

Many people find buying a stereo a difficult undertaking. Unfamiliarity with the jargon combined with the sheer variety of products on the market can sometimes make shopping an almost overwhelming experience. The fact that every seller insists he meets your needs better than the competition doesn't help.

Ask A Friend Who Knows

Perhaps the best way out of this quandary is to seek the guidance of a knowledgeable friend. Ask him to recommend a quality sound system. Chances are he'll talk about names such as JBL, Harmon-Kardon, Bang & Olufsen, Nakamichi, Bolivar and Yamaha.

Then shop around. Again, chances are you won't find many of these brands any place in the area except at Coffee Tea or Stereo. These products are standards of the industry. There are no better, and their manufacturers are very choosy in placing their line on a dealer's shelves. We carry their products because we've worked hard to gain manufacturers' confidence in us. We devote just as much energy to the building of customer confidence as well.

Enjoying And Experiencing The Equipment Is Just As Important As The Business Of Selling It.

The people who work at our stores are there because they want to be. They like music and they enjoy being around component stereo. You'll find their enthusiasm contagious. They'll encourage you to do more than just shop for a piece of electronic hardware. They'll ask you to closely examine what we have to offer, to examine the appearance and aesthetics of our product lines. They'll want you to get a feel for the components — the controls, the finishes, the construction of the various components. They'll encourage the thorough shopper.



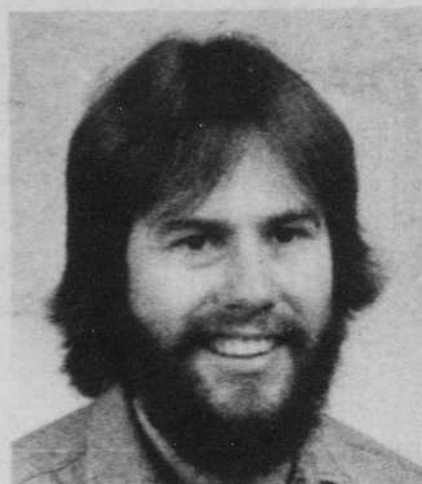
Don Flinn
Owner



Mike Steele
Co-owner, Ashland



Frank Cardoza
Salesman, Salem



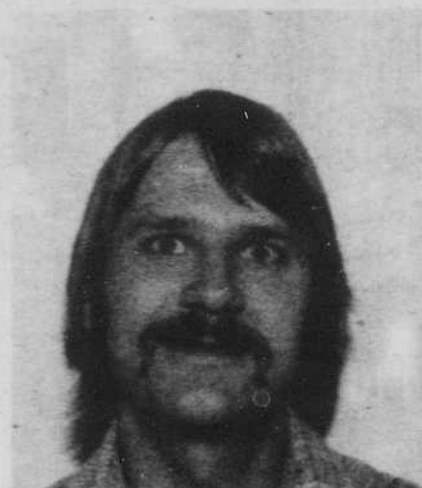
John Schroeder
Salesman, Salem



John Weyand
Manager, Eugene



Jeff Gunn
Salesman, Eugene



Mark Christianson
Salesman, Eugene



John Palmer
Salesman, Asland



John Wilson
Technician

We Make It Easy To Buy Right

Finally to make absolutely sure that a customer's decision to buy is the right one, we offer a seven-day money back guarantee on everything we sell,* and a thirty day exchange privilege. We also offer a thirty-day price protection policy; if within that time you find an identical piece of equipment advertised for less, we'll refund the difference.

*Items must be returned with original cartons and packing materials intact.