

# UO Bookstore

## University of Oregon Bookstore

## Annual Report to the Members

UO Bookstore Members include all students, faculty, and classified staff of the University of Oregon.

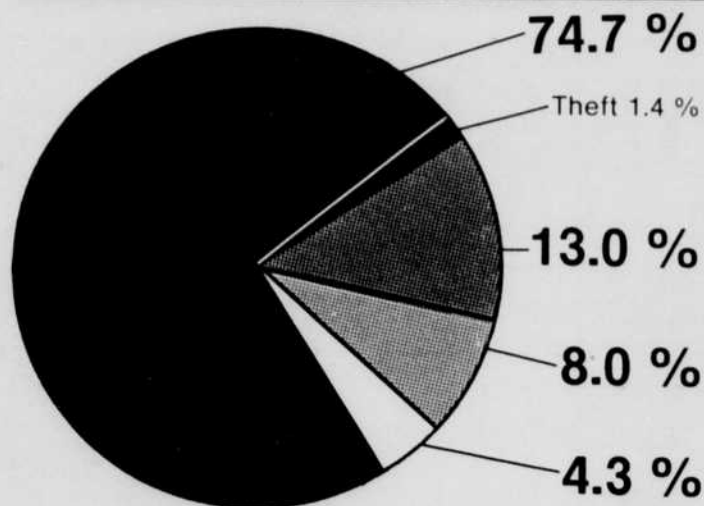
### The U of O Bookstore NON-PROFIT Corporation

As a non-profit corporation, the UO Bookstore returns any financial success to you, the member. Over \$400,000 was returned last year directly to the membership through the 11 % Coursebook and General Book Discount. Only 15 of the 2,700 college bookstores nationwide offer a discount on texts, and the UO Bookstore is among the top 5 in the nation in dollar discount returned to students. Everyday low prices, special sales, and improved service help you to save more money.

### Elected Board of Directors

Elected by UO students, faculty, and classified staff; the Board of Directors ensures that the Bookstore services the needs of its members. The Board's goals are to provide the best possible merchandise at the best possible price, giving highest priority to academic supplies. The Board of Directors guides the Bookstore in major decisions for the future and gives direction to the Bookstore's intents and purposes.

### Financial Analysis



#### Cost of Merchandise

The largest percentage of your dollar goes to the cost of merchandise. Our 11 % Book Discount reflects our efforts to provide you with the lowest prices possible. (Customer theft costs you \$80,000 a year in loss of merchandise, or \$4.25 for each member.)

#### Salaries and Wages

The UO Bookstore employs about 100 people, and we give students priority in hiring.

#### Other Expenses

The Bookstore has bills to pay: rent, utilities, phone, postage, repairs, and maintenance.

#### Net Earnings

The net earnings are returned to you—our Members. You save money with

- Everyday low discount prices
- 11 % Book Discount
- Special sales & bi-annual storewide 20 % off sale

### Revenue Disposition—Year Ending June 30, 1986

How Revenue was Spent	
Cost of Merchandise Sold	\$5,781,624
Salaries & Wages	1,004,409
Depreciation	95,410
Other Operating Expenses	581,414
Interest Expense	49,542
<b>Total Cost &amp; Expenses</b>	<b>\$7,512,399</b>

Sources of Revenue	
Merchandise Sales	\$7,735,847
Interest Income	35,947
Miscellaneous Income	72,490
<b>Total Income</b>	<b>\$7,844,284</b>
<b>INCOME Minus EXPENSES</b>	<b>\$33,885</b>

Your store since 1920

**UO** 13th & Kincaid  
BOOKSTORE M-F 7:30-5:30  
SAT 10:00-4:00  
686-4331