New Street Lights Installed on Campus

terial is also on hand for work.

teen new ornamental street lighting many of the sidewalks have been installed on Uni- and paths on campus, but the Street between 13th and Eugene Water and Electric Board venues and on 11th Avenue which installed the lights and en Kincaid and Franklin will manage their operations and

Anderson Gives Paper

Lester E. Anderson, director of conference of the International ing to Editor Virginia Wright. Conference of American Alumni

Artists to Submit Directory Sketches

Cover sketches for the 1950-51 editor, Miss Wright explained. the UO Alumni Association, pre- Piggers' Guide, student directory,

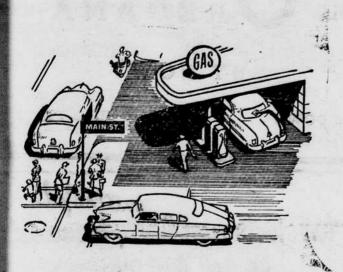
The best sketch will appear on and the artist will be named art Guide will be ready Nov. 1.

Sketches may be turned in to sented a paper at the 35th annual are now being accepted, accord- Miss Wright until September 29 at the Alpha Xi Delta house. maintenance, has not yet started Council last July 9-14 in Boston, the cover of this year's directory Miss Wright estimated that the

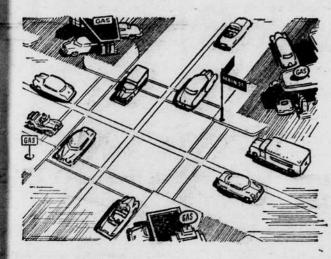
How big are the oil companies?

1. Back in 1910, Union Oil Company was 20 years old. There were 58,000 cars in the 5 western states and we did an annual business of \$12 million. This was just about equivalent to the total annual business that any 6 big grocery supermarkets will do today. Yet it represented approximately 23% of the oil business done in the 5 western states.*

*Figures are based on crude oil receipts.



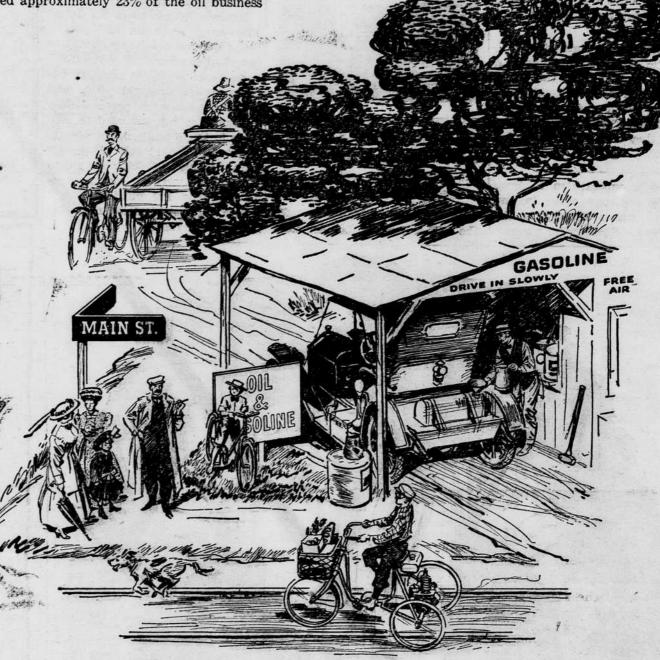
2. Today, there are 100 times as many cars in our marketing area and we do an annual business of \$200 million. Yet, in spite of this growth, our share of the oil business in the 5 western states is now 121/2%. If we were the only company this had happened to, we'd think there was something wrong with us.

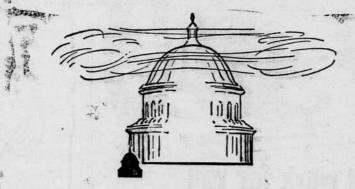


3. But every old, established oil company in the U.S. has gone through a similar experience. The reason for this is that the oil industry-like all American industry-is intensely competitive. As the business has grown, new companies have entered the field and competition has grown also. As a result, there are far more companies in the industry competing for the business today than there were in 1910.

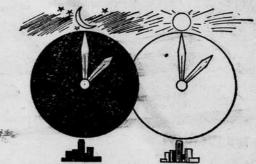


4. In view of all this, it seems rather strange that we've heard so much talk recently about BIGNESS. Of course, individual companies are bigger today. They have to be bigger to serve a bigger country. But the vast majority aren't as big in proportion to the total business as they were 40 years ago. In fact, they are getting steadily "smaller" all the time.





5. If size is a cause for concern, maybe we should take a look at our Federal government. Its "business" is 62 times as big today as it was in 1910. Its payroll is 19 times larger. And it is costing the American people - in direct and indirect taxes-62 times as much.



U.S. GOVERNMENT SPENDS \$119 MILLION EVERY 24 HOURS

6. To give you an idea of what this means. here's a comparison: At the Federal government's present rate of expenditure -\$119 million per day—it takes in and pays out more money every 42 hours than Union Oil does all year—as much money every 21/2 hours of each night and day as Union Oil stockholders received in dividends all during 1949.

UNION OIL COMPANY

OF CALIFORNIA

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This series, sponsored by the people of Union Oil Company, is dedicated to a discussion of how and why American business functions. We hope you'll feel free to send in any suggestions or criticisms you have to offer. Write: The President, Union Oil Company, Union Oil Building, Los Angeles 17, California.