

Roseburg Building Permits Pass \$2 Million In July

Roseburg city building permits numbered 49 for a total dollar volume of \$2,073,730 during July, according to the monthly report of Oliver Eggleston, city inspector. This brings the total for the year past the two million mark to \$2,089,983.

Principal among the permits was one for \$117,000 for the new Emerald Development Co.'s 16-unit apartment house, being built by contractor Niel Flannagan. This was the only new commercial permit for the month.

Commercial building remodeling and enlargement permits included one for \$8,000 taken out by Oscar Tufts for construction of a show room addition to his building

at 1735 SE Diamond Lake Blvd. James & Stritzke are doing the work. The building has been leased by Tufts to Umpqua Motor and Implement Co. to be occupied later this fall. Tufts will erect a new building further east to house his Douglas Machine and Welding business.

The Roseburg Medical Dental Clinic took out a permit for \$4,000 for remodeling and alterations to the building at 880 SE Jackson. Chuck Collins was the contractor.

The Medical Dental Clinic building work included remodeling of part of the ground level area to provide an office suite for Dr. Bryce J. Young, ophthalmologist. A previously unused portion of the

clinic building, which opens off from the parking area, was altered to provide a total of eight rooms, including receptionist's office, refraction rooms, surgery and other facilities.

Permit for \$1,995 was issued to B. A. Young for improvements to the building formerly housing the Fresh Made Donuts at 731 SE Stephens St. Another permit for a commercial building repair was issued for the Kohlsagen Building, at 322 SE Jackson St. for \$1,411.

Four new dwellings account for \$73,966 of the total. These permits were issued to K. Bias for a home at 1895 NW Calkins, \$14,434; Leo Kowalewski, 215 W. Center St. \$16,548; Leonard Johnson, 405 W. Agee (Jim Heber contractor), \$24,000; and Earl Cisco, 1227 W. Brown, \$18,988.

Miscellaneous dwelling additions and repairs amounted to \$5,090; garages and carports, \$1,996; and miscellaneous other permits, including foundations, roof jobs, new signs and others, amounted to \$8,016. Plumbing permits totaled \$3,790, and electrical work came to \$4,655.



M. L. McKINNEY, owner of the arrow shaft industry which bears his name, is shown inspecting precision cut arrow shafts prior to stiffness testing and packaging at his plant in Oakland. McKinney's business which has a payroll of eight, is being saluted as the "payroll builder" of the month by the Roseburg (area) Chamber of Commerce.



MACHINERY AND EQUIPMENT for arrow shaft manufacture have been designed by M. L. McKinney for his plant at Oakland. Following first cut to produce straight grain, the bolt of cedar is sawed into slats with the above pictured multiple blade circular saw.

Business Scene

By Leroy B. Inman

4 The News-Review, Roseburg, Ore.—Sat., Aug. 3, 1963

Frank Yoakum Transferred From F. W. Woolworth Store

Frank Yoakum, manager of the F. W. Woolworth Co. store in Roseburg, is being transferred to a new position and advancement with Woolco division of the company, and will be located at Tempe, Ariz. A new manager at Roseburg has not yet been assigned.

Yoakum said he will leave here next week in time to be in New York City Aug. 12 to attend a training session for division managers of Woolco, which has just been established and soon will be operating four stores in the nation.

Woolco, he said, will operate complete department stores, entire-

ly separate from the variety division of the company, and merchandising will be of a different nature.

Yoakum said the Tempe store is one of two being opened in the Phoenix, Ariz., area. He will be a division manager at Tempe and his schedule calls for him to be in that city by Aug. 28 in order to assist with the layout of the departments for opening early in September.

A native of Medford, Yoakum obtained his training with Wool-



FRANK YOAKUM manager transferred.

worth in Los Angeles, and came to Roseburg two years ago from the Lloyd Center store in Portland. He will leave next week with his wife, Jane, and their baby daughter for Los Angeles, where Mrs. Yoakum will stay until he has established residence in Tempe.

Banks Major Lenders To Farmers Of Oregon

Oregon banks remain a major source of credit and other financial services to agriculture, according to George Gratke, executive vice president of First National Bank of Roseburg, who represents the Oregon Bankers Association as Douglas County Key Banker.

Based on the 22nd annual farm lending summary of the Agricultural Committee of the American Bankers Association, Gratke reported that at the beginning of the year, Oregon banks were helping farmers with \$94 million in loans, 17 per cent more than a year previous. This total included \$72 million in production loans and \$22 million in farm mortgages.

At the same time, \$58 million in farm loans was held by life insurance companies; \$50 million by the Federal Land Bank; \$38 million by Production Credit Associations and \$6 million in nonreal estate loans plus \$14 million in real estate loans by the Farmers Home Administration. About 62 per cent of the production credit extended by lending institutions to Oregon farmers came from banks.

Bankers Of County Put On Committees Of Oregon Group

Several Douglas County bankers have been named to standing committees of the Oregon Bankers Association by state president S. E. Gjerde, senior vice president of the Oregon Bank, Portland.

Harold E. Schmeer, manager of the Roseburg branch of the United States National Bank, was named chairman of the important forest products committee. Also named to this committee were W. E. Garrison, president of the Douglas County State Bank, Roseburg, and Louis Lorenz, Winston office manager of the First National Bank of Roseburg.

Named to the legislative committee were George Gratke, executive vice president of the First National Bank of Roseburg, and Warren D. Kimber, cashier of Pacific Security Bank of Reedsport.

On the lending procedure committee is John C. Kennedy, assistant cashier at First National; personnel and operations, S. V. McLaughlin, cashier at First National; tourist and recreation committee, Oscar Hoverson, executive vice president of the South Umpqua National Bank at Canyonville, and uniform code committee, Willis M. Ekblad, executive vice president of the Umpqua National Bank at Reedsport.

Bank Debts Increased In West Central Oregon

Bank debts for west central Oregon including Coos, Douglas and Lane counties increased in June, compared to June, 1962, the University of Oregon Bureau of Business Research has reported. Debts for June totaled \$240,402, 508. For May, 1963, the total was \$257,809,167, and for June, 1962, the total was \$233,192,656.

Oregon, with 258 banks reporting had a decrease in bank debts in June of minus 7.4 per cent as compared with May, 1963 and an increase of plus 4.7 per cent as compared with June, 1962. Total debts for Oregon in June, 1963, came to \$2,228,461,460 and for May, 1963, the total was \$2,406,414,541. For June, 1962, the total was \$2,128,519,770.

Beverly Hayden Attends PP&L 3-Day Seminar

Pacific Power & Light Co.'s staff of Polly Pacific home economists have completed a three-day seminar at Portland, reviewing the company's home service advisory activities and hearing details of the company's new "Total Electric" promotional program.

Attending from the local area was Mrs. Beverly (Lyons) Hayden, who has the Polly Pacific assignment in the Roseburg area. Conducting the sessions were Frank Reis, PP&L's general sales manager, and J. W. Mowrey, residential sales manager. The Portland seminar emphasized the company's new program for Medallion Home, indoor and outdoor lighting, the increased terms of the wiring finance plan and the company's greater emphasis for electric space heating promotions.

Archery Industry Saluted During Month Of August

Archery, one of the oldest sports, tracing back to pre-historic times when the bow and arrow was the prime weapon, continues popular today, and much of this popularity has been made possible through

the modest plant of an Oakland family which makes arrow shafts. The firm of M. L. McKinney at Oakland is one of only six arrow shaft manufacturers in the United States. They are all on or near the Oregon coast, except one in Arkansas.

It is the business of McKinney and his family that is being saluted during the month of August by the Roseburg (area) Chamber of Commerce as the "payroll builder" of the month.

Nine Basic Sizes
McKinney's business is operated under his name as a sole owner. His principal products are arrow shafts, which are a high precision wood dowel. There are more than 50 combinations but nine basic sizes for the arrows. The four basic types of shafts are parallel, tapered, barreled and a stickler.

McKinney's annual sales for the past three years have averaged \$75,000, but has run as high as \$120,000 when he was operating extra shifts. His average number of employees during the year is eight, with an annual payroll of approximately \$56,000. He also has a woods operation under the name of Western Cedar, Inc. It employs four people with an annual payroll of \$15,000. This crew now is working at Fluris Creek in Curry County.

Manufacture of arrow shafts was started at Oakland by McKinney in 1937. Prior to that he had a small business between Florence and Waldport on the Oregon coast. His shop burned and in 1937 he moved to Oakland, where he bought one half of a block, complete with house for \$100.

Started On Back Porch
He started a small arrow-shaft business which he and his wife operated on the back porch of their home. He was the first to put on the market a product which was specifically manufactured for an arrow shaft. Prior to that time arrows were made from doweling which had to be sanded and finished by the purchasers.

He developed a market for his shafts by advertising in national archery magazines. His market area today is the entire United

States and eight foreign countries, including Canada, Australia, Austria, South Africa, France, Belgium and the Philippines.

McKinney manufactures both high quality and cheaper arrow stocks with the good quality shafts selling for \$60 per thousand and a tapered shaft of good quality selling for \$87 per thousand. In 1950 he converted a barn on his property into his main plant and for a time was operating on a three-shift basis.

Popularity Increased
As archery increased in popularity, other manufacturers entered the market and McKinney's dropped off to some extent. But there still are only six plants today.

McKinney's stock, presently comes from Curry County and it is hauled approximately 125 miles. He reports he has been unable to deal satisfactorily with the U.S. Forest Service or the Bureau of Land Management for purchase of cedar because of complications with higher authorities. Local management personnel of these agencies have been cooperative but unable to satisfactorily resolve the issue. McKinney has not purchased any government cedar for six years.

The firm has an order from one company for \$5,000 shafts per week and has a capacity of 30,000 shafts per eight-hour shift. He now is working on a one-shift basis. He stated that the Japanese are now buying some dead cedar which may have an effect on the price he has been paying for his product.

Fashions Own Machinery
Statisticswise, one cord of cedar made into finished arrows would

KEEP "TIGHT" COUNT

DETROIT (UPI) — Recorder's Court Judge Frank G. Schemanske offered John Abraham, 58, a sporting chance recently, telling him he could go free if he could recall how many times he had been brought in on a charge of drunkenness.

"Sure, 210 times, your honor," Abraham answered promptly. The judge consulted the record and said, "You may go."

Mary Black Named Chief Operator At Telephone Office

Mary J. Black has been named Roseburg chief operator for Pacific Northwest Bell in the Rose-

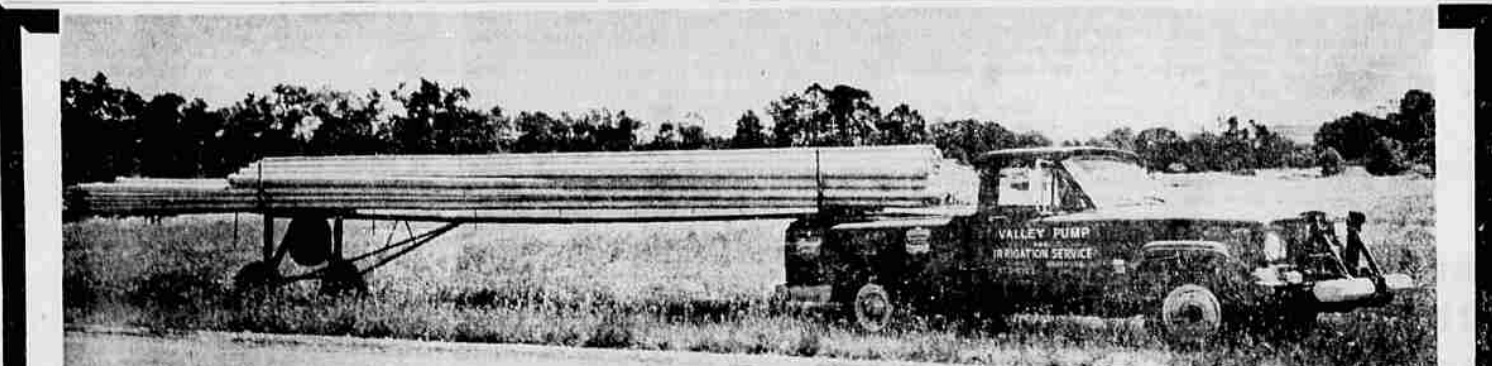


MARY BLACK chief operator

burg area, succeeding Luanna Holbrook who moves to Salem as chief operator there.

Mrs. Black comes to Douglas County from Portland where she has been a group chief operator. She started her telephone career there in the traffic department in 1934. She was a supervising operator for several years until her promotion to group chief in 1961.

A native of Laurence, Neb., Mrs. Black has lived in Oregon for 10 years. Her five-year-old daughter, Donna, will join her here as soon as housing arrangements can be made.



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