

### Tips for Success

The Career Fair is an excellent opportunity for you to gain information about the world of work and future trends. It is also a great way to make contacts. Preview this list of participating employers to identify which organizations you want to visit.

#### At the Fair

Take time to target those organizations that are of interest to you.

- Introduce yourself. Many representatives are University of Oregon alumni and have a personal interest in you!
- Tell the representative if you are exploring career opportunities and gathering information or you are seriously seeking a job. If you are seeking a position, launch into your one-minute commercial. Ask questions.
- Ask about the application procedure: Be enthusiastic—a positive attitude pays off!
- Follow up by requesting a business card or obtaining a contact name. Do not ask questions about salary and benefits.

Be patient and ready for lines. Visit less crowded organizations first.

#### After the Fair

A survey of employers attending a 1999 multi-state fair asked what they expected from interested students after the fair. Here's how they responded.

- 58% expect to receive a **cover letter**
- 55% expect to receive a **phone call**
- 48% expect to receive a **completed application**.

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The opportunities. Extraordinary.  
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For more information on Wells Fargo, please visit us at:

**2000 Winter Career Fair**  
Wednesday, January 26th  
11:00 a.m. - 4:00 p.m.  
Erb Memorial Student Union

Stop by our career booth and learn about opportunities in the following areas:

- Summer Internships
- Relationship Development Manager Program

So if you're searching for a remarkable career worthy of your talent, consider Wells Fargo today.

EEO, m/f/d/v.

[www.wellsfargo.com](http://www.wellsfargo.com)

**WELLS FARGO**



### Meet the EMPLOYER OF CHOICE

Perhaps you've enjoyed State Farm Insurance's refreshingly different approach to service and quality as a valued policyholder. Now is the opportunity to enjoy the same friendly approach as it applies to our employment opportunities. Our true commitment to building relationships is the secret ingredient that sets State Farm apart as an employer, and as today's leading and most recognized insurance provider. Take the first step in building your personal relationship with the "Employer of Choice" by visiting State Farm's Booth at the U of O Career Fair. We will arrange on-campus interviews for Thursday, January 27, 2000.

State Farm Insurance will be at the **U of O Career Fair**

January 26, 2000  
11-4PM

**LOCATION:**  
EMU Ballroom

We currently have strong growth opportunities for: **CLAIMS REPRESENTATIVES**

We offer excellent growth potential, diverse career paths, and the strength of an established industry leader.



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