

Vendors Continued from Page 10

But pocket money and free entry into the game are definite advantages of the job, Rintoul says.

"I like watching the game. I get really involved in it when I walk around selling drinks," he says.

However, many of those who work concessions don't get to watch the game, and they don't get to keep the money — at least for their own pockets.

Of the 16 concession stands at Autzen, 15 are maintained by non-profit organizations such as church groups, Girl Scouts and high-school bands and choirs.

"It's a perfect opportunity for these organizations to raise funds," says Branelt. The sponsor groups make 12.5 percent of what they gross. While sales

vary at each stand and at each game, Branelt says these organizations can probably earn far more from concessions than they could by sponsoring bake sales: Last year the concessions grossed \$464,000.

Branelt usually hires the same groups to run the stands each year. He doesn't hire many University groups such as sororities and fraternities because they aren't around for the summer concerts that signal the start of the season, he says.

Branelt also believes that many campus organizations probably don't know about working the concession stands, but that he won't be advertising since there is already a waiting list.

In addition to the non-profit organizations and the vendors,



Jesse Swensen, a food vendor, makes a sale to a hungry fan at a recent Duck football game. Last year the vendors at Autzen and McArthur Court grossed \$464,000. Photo by Dean Guernsey

the University athletic department gets a slice of the profit pie.

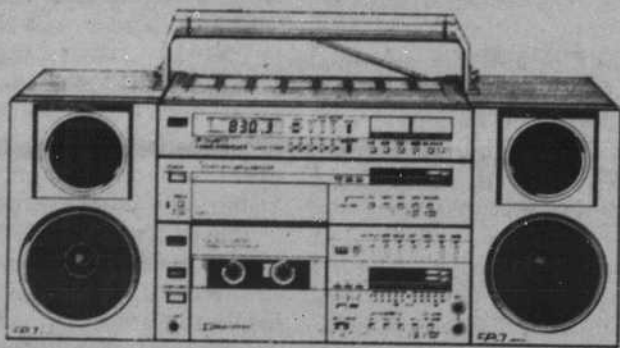
"The athletic department gets 43 and one-tenth percent of the gross," Branelt says. "That's

pretty good, because they don't do a thing. I run the whole operation, and then write them a check.

"It's just one of those things that benefits everyone," he

adds. "The non-profit organizations earn the money they need, the athletic department gets its share, the public gets the best hotdog in the state, and I have a job that's a kick in the pants."

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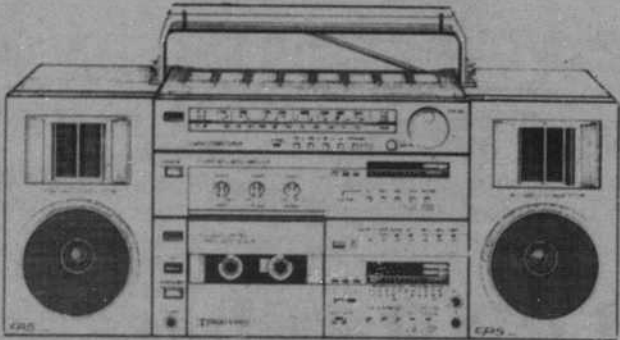


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