitness accessible to everyone. But that idea has since grown to over 400 clubs, and still counting. We have made fitness accessible to more than 2.8 million members and over 17,000 employees - and we're still growing.	Personal Trainers: With our 24/5 Program, our trainers provide personal, specialized fitness programs for their clients to include food intake, cardiorespiratory training, supplementation, and resistance training. Sales Counselors: Meet your financial goals while changing people's lives. Our ideal sales counselor is conscientious and persuasive and can work in an independent environment while working for team sales efforts. Our Sales team understands that to make a sale is to be there when the customers are there so they need to be flexible. Through community outreach and new lead generation, our sales team reaches out to get new members enrolled in the benefits of health and fitness. Prior sales experience is preferred but not required, and a love for fitness is a must!
30	ADP (Automatic Data Processing)	Join one of Fortune Magazine's most admired companies! With over \$7 billion in revenue, Automatic Data Processing is the leader in payroll solutions for over one half million clients. ADP (NYSE:ADP), a 54-year-old Fortune 300 company, continually experiences profitability and stability in an ever-changing business landscape. Today, ADP pays over 35 million workers on payday and is the world's largest provider of payroll and related services. ADP's Small Business Division provides these solutions targeting the 10.5 million small business market.	Small Business Sales Representative: Our associates are responsible for selling payroll, tax filing services and HR solutions to small businesses within a protected territory. The focus in this position is new business development along with cross-selling to the existing base of clients. We seek motivated, entrepreneurial, competitive individuals. College Internship: We are seeking highly motivated college seniors who want to launch their sales career. Our 13-week internship for credit focuses on the ADP Sales Model.
63	AFLAC	A Fortune 500 Company, AFLAC is a leading writer of voluntary insurance coverage marketed at the worksite in the United States. We offer policies to employees at more than 270,000 payroll accounts. <i>FORTUNE</i> Magazine named AFLAC to its list of "The 100 Best Companies to Work for in America" for the fifth consecutive year in January 2003 and to its list of "America's Most Admired Companies" in the life and health insurance industry in March 2003.	Sales Associate: AFLAC, an international company, is looking for mature, ambitious, and professional individuals needing first year earnings of \$25,000 upward and unlimited income increases each succeeding year. Join a dynamic, rapidly growing organization that offers classroom and field training, stock bonuses, and many other incentives. For a confidential interview, please contact Dean Inouye, AFLAC Regional Office, 541-868-2067.
31	American Express Financial Advisors	American Express is one of the world's most recognized & respected service brands & is a leader in financial planning. American Express Financial Advisors is leading the way with innovative career opportunities for advisors that provide flexibility of choices for the future. Our commitment to quality of client service can give you confidence & help you as you approach clients to build your career.	Personal Financial Advisor: Helping clients identify financial needs and then recommending plans or products to help achieve their goals.
1	Aramark	ARAMARK (NYSE:RMK) is a world leader in providing manager services, including food, facility and other support services and uniform and career apparel. ARAMARK has leadership positions serving the business, education, healthcare, government and sports and recreation segments. In <i>FORTUNE</i> Magazine's 2003 survey of "America's Most Admired Companies," ARAMARK ranked No. 1 in the outsourcing services category and is No. 10 among all companies included in the survey in the survey by overall score as evaluated by peers within the industry. Headquartered in Philadelphia, ARAMARK has approximately 200,000 employees serving clients in 18 countries.	We start undergraduates in our LEAD (Leadership, Excellence and Development) Training Program . It is designed to bring recent college graduates into a challenging rotational program that will orient the graduate with ARAMARK's culture, develop sales competencies, and provide a broad skill set in multiple areas of the business. After an initial 17-week intensive orientation and training session, you will participate in a 4-week Sales Training Program followed by a 12-18 month assignment as a Sales Representative. Upon successfully completing the Sales Representative assignment, the Management Trainee will become a candidate for promotion into one of the following positions: Account Manager, District Manager, Controller, or Production Manager.
29	AXA Advisors, LLC	AXA Advisors, LLC is a subsidiary of AXA Financial, Inc. whose other subsidiaries include Equitable Life Assurance Society of the United States, Alliance Capital Management, LP and Sanford Bernstein. We are a member of the global AXA Group, currently ranked #15 in Fortune's list of the world's largest corporations. AXA Advisors is a client-focused financial services leader, providing wealth protection, asset management, and financial and estate planning to individuals and business through a strong family of brands.	Financial Planner Financial Planning is now the #1 rated career in the United States, according to the Year 2000 edition of the "Jobs Rated Almanac". Our financial planners are more than salespeople. They're relationship builders - trusted advisors that help clients define and achieve successful outcomes. They're results-driven, possess unequaled integrity and are motivated to helping others achieve financial security.
46	Balboa Capital Corporation	The Balboa Capital story represents the true American dream of turning an entrepreneurial vision into reality. Formed in 1988 by two co-founders, Patrick Byrne and Shawn Giffin, the company has grown rapidly to become a nationwide leader in providing specialty commercial financial products to its customers. Today Balboa Capital has 7 offices across the country: Irvine, Los Angeles, San Francisco, Phoenix, Denver, Nashville and New York. Twice "Inc. Magazine" has recognized the company as one of the 500 fastest growing privately held companies in the country. In 1997, Balboa Capital was honored by Ernst & Young, <i>USA Today</i> and <i>Inc. Magazine</i> as the Orange County Entrepreneur of the Year.	The Account Executive position offers a challenging work environment and the opportunity to meet, and exceed, your professional and financial objectives. Participants gain invaluable experience in every phase of the sales process - from prospecting and contract negotiations to establishment of an individual client base and involvement in Balboa's innovative commercial finance programs.
44	Bear Creek Corporation	YCI and Bear Creek Corporation are located in Southern Oregon's beautiful Rogue River Valley. One of the nation's leading direct mail marketing companies, our catalogs include Harry and David (gourmet food & baskets, specialty gift items) and Jackson & Perkins (roses and home gardening). Bear Creek Corporation also has a large retail division of over 130 stores in the United States. Bear Creek Corporation has aggressive expansion plans. Some of these plans include improvements of our corporate facilities in Medford, continued growth in the retail store division, and continued plans to determine and invest in new business opportunities.	Majors we are interested in: Accounting, Agriculture, Business Administration, Finance, Human Resources, Information Systems, Logistics, Manufacturing, Marketing/ E-Commerce, Merchandising, Operations Retailing. Summer Internships: Specific requirements for students: 3.0 G.P.A. or above preferred; availability to work 40 hour work weeks; PC skills with proficiency in Excel and Word; excellent verbal and written communication skills; junior status preferred.
34	Bi-Mart	Bi-Mart is a privately held, membership retailer located out of Eugene that currently employs more than 3000 employees and serves over 1.4 million families throughout the Northwest. Bi-Mart's competitive strategy has always been and continues to be adding employees to our team that have a strong desire to serve customers well.	Associate Managers and Management Interns assist in the operation of a profitable store by: controlling expenses, efficiently using payroll dollars, being in-stock on basics, practicing good personnel skills and principles, consistently applying policies and procedures, ensuring store is clean and in good repair, recognizing and solving problems, controlling liabilities, understanding and protecting company assets, and maintaining a high level of employee morale and customer satisfaction
23	Black & Decker	Black & Decker is a global manufacturer and marketer of quality power tools and accessories, hardware and home improvement products, and technology-based fastening systems. Our products and services are marketed in more than 100 countries, and we have manufacturing operations in ten countries. Our strong brand names and new product development capabilities enjoy worldwide recognition, and our global distribution is unsurpassed in our industries.	Territory Manager: The role and responsibility of a Territory manager is to sell, promote and provide training for Black and Decker/DeWalt power tools and accessories within our major national home improvement retailers.
10	Bon-Macy's	Bon-Macy's is the leading department store operation in America's Pacific Northwest, reflecting the active lifestyle of a region rich in natural beauty, technology innovation and cultural diversity. Bon-Macy's has full-line department stores in Washington, Idaho, Montana, Oregon and Wyoming.	Management Internship: Spends 10 weeks in stores shadowing Group Sales Manager and learning the functions of Bon-Macy's management. Executive Trainee: Spends 3 months in program in either the stores or the merchant offices. Full details on retailogy.com/college.
9	Cintas Corporation	Cintas Corporation is the leading provider of corporate identity programs, with a unique company culture that lets every one of our employee partners take ownership of our success. We provide companies nationwide with complete uniform programs, as well as other services such as first aid supplies and safety training items. We invite you to take a look at the best.	Management Trainee: In the Cintas Management Trainee Program, you will have the opportunity to make an immediate impact. The primary focus of this intensive 2-year program is to develop future top managers and executives who are committed to our principles and values and who are compatible with our enthusiastic success-oriented culture. Scholars Intern: During this intensive but fun internship, you will learn about all aspects of business at Cintas.
21	Country Companies Insurance Group	Country Companies is a multi-line insurer that serves the personal lines need of auto, homeowner, and life insurance products to our customers.	Multi-line Insurance Agent