

# Spring Career Fair 2003

# Corporations

Table	Corporation	Profile of Corporation	Job Descriptions	International Students
32	Mervyn's California	Mervyn's California is the promotional, casual, neighborhood department store. Operating over 250 stores in 14 states, the first Mervyn's opened in 1949 and became a wholly-owned subsidiary of the Target Corporation in 1978. Headquartered in Hayward, CA, Mervyn's California focuses on providing our guests with a unique shopping experience and great value through Big Brands, Small Prices.	<b>Executive in Training, Stores.</b> You will be part of a Store Team involved in developing and coordinating guest service, merchandising and operational functions of the store, and reporting to the Store Team Leader. Mervyn's looks for people who enjoy a challenge, think on their feet and are not afraid to make quick decisions. As a company, we seek to continuously learn and improve. We accept candidates from all non-technical majors graduating with a Bachelor's degree. Min GPA 2.5	Y
13	Molecular Probes	Molecular Probes is committed to being the leading provider of novel detection solutions that advance scientific and biomedical research worldwide. We are particularly active in proteomics, genomics, cytometry and high throughput screening assay development for drug discovery. Molecular Probes' continued growth provides excellent employment opportunities in scientific as well as business support positions. Career and extensive technical information are available at our web site: www.probes.com.	<b>Associate Scientist — Biosciences Quality Control Group, Biosciences Associate Scientist — 2D Gel Biosciences Quality Control Manager, Cell Biologist/Microscopist — Cytometry Department, Flow Cytometry Section Head, Paralegal, Patent Attorney, R&amp;D Project Manager, Scientist — Molecular Biology, Section Head — Immunology, Senior Manager — Specialty Production, Staff Scientist — Molecular Biology, Technical Assistance Representative, Technical Editor, Technical Writer — Commercial - Marketing Communications.</b>	N
34	New York Life	We are a financial services organization working with businesses and individuals in the areas of wealth protection, accumulation and preservation.	<b>Financial Services Rep - Full Time Financial Services Rep.</b> works with businesses and individuals and their investments, retirement plans, and insurance related products.	N
31	Newell Rubbermaid	Newell Rubbermaid is a global manufacturer and marketer of name brand consumer products with sales exceeding \$7.5 billion annually and nearly 49,000 employees worldwide. Our products are used everyday in and around the home and office. Chances are there are several Newell Rubbermaid products in your house, school or office right now!! Our CEO, Joe Galli, has put in place a corporate strategy that is transforming Newell Rubbermaid into a consumer products giant!! A key strength of Newell Rubbermaid lies in our powerful lineup of brands. Combine this with our passion for new product development, customer focused sales and marketing initiatives, and unlimited career growth opportunities make Newell Rubbermaid the preferred company to launch your career. Employment with Newell Rubbermaid will provide you the opportunity to work and grow with some of the most recognized brands in the world all within one company!	If you are interested in <b>Sales or Marketing</b> , Newell Rubbermaid's Phoenix program offers an entry-level position that will build an incredible foundation of skills and experiences to launch your career. Our powerful line up of global brands will provide you with a long term career path that is both diverse and full of opportunity!! Our "promote from within" philosophy, combined with our strategy for growth, will provide many career experiences. Opportunities are not just limited to Sales and Marketing. Our divisional structure will provide career opportunities in Finance, Purchasing, Human Resources and Operations, just to name a few! Qualified college graduates must have a proven record of commitment, ambition and goal orientation. Candidates must also be able to work as part of a team and have demonstrated leadership skills. The Phoenix program at Newell Rubbermaid is your launching pad to unlimited career opportunities with a dynamic growth oriented company.	N
2	Northwestern Mutual Financial Network	Financial Representatives for the Northwestern Mutual Financial Network provide expert guidance and innovative solutions for the planning needs of individuals and businesses. They strive to meet their clients goals in order to develop financial solutions that put them on a path to success. These Reps are in business for themselves, not by themselves.	<b>Financial Representatives and Interns:</b> Provide expert guidance & innovative solutions for the planning needs of individuals and businesses. They strive to understand their client's goals and visions in order to develop Financial Solutions that put them on a path to success.	N
7	Philip Morris U.S.A	Philip Morris USA is one of the core operating companies of Philip Morris Companies Inc., the world's largest producer of consumer packaged goods with annual revenues of over \$74 billion. Philip Morris USA produces and markets some of the world's most recognized and best selling brands in 76 domestic USA markets: Marlboro, Merit, Benson & Hedges and Virginia Slims, to name a few.	As a <b>Territory Sales Manager (TSM)</b> you will be assigned to a geographic territory of approximately 150 retail/wholesale accounts representing approximately \$5 million in annual sales of Philip Morris USA products. You will become a part of a work group of 4-6 other TSMs led by a Unit Manager. You will be provided with a company car, notebook business computer, approximately \$1,000,000 in program promotions, merchandising and fixtures budget dollars, and extensive organizational training and development support. Training includes one-on-one and classroom instruction focusing on developing presentation skills, business analysis, and strategic planning.	Y
15	Pine Forest Camp	Have the summer of your life at our 3 award winning camps located in the Pocono Mountains of Pennsylvania, just 2 hours northwest of New York City. Since 1931, our campers and staff have been creating memories and making lifelong friendships on 1000+ acres of expansive facilities. We have it all in a beautiful country setting that features lakes, pools, adventure courses, courts, fields, gymnasiums and every type of facility and activity you could ever imagine. Join our staff and share the adventure, fun and excitement of summer at one of our camps.	<b>Camp Counselor</b>	N
9	Shaw Industries	Shaw Industries, Inc. is the largest manufacturer of tufted broadloom carpet in the world, with annual sales of over three billion dollars. A subsidiary of Berkshire Hathaway, Shaw manufactures residential and commercial broadloom carpet, carpet tiles, area rugs, hard surface flooring and related products. Shaw's carpet and rugs are sold throughout the United States and in most international markets.	<b>Territory Sales Manager -</b> Develop territory sales. Make daily sales calls on existing customers with special emphasis on the sale of rolls and quantities of carpet, samples, displays, padding, adhesives and related flooring products. Comprehensive four-month training program in Dalton, GA. Requirements: BA, outside sales experience, excellent communication skills, self-confident, self-motivated, self-starter, sense of urgency, personable, extroverted personality, well organized, ethical, professional, and flexible on location.	N
22	Sherwin-Williams	Sherwin-Williams Company is recognized as a worldwide industry leader, and with revenues in excess of \$5 billion, is ranked among the Fortune 300 companies. Our core business remains the manufacture, distribution and sale of related coatings and products.	<b>Management Training Program:</b> Sherwin-Williams' Management Training Program is designed to give participants the skills necessary to be successful in our business. As a Market Manager, you'll have the opportunity to oversee and manage a million-dollar business, providing leadership and insight into the development and strategy of "your" store. <b>College Intern:</b> The College Intern Program provides an invaluable opportunity to learn about sales and marketing management in a hands-on, entrepreneurial environment. Job duties typically include inside sales, warehousing/stocking, credit management, accounts payable and accounts receivable.	N
42	Standard Insurance Company	We are a long-established leader of Employee Benefits products that serves more than 4 million people coast to coast. We insure many Fortune 500 companies and municipalities in the US. Our success is a direct result of exceptional customer service. As a sales professional with the Standard, you earn outstanding compensation as you develop strong client relationships and deliver solutions.	<b>Employee Benefits Specialist</b>	N
17	Sun Valley Company	Sun Valley Resort is a year round destination resort and a great place to work and play. Located in the Idaho Rockies, Sun Valley is a 4,000 acre playground. The Sun Valley area provides more than 28 miles of paved hiking, biking and rollerblading trails which wind throughout the community. The winter months offer some of the best skiing and snowboarding in the United States. Sun Valley is just minutes from the energetic and friendly town of Ketchum. If you've been considering opportunities to enrich your life by working in a beautiful setting with other workers from all over the world, Sun Valley is the right place! Check us out! For additional information, contact our Human Resources Department at (208)622-2078, toll free at 1-800-894-9946, fax at (208)622-2082.	<b>Bartender, Cocktail Server, Banquet Server, Retail Sales, Bike Rental Tech., Mountain Trail Crew.</b>	N
30	Symantec Corporation	Symantec is a world leader in internet security technology. Headquartered in Cupertino, CA, they have worldwide operations in 38 countries. Their Norton brand of consumer security products is a leader in worldwide retail sales.	Symantec has many various positions in many various locations. For a full list of the positions available, please visit our website at www.symantec.com	N