

Winter Career Fair 2002

Corporations

Table	Corporation	Profile of Corporation	Job Descriptions	Interviewing International Students
B8	Frito Lay Incorporated	Frito Lay, Inc. is the global leader in the snack food industry and the largest division of PepsiCo. The company manufactures and markets snack foods such as Doritos, Lays, Ripples, Tostitos, Cheetos and Fritos brand corn chips through a district store delivery business system. Sales representatives, supported by sales managers, sell deliver the company's products to our 500,000 customers.	Sales Associate: Learn professional selling at the ground level with high potential for advancement in a variety of management positions with one of the largest consumer goods companies in the world.	N
B60	Global Imaging Systems / Konica	We are National organization with over 100 locations across the US. We provide imaging solutions that pertain to scanning, archiving, printing, projecting, copying and faxing images for all industries. Our focus on middle-market business, which make up nearly 80 percent of the US economy has made Global the most profitable and fastest growing publicly traded company in the office imaging industry.	Sales - position involves selling imaging solutions to prospective and existing accounts. Developing and implementing a marketing plan. Managing an assigned territory and all related tasks.	N
B61	Gordon Trucking, Inc.	With over 50 years of operational experience, Gordon Trucking, Inc. (GTI) has developed a level of expertise that has attracted many of the leading shippers in the United States and Canada. GTI has been recognized as one of the Top 40 largest private companies in the state of Washington and family owned by the Gordon family. As one of the largest truckload carriers in North America, GTI is known as a dependable supplier of premium transportation services.	Operations Management Trainee: The Operations Management Trainee is a position with unlimited opportunities within GTI's corporate headquarters. There are several different directions the right person could go as key operations personnel. With promotions based upon performance and not tenure, the ideal candidates will find themselves in challenging positions with an important role in the Company's future.	N
B52	Iroonet, Inc.	Iroonet is a leading provider of educational services in Korea. It is a publicly held company founded in 1992. Iroonet is the most trusted and respected name in the education with such brand names as Jongro M School, EdNet, Lykeion, and Swaton. Iroonet currently has a network of over 1000 schools nationwide, and is the largest employer of teachers.	English Language Instructor	Y
B25	Jeld-Wen Inc.	JELD-WEN is one of the world's largest manufacturers and distributors of doors & windows. Headquartered in Klamath Falls, OR, JELD-WEN operates throughout the US and Canada and in 17 countries outside North America & employs over 20,000 worldwide. JELD-WEN offers a comprehensive 18-month Management Development Program, employee stock ownership plan and competitive family health care benefits.	Management Trainee Positions - successful completion of the Management Development Program. Leads to management positions in our manufacturing or distribution operations. Summer Internship Positions - Junior year students that will be graduating in a year or less that are looking to shape their competencies, interests and work ethic into a successful and rewarding long-term career.	Y
B4	John Hancock Financial Services	At John Hancock Financial Services, we help our clients achieve their financial goals with our products and services including Long-Term Care Insurance, Life Insurance, Annuities, and Mutual Funds.	Financial Representatives	N
B5	Meier & Frank	Our goal is 'Hire to Buyer' in three years. Meier & Frank, headquartered in downtown Portland, has 66 buying offices that purchase for 15 stores in three states. Our nationally recognized Executive Training Program is designed to teach recent college graduates through both hands-on and classroom training how to become assistant buyers, soon to be buyers.	Executive Training Program - become an Assistant Buyer. Executive Intern positions available.	N
B9	Mervyn's California	Mervyn's California is the promotional, casual, neighborhood department store. Operating over 250 stores in 14 states, the first Mervyn's opened in 1949 and became a wholly-owned subsidiary of the Target Corporation in 1978. Headquartered in Hayward, CA, Mervyn's California focuses on providing our guests with a unique shopping experience and great value through 'Big Brands, Small Prices.'	Executive in Training, Merchandising Executive in Training	N
B59	New York Life	New York Life Insurance Company was founded in 1845 and has over \$140 billion in assets. As a leader in the financial service industry, we specialize in personal, business and estate planning.	We are seeking motivated individuals who are from the state of Oregon (Oregon residents) who are interested in making \$50,000 + year one and growing. Management Training Program available.	N
B33	Newell Rubbermaid	Newell Rubbermaid is a global manufacturer and full-service marketer of name-brand consumer product with sales of nearly \$7 billion and nearly 49,000 employees worldwide. Its well-known brands include: Sharpie, PaperMate, Rubbermaid, Calphalon, Little Tikes, Graco/Century, Goody, Connoisseur, Burnes of Boston, Colorific, Eldon and Levolor.	Sales and Field Marketing Representatives	N
B30	Northwestern Mutual Financial Network	Financial Representatives with The Northwestern Mutual Financial Network provide expert guidance and innovative solutions to help ensure that clients needs are met. The Northwestern Mutual Financial Network is the exclusive sales and distribution arm of Northwestern Mutual and its subsidiaries and affiliates. The July, 2000 issue of Sales & Marketing Management Magazine selected our Financial Representatives as the best sales force in America, co-winner with Cisco Systems.	Financial Representatives work closely with clients to develop a customized plan that meets long-term financial goals and objectives. They offer exclusive access to insurance products and services. The Network assists Representatives with many steps toward success, including extensive training from certified trainers in sales and financial products, building a client base and access to the Network's knowledgeable financial specialists. Financial Representative Intern Positions also available.	N
B65	Pacificorp	Pacificorp is one of the United State's most efficient electricity producers with almost 1.5 million residential, commercial, and industrial customers across six western states. Headquartered in Portland, Oregon, Pacificorp is part of the Scottish Power Group, a leading international multi-utility group that provides services to 5.5 million customers throughout the United Kingdom. We offer a competitive base salary, incentive plan, and comprehensive benefit package.	Associate level analyst positions, graduate development positions, summer internships.	N
B63	Rogue Wave Software	Rogue Wave Software, Inc. is the leading provider of source code components and productivity tools for creating enterprise systems using object-oriented component technology.	Software Support Engineer	Y
B27	Sherwin-Williams	The Sherwin-Williams Company is recognized as a worldwide industry leader, and with revenues over \$5 Billion is ranked among the Fortune 400 Companies. Our core business remains the manufacture, distribution and sale of coatings and related products. We are the market leader, selling our Sherwin-Williams labeled products in over 2,400 company-owned stores. Stop by our booth and ask about our Management Trainee and College Internship opportunities!	Management Training Program: Sherwin-Williams' Management Training Program is designed to give participants the skills necessary to be successful in our business. As a Sherwin-Williams Market Manager you'll have the opportunity to oversee and manage a million-dollar business, providing leadership and insight into the development and strategy of "your" store. College Intern: The Sherwin-Williams College Intern Program provides an invaluable opportunity to learn about sales and marketing management in a hands-on, entrepreneurial environment.	N
B3	Sony Disc Manufacturing	Sony Disc Manufacturing is a full service manufacturing facility, combining the latest technology with outstanding customer service. The state-of-the-art facility manufactures a full-line of optical disc products to meet the growing needs of the information, entertainment and education industries. The process includes mastering, replication, print, entertainment and education industries. The process includes mastering, replication, print and customized packaging, but the facility provides a number of other services including graphic design, inventory management of customer products, distribution and fulfillment.	Marketing Intern; Programmer Intern; Multi-media Design Intern; Network Support Intern; Programmer Intern	N
B64	State Farm Insurance	State Farm - a Fortune 500 company - is the nation's leading property and casualty insurer. State Farm offers training and developmental opportunity so you can do your best. It takes a strong team of dedicated professionals in a wide variety of positions to keep this company as a leader in the insurance industry. As we move forward in the financial services industry, and increase the ways that we provide service to our customers, opportunities for career change and advancement will be possible for top performers. Our headquarters are in Bloomington, Ill., with regional offices, claim service centers, customer response centers and insurance support centers scattered throughout the United States and in Canada.	State Farm Agents: They work within their communities to market only State Farm products. The State Farm agent is an Independent Contractor Agent - a non-salaried, non-employee who receives compensation in relation to the production of quality, multiple-line business. Life Sales Specialists: Life Sales Specialists will earn a base salary plus commissions and full employee benefits. Claim Representative. A Claim Representative will investigate, evaluate, negotiate, and settle Auto and Homeowners claims, while exercising sound judgment. The internship will help you gain insight into the corporate world. Juniors or Seniors only. Claims Intern: An Intern's responsibility in the Claims Department is to exercise sound judgment regarding claim settlement values.	N
B36	Symantec Corporation	Symantec is a world leader in internet security technology. The Eugene site employs nearly 700 customer service and technical support agents for the company's well-known Norton Products.	Customer service and technical support agents	N