

Corporations

Fall Career Fair 2001

Table	Corporation	Profile of Corporation	Job Descriptions	International Students
B11	Sherwin-Williams	The Sherwin-Williams Company is recognized as a worldwide industry leader, and with revenues over \$5 Billion is ranked among the Fortune 400 Companies. Our core business remains the manufacture, distribution and sale of coatings and related products. We are the market leader, selling our Sherwin-Williams labeled products in over 2,400 company-owned stores. Stop by our booth and ask about our Management Trainee and College Internship opportunities!	Management Training Program: Our Management Training Program is designed to give participants the skills necessary to be successful in our business. As a Sherwin-Williams Market Manager you'll have the opportunity to oversee and manage a million-dollar business, providing leadership and insight into the development and strategy of "your" store. College Intern: The Sherwin-Williams College Intern Program provides an invaluable opportunity to learn about sales and marketing management in a hands-on, entrepreneurial environment. Job duties typically include inside sales, warehousing/stocking, credit management, accounts payable and accounts receivable.	Yes
B48	Standard Insurance	If you're looking for an exceptional career with an established industry leader, Standard Insurance Company has so much to offer you. With nearly a century's worth of experience, The Standard provides 4 million families and businesses with the financial security they need. We are a long established leader of Employee Benefits products including Life, Short-term, Long-term disability and dental. Of course, we do a lot for careers, too. Our employees enjoy a dynamic atmosphere where career growth is rapid, and the benefits are outstanding. We invite you to explore your potential and bring your career to The Standard. Visit www.standard.com for more information.	Employee Benefits Specialist - Responsible for the promotion, sales and service of group insurance products through a network of insurance brokers, agents and consultants; be an expert in the product for the brokers and group.	No
B84	State Farm Insurance	State Farm - a Fortune 500 company - is the nation's leading property and casualty insurer. State Farm offers training and developmental opportunity so you can do your best. It takes a strong team of dedicated professionals in a wide variety of positions to keep this company as a leader in the insurance industry. As we move forward in the financial services industry, and increase the ways that we provide service to our customers, opportunities for career change and advancement will be possible for top performers. Our headquarters are in Bloomington, Ill., with regional offices, claim service centers, customer response centers and insurance support centers scattered throughout the United States and in Canada. State Farm offers a competitive salary and benefits package.	State Farm Agents: They work within their communities to market only State Farm products. The State Farm agent is an Independent Contractor Agent - a non-salaried, non-employee who receives compensation in relation to the production of quality, multiple-line business. Life Sales Specialists: Life Sales Specialists will earn a base salary plus commissions and full employee benefits. Claim Representative. A Claim Representative will investigate, evaluate, negotiate, and settle Auto and Homeowners claims, while exercising sound judgment. The internship will help you gain insight into the corporate world. Juniors or Seniors only. Claims Intern: As an Intern in the Claims Department it will be your responsibility to exercise sound judgment regarding claim settlement values.	No
B49	Symantec Corporation	Symantec is a world leader in internet security technology. The Eugene site employs nearly 700 customer service and technical support agents for the company's well-known Norton Products.		No
B2	Target Corporation	Target is the largest division of Target Corporation, the nation's fourth largest general merchandise retailer. Target is an upscale discounter with stores nationwide. We provide quality merchandise at attractive prices in clean and quest-friendly stores. By focusing on trend leadership, excellent guest service, exciting team member opportunities, and community outreach, we create long-term shareholder value. Visit us at www.target.com	Store Intern: Target's store internship program is a 10-12 week program that provides you with hands on experience in virtually every aspect of our store operations. After a formal training program, you will be assigned a department. In no time, you will be making an impact with responsibilities for hiring, training, assessment and follow up with your supervising team members. We encourage students in the summer prior to their senior year to participate. Executive Team Leader: Being an Executive Team Leader at Target requires a dynamic combination of business and people skills. You will gain well-rounded experience working on different leadership teams. You will be making daily decisions to optimize your business.	No
B1	Target Distribution	Target is the largest division of Target Corporation, the nation's fourth largest general merchandise retailer. By the year 2001, Target will operate more than 1,000 stores in 47 states and will open an additional 72 stores each year. In 1999, Target Corporation generated \$33.7 billion in revenues with net earnings of \$1.1 billion. If you demonstrate strong leadership qualities, have excellent people skills and are willing to accept responsibility and learn the best way to delegate it, then get ready to hop on the fast track to an exciting and rewarding career!	Internship Program: All majors of students with senior class standing or are entering their senior year can apply. GPA of 3.0 or higher. This internship pays highly competitive wages and fulfills requirements for college credits. Team Leader: This is an entry level management position in the Target Distribution Center. Team Leaders direct and supervise activities of team members and manage special projects as assigned. Group Leader: Operational Group Leader openings will possess related distribution and supervisory experience. They should have the ability to manage conflict and resolve problems, as well as motivate and communicate effectively.	No
B50	TruGreen Companies	The TruGreen Companies are the largest providers of lawn and landscaping services in the US. A Fortune 500 Company with 29 consecutive years of growth in revenue and profit, TruGreen is well known for their ability to attract and retain the finest management professionals in the industry.	Sales Managers in Training; Operations Managers in Training; Administrative Managers in Training	Yes
B81	United Advertising Media	Largest Advertiser of Photo Print Media in the world. Excellent advancement and growth opportunities in the advertising industry.	Account Manger, Sales Support	No
B20	United Parcel Service	United Parcel Service (NYSE: UPS), the world's largest express carrier and package delivery company, has been recognized by Your Money magazine for providing the best part-time job in America and Money magazine recently ranked UPS in the Top 10 of Americas' best company benefits. In addition, for three consecutive years, Fortune magazine has included UPS in its ranking of Best Companies for Minorities. The Atlanta-based company operates in more than 200 countries and territories and employs more than 358,000 people worldwide.	Plant Engineering, Industrial Engineering, Sales, Marketing, Finance, Human Resources, Security	Yes
B86	Volkswagen Credit Inc.	Volkswagen Credit located in Hillsboro, OR, is a wholly owned subsidiary of Volkswagen of America. We provide financing for Volkswagen and Audi customers throughout the US. We offer exceptional products and services to our customers and employees. We believe great people make a great work place. And of course, our cars are a kick!!	Funding Representatives, Credit Analyst, Customer Service Reps. and Customer Service Specialists	No
B36	Wallace	Provides total print management, producing and distributing business forms, labels, direct response and commercial print. Since our founding in 1908, we have experienced tremendous growth and profitability as the unquestioned leader in the industry. Today, with over 160 sales offices, 60 manufacturing and distribution facilities nationwide, Wallace provides the best service and value to our customers. This commitment to service has enabled us to generate 38 consecutive years of growth and profitability (since going public in 1961), placing our earnings and shareholder value far above any competitor in our industry.	As a Wallace sales professional , you will act as a consultant responsible for conducting a thorough analysis of you client's current information flow, then using your business and analytical skills you will design document solutions tailored to your customer's needs. Wallace can bundle these cost-effective solutions into the industry's most comprehensive forms management programs, saving your customers both time and money.	No
B21	Wells Fargo Bank	Wells Fargo Bank, N.A. is the primary subsidiary of Wells Fargo & Co., founded in 1852. Stock of Wells Fargo & Co. is traded on the New York, Pacific, London and Frankfurt stock exchanges.		No
B80	Weyerhaeuser Company	Weyerhaeuser is an international forest products company whose principal businesses are the growing and harvesting of trees; the manufacture, distribution and sale of forest products, including logs, building products, wood chips, pulp, paper and packaging products; and real estate construction and development. It is also a leading recycler of office wastepaper, newspaper and corrugated boxes. Weyerhaeuser was founded in 1900 and employs approximately 47,000 people in 17 countries and is headquartered in Federal Way, Washington. Weyerhaeuser has ranked in the Fortune 200 since 1956 and has ranked No. 1 in our industry in social responsibility in Fortune magazine's annual corporate reputation survey for seven years. www.weyerhaeuser.com	ACCOUNTING Internship: JOB DESCRIPTION: Career development opportunities are available in our Controllershship organization. Interns are provided with the experience, training and contacts needed to build a successful career with our company. Intern assignments are meaningful, offering exposure to multiple disciplines, individual development planning, ongoing feedback and visibility/networking. The purpose of the accounting internship is to develop a pool of talented professionals who are ready to fill accounting positions at Weyerhaeuser Company. The program hires most of its former interns as full-time employees following graduation. Compensation is competitive with full benefits. Accounting majors. Junior, non-graduating Senior (must be returning to school upon completion of the internship).	No
B82	Xerox Corporation	Xerox's Office Printing Business (OPB) is currently seeking talent to join our dynamic, fast paced environment. OPB, headquartered in Wilsonville, Oregon, designs, manufactures, and markets award winning networked monochrome and color printers. Xerox is a leader in diversified employment to support our future growth.		Yes