

TABLE	COMPANY OR ORGANIZATION	PROFILE	RECRUITING FOR:	PROVIDING INFORMATION ON/ SEEKING SKILLS AND MAJORS IN:
55	Oregon Special Olympics	Provides year-round sports training and athletic competitions in a variety of Olympic-type sports for children and adults with mental disabilities.	Internships: F/T, P/T, Summer	
71	Oregon State Police	Enforces all state laws governing criminal, motor vehicle, fish/ wildlife statutes.	Employment: F/T	All areas apply
13	PacifiCare	One of the largest managed-care companies in the US; rated one of the Best 100 companies to work for in Oregon by Oregon Business Magazine.	Employment: F/T, P/T	Customer service; Windows 95; accounting
70	Pacific Office Automation, Inc.	A Portland-based company selling copiers, printers and fax machines.	Employment: F/T	Marketing, Communications; need competitive, outgoing, sales people
47	Palm Harbor Homes		Employment: F/T	Sales, Marketing and Management
54	Pier 1 Imports	The nation's leading retailer of home furnishings, accessories and related items.	Employment: F/T Internships: Summer	
50	Premium Management Corporation/ Guardian		Employment: F/T Internships: P/T	
24	Prudential Preferred Financial Services	Provides financial planning to upwardly mobile, mid-upper income, professionals, executives, business owners and employees.	Employment: F/T	
52	Rogue Wave Software, Inc	A leading provider of object-oriented software components and tools for C++, Java, and Visual Basic developers.	Employment: F/T, P/T, Summer Internships: F/T, P/T Summer	C++, Object-oriented development, Java, Relational Databases.
16	Sears, Roebuck and Company		Employment: F/T	
10	Sherwin-Williams	Ranked among the Fortune 500 companies; core business is the manufacture, sale and distribution of coatings and related products; revenues exceed \$4 billion.	Employment: F/T	Degree in business-related field with sales, customer service or paint experience
25	Sprint Business Services Group			
37	State Farm Insurance Co.		Employment: F/T Internships: Summer	All areas
63	State of Oregon Department of Administrative Services	Offers professional and technical job openings.	Employment: F/T, P/T, Temp, Summer Internships: F/T, P/T, Summer	
59	State of Oregon Secretary of State Audits Division	Carries out the Secretary of State constitutional authority to conduct financial, performance and fraud audits of state agency and state funded programs.	Employment: F/T	Accounting, Management, Research and information gathering statistics, computer literate, oral communication skills
29	State of Oregon Services to Children and Families	Child welfare/ social work agency serving Oregon's abused and neglected children.	Employment: F/T	
30	Target	The largest division of Dayton Hudson Corporation, the 5 th largest retailer operating over 800 stores in 39 states.		
31	Target (security)	Assesses protection.	Employment: F/T, P/T	Criminal justice, law, business
46	Teach For America	National corps of college grads committed to 2 yrs in teaching under-resourced urban and rural public schools.	Employment: F/T	
66	Tosco Marketing	Largest independent oil refiner in the country. Largest convenience store chain. A Fortune 500 company.		
48	Trilogy Software Inc.	A privately held, 300 person, software company, forging a commerce revolution; building the next great software company.	Employment: F/T	Development, consulting, corporate marketing, industry analysis, modeling and corporate recruiting
22	United Parcel Service		Employment: P/T	
58	United States Marine Corps.			Seeking qualified officer candidates; skills in leadership, academics, physical fitness
64	US Air Force			
69	US Army	Volunteer, professional army; careers range from medical specialist to auto mechanics	Employment: F/T	No skills required; just an aptitude to learn
72	US Navy	Let today be the start of a new tomorrow. Let the journey begin!		
49	US West Communications	Provides smart communications solutions to more than 25 million people in 14 states.	Employment: F/T	
28	Walgreens	Leads nation in sales, store growth and technology use in chain drugstore industry; strategy is to be nation's most convenient health care provider.	Employment: F/T Internships: Summer	Business/ management, liberal arts
8	Wallace Computer Services, Inc.	Nationwide manufacturer of information processing materials; includes business forms, labels and office supplies.	Employment: F/T	Business with some sales experience
44	Wells Fargo Bank			

How to Get the Most From the Career Fair

• • • Before the Fair

- * Review the list of companies and representatives attending
- * Identify those you would like to talk to or that you want to learn more about
- * Conduct research on the organization
- * Create a list of questions to ask

• • • Going to the Fair

- * Bring 10 - 15 copies of your current resume
- * Dress professionally. Wear clothes that are appropriate for the profession
- * Organize your resumes, questions note pad and pen in a folder

• • • During the Fair

- * Greet each employer with a handshake
- * Make good eye contact
- * Pick up brochures/applications
- * Gather information about their mission, what skills they are seeking in a candidate, what makes their company unique, etc.
- * Ask for business cards
- * Maintain a positive attitude

• • • After the Fair

- * Send follow up thank you notes