



Photo by Andre Hansen

Don't let the name of the Book Station fool you — it's also one of Eugene's leading sources of secondhand records, tapes, and CDs, including a wealth of collectibles.

## Secondhand music industry grows

### Opportunities abound for buying, selling or trading

By Christina Komeshian  
Emerald Contributor

Eugene is blessed with a music-loving population, which also means that music stores catering to all tastes and sounds can be found in town.

One aspect of the music scene that has grown recently is the used record, CD and tape business. Eugene retailers provide plenty of opportunity to buy, sell and trade worn-out discs.

Eight stores in Eugene were surveyed as far as selection, service and buy-back policies.

Happy Trails, 361 E. 13th Ave. at High Street, sells used CDs, LPs, cassettes, video tapes, and baseball cards, as well as new CDs.

If you're a collector, check out their imports, as well as old records that are out of print.

Their cassette selection is immense and ranges from pop/rock to thrash metal and country, jazz and blues.

Happy Trails pays \$3 to \$5 cash for CDs or \$4 to \$7.50 in trade. Everything is guaranteed.

The Book Station, 606 Blair Blvd., is located in a converted gas station. The business started out selling used books and has grown to include CDs, LPs, cassettes, 45s and a large selection of laser discs.

The store specializes in hard-to-find music. Collectible albums usually sell for between \$10 to \$20, but rare albums have gone for as much as \$500. The Book Station also provides searches to track down collectibles that may not be in stock.

For people interested in selling albums that might be collectibles, the Book Station pays

30 percent of the market value if they are rarities.

In the case of CDs, the store pays between \$3 to \$5 depending on the artist. If you're in a buying, rather than selling, mood, non-collectible albums sell for around \$3.50. Used CDs range from \$7 to \$10 depending on the artist.

The Record Garden, 1030 Willamette St., is located on the downtown mall. The Record Garden also carries a large selection of vinyl, but it's all new. This is another place for album collectors to find imports and out-of-print selections.

If you don't see what you're looking for on the racks, they will order imports or new releases.

The Record Garden sells new cassettes and new and used CDs. It also has an extensive selection of rock magazines and t-shirts.

House of Records, 258 E. 13th Ave. between Pearl and High Streets, is a blue house that you can't miss. It carries a variety of new and used records, cassettes, CDs and video tapes.

The House of Records' selection is awesome. You can find hardcore, punk, jazz, reggae, international, folk, rock and more. Its buy-back policy for CDs and tapes is about the same as Happy Trails, although it pays a little more for cassettes (sometimes as much as \$2).

Compact Disc World, 2100 W. 11th Ave., offers the largest number of CDs in Eugene, but that doesn't necessarily guarantee the widest variety.

If you're looking for a mainstream selection, this is the place to go because they are always well-stocked.

Compact Disc World buys and sells used CDs, and pays \$3 to \$6 for used CDs, depending on the condition and demand for the release.

Face the Music, 886 E. 13th Ave. across from the University Bookstore, is closest to campus. They have a wide selection of new and used CDs and new cassettes, but no LPs. It's a good place to check out, and if you don't see what you want, they are willing to special order items.

Mr. Mike's, 195 E. 17th, is located behind Safeway. They carry "90 percent" used CDs, cassettes, and records and have the largest selection of used CD singles in Eugene.

Green Noise, 688 W. 6th Ave., opened Aug. 10. It's a bit out of the way, but it's very much worth the trip because this is the most unique place in Eugene.

They carry new and used CDs, LPs, and cassettes, specifically independent labels. You will not find top 40 here, but you will find hardcore and underground rock.

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