

Fall Career Fair 2003

Corporations

	Corporation	Profile of Corporation	Job Descriptions	International Students
45	Gallup Organization, The	The Gallup Organization is one of the world's leading performance management consulting firms. When people hear the name "Gallup," they naturally think of our expertise in polling and market research but we are actually much more than that. Using over 70 years of research, we have become leaders in understanding human nature and behavior. Our purpose is simple: to discover the truth and maximize performance.	The Emerging Leaders Program for Business Development and Consulting This opportunity starts with a training program giving exposure to business management and consulting practices. Training associates move into consulting or business development. College Recruiting Specialist - South East Region Through talent you recruit, you will help our company maintain its sterling reputation. Develop leads by networking with campus leaders/faculty/administrators, giving presentations, and contacting top students+D33.	Y
10	Jeld-Wen Inc.	JELD-WEN is one of the world's largest manufacturers and distributors of doors & windows. Headquartered in Klamath Falls, OR, JELD-WEN operates throughout the US & Canada and in 17 countries outside North America & employs over 20,000 worldwide. JELD-WEN offers a comprehensive 18-month Management Development Program, employee stock ownership plan and competitive family health care benefits.	Management Trainee (Manufacturing and Distribution) Jeld-Wen provides employment opportunities to students interested in working in a blue collar, hands-on, and minds-on environment, while managing hourly employees in a manufacturing or distribution setting. Regional Service Representative - A RSR becomes the "expert" Jeld-Wen contact that customers, contractors, and the millwork managers depend upon. Work from home with a company car, work and cell phone, fax and laptop.	N
42	Kinko's, Inc.	Kinko's, the global leader in providing visual communication services, document creation and copying, is a digitally-connected network of over 1100 locations. Continuing to build a strong platform for growth, Kinko's is influenced by the long-standing dedication to employees, communities and the environment.	The Leadership Development Program is focused on giving participants successful exposure to Kinko's operation and branch management through a comprehensive, blended training strategy. The program encompasses a nine-month in-branch and classroom programs.	N
53	Lanier Worldwide	Lanier Worldwide is a global document management solutions provider with hundreds of sales and service locations in the U.S. and world. Our award-winning solutions include digital copier/printers, fax systems and multi-functional devices, document storage and retrieval systems.	We are currently seeking qualified candidates to become an integral part of our sales team. As an Entry Level Outside Sales Representative , you will have the opportunity to watch your career and earning potential explode while enjoying many benefits.	N
50	Lithia Automotive Group	Lithia has Career Opportunities! Advancement opportunity and recognition are what set us above our competition and make us an employer of choice. Lithia has 78 dealerships in 12 different states, and more than 5,000 team members. Our team members are our strongest asset and have contributed to our continued growth and success.	Management Training Program, Sales, Accounting, Personnel, HR, Marketing, Service, Parts, Administrative The fastest growing publicly owned automotive group in the nation offers entry level positions that can lead to management. We provide an excellent internal comprehensive training program.	N
86	Lowe's	With 900+ stores nationwide, Lowe's is one of the world's largest specialty retailers for home improvement, home decor, and home construction. We strive to open over 100 stores in 2004 alone.	Entry level management, human resources, loss prevention, customer service, and more. We look for individuals who recognize that our customers depend on smart, courteous people to help them with their needs.	N
21	Maxim Healthcare Services	Maxim Healthcare Services is one of North America's fastest growing home health care and supplemental healthcare staffing companies.	Sales Recruiter/Entry-level Management In our fast track sales-management training program, you will recruit and manage our healthcare employees and place them at top medical facilities. You will find yourself advancing rapidly from a recruiter to the leadership team of the branch by coordinating marketing and operational responsibilities. We invite leaders that have a strong desire to pursue a rewarding career in sales.	N
9	Mervyn's	Mervyn's is the promotional, casual, neighborhood department store. Operating over 250 stores in 14 states, the first Mervyn's opened in 1949 and became a wholly-owned subsidiary of the Target Corporation in 1978. Headquartered in Hayward, CA, Mervyn's California focuses on providing our guests with a unique shopping experience and great value through 'Big Brands, Small Prices.'	Executive in Training After intensive training, the Executive Team Leader position has two major areas of responsibility. You will be part of the store leadership team and involved in selecting and managing a group of 25-40 team members. Team member development will include recruiting and hiring, training and orientation, on-the-job support, counseling and coaching. You will be a floor leader as well as opening and closing the store on assigned days.	N
11	Moore Wallace Inc.	Moore Wallace is the leading single source provider of print management and outsourced communications, delivering to our customers the industry's widest array of products and services at the lowest total cost. Moore Wallace Inc. is a growing, multi-national company formed by the merger in 2003 of Moore Corporation Limited and Wallace Computer Services, Inc. Together we employ approximately 18,000 employees and serve customers in the US, Canada, Europe, and Latin America.	Successful candidates will have strong interpersonal skills and an interest in consultative outside sales, including cold-calling, prospecting and account development. Moore Wallace Sales Representatives act as consultants by conducting a thorough analysis of the client's current information flow and design solutions tailored to their customer's needs. An extensive training program provides both industry/manufacturing knowledge and selling skills.	N
1	Northwestern Mutual Financial Network	The Northwestern Mutual Financial Network offers a personalized approach to providing financial strategies. Our financial representatives have access to specialists who help create the best financial approach to each client's goals as well as exclusive access to products and services to meet their clients' needs, from insurance planning, disability income protection and education funding alternatives, to retirement planning, estate planning and business planning expertise.	Financial representatives provide expert guidance and innovative solutions. They strive to understand their clients' goals and visions. These representatives are in business for themselves—but they're not alone. Supported by our network of financial specialists, training programs and mentoring opportunities, they have access to the resources, products and assistance. Interns have the opportunity to build their careers as full-time representatives.	N
20	NOVA Group	EXPERIENCE JAPAN!! NOVA Group is Japan's leading private language school. NOVA offers one-year renewable contracts for teaching conversational English. NOVA offers a guaranteed contract, paid training, and opportunities for promotion. NOVA employs over 5,000 instructors at over 550 locations throughout Japan. If you like traveling, learning about new cultures, and experiencing new things, then don't miss out on the experience of a lifetime!!	Conversational English Instructor Instructors work a set schedule of 35 hours per week at a fixed location, with a maximum of 4 students per class. Although instructors will teach some kids' classes, most of their students will be adults.	N
30	Philip Morris U.S.A.	Philip Morris USA is an operating company within Altria Group, Inc. Altria is a fortune 10 company and the largest consumer products company in the world. PM USA is the domestic tobacco operating company of Altria. Powered by people, PM USA plans for continued growth as a leader in marketing and manufacturing of consumer products made for adults.	Territory Sales Managers (TSMs) are assigned to a geographic territory with approximately \$10 million in annual sales. TSMs establish a consultative relationship with customers as well as selling and implementing sales promotions and programs. You will demonstrate leadership, collaborate and communicate effectively with your assigned accounts.	N
19	Progressive Insurance	Progressive is an industry leader. We were the first car insurance company to offer consumers the ability to comparison shop, the first to provide Immediate Response claims service and the first to sell real-time auto insurance online. We thrive on and reward innovation and creativity but not at the expense of responsible reporting and profitability.	Now hiring Claims Representative Trainees in the West Region for the following states: AZ, CA, HI, NV, OR, WA, Alaska and Hawaii. Claim Reps receive some of the most intensive training in the industry to respond and settle claims quickly. Trainees pursue constant improvement while providing our customers virtually perfect customer service. We give them ongoing training and opportunities for career advancement.	N
88	Ricoh Business Systems	Ricoh Business Systems offers the industry's broadest and most connected range of digital imaging systems, from compact systems that deliver the power to print, copy, scan and fax right from your desktop to departmental digital color systems that enhance communications quality and boost productivity.	Account Executive This is an entry level business-to-business sales position calling on named accounts as well as generating new business. Responsible for sales of digital office products in an assigned territory.	N
85	Rite Aid Corporation	Rite Aid Corporation is one of the nation's leading drugstore chains, combining its modern store base, modern distribution centers and superior pharmacy technology with approximately 72,000 associates.	Management Trainee Retail stores management	N
41	Shaw Industries	Shaw Industries, Inc. is the largest manufacturer of tufted broadloom carpet in the world, with annual sales of over three billion dollars. Shaw manufactures residential and commercial broadloom carpet, carpet tiles, area rugs, hard surface flooring and related products.	Territory Sales Manager Develop territory sales. Make sales calls to existing customers with emphasis on the sale of rolls and quantities of carpet, samples, displays, padding, adhesives and related products. Comprehensive four-month training program in Georgia.	N
34	Sherwin-Williams Company, The	The Sherwin-Williams Company is recognized as a worldwide industry leader in the manufacturing, distribution and sale of coatings and related products. With revenues over \$5 Billion, we rank among the Fortune 300 Companies.	Management Training Program Oversee and manage a million-dollar business, providing leadership into the development and strategy of "your" store. College Intern: Learn about sales and marketing management in a hands-on, environment. Job duties include inside sales, warehousing/stocking, credit management, accounts payable and accounts receivable.	N