Arrow for the dustice of a strategieMinimized and strategie for the dustice of the dustice in the dustice i Vocation, Adult Education Interstate Bridge Courses Scheduled To Start Bond Issue To Be In Roseburg Next Week

ROBERT M. BEARDSLEY . UF section chairman

Robert Beardsley

For CDUF Drive

Chairmans Section

Two vocation and adult educa-tion courses are scheduled to start next week at Roseburg High School. One will be "Problems in Retail Selling," to be taught Monday eve-ning and the other will be "The American Economy," to be held cach Tuesday. Paul Malm will instruct the retain solling course which will be a 30-hour course over a 10-week period. The course over a 10-week period. SA-4 Room at the high school. Cost of the course will be \$12 including the text book "Sales, manship Fundamentals," by John Ernest and George DeVall. The book will be furnished by the school. The 10-week course will include

book will be furnished by the school. The 10-week course will include it the following topics: history of sell-ing (the "why" of retailing an d the good sales attitude); the com-pany, the plant, the stock and you; the approach and greeting; under-standing people; and how to start a sale; knowing your merchan-dise; making and closing the sale — handling objections; suggestive selling; displays; the mechanical aspects of selling. Chamber Premoting

aspects of selling. **Chamber Promoting** Promoting the course are the re-tail merchants of the Roseburg Chamber of Commerce. The American Economy course will be a two-term course with 10 weeks per term at a cost of 19.50 for the entire 20 weeks. Class-es will be held Tuesday evenings between the hours of 7 and 10 in Room M-208 at the high school. Ralph Snyder will be the instruc-tor.

Material to be covered will be through a series of discussions on special topics related to the American Economic System and it is hoped that the class can enroll persons who have experience in business and management.

business and management. Topics Listed Topics to be covered include: the mystery of money; control of the money supply: money, income and jobs: the national income and its distribution; progress and pros-perity — economic growth and so-cial advances: sustaining pros-perity—business cycles, causes and cures: demand, supply and pric-es; prices, profits and wages; why

Taxi Driver Convicted **Of Taking Cut From Girl**

PORTLAND (P - A circuit court jury convicted a taxicab driver Wednesday of taking a cut of earnings of call girl Stella Graen

Robert M. Beardsley will head up one of the sections in the com-ing fund drive for the Central Douglas United Fund. Green, Judge Eugene K. Oppenhêimer delayed the sentencing of the man, Lawrence Leo, 34, Portland. The maximum possible is 15 vears in . prison. The drive starts next Wednes day. The goal is \$64,444.

oay, the goal is \$64,444. Five division leaders have been selected in Beardsley's section. They are: Howard Petersen, fi-nance; Clyde Fullerton, foods; Pres Lee, fuels: Robert Curtis, furniture and home furnishings; and Charles Dondero, motels, ho-tels and restaurants. Acting as the section secretary The maximum possible is 15 years in .prison. Miss Green, who said she for-merly was a prostitute, testified against Leo after refusing to tes-tify against two other persons also accused of sometimes taking a cut of her earnings. Both were acquitted.

tacquitted. They were among eight persons indicted after Miss Green appear-ed before a grand jury earlier. Of the five trials to come, that of John Penny, a hotel bellboy, is scheduled next. Miss Green's refusal to testify in the two earlier cases brought her sentences of eight months in tail for contempt of court. After that, she decided to testify in the Leo trial. Les and restaurants. Acting as the section secretary Beardsley is secretary of the Bouglas County Tille Co. He has lived here 4½ years. He is a Ro-an Air Force reservist, holding a captain's rank. He and his wife have two sons and two daughters. They belong to the Presbyterian Church.

state bridge across the Columbia.

Army Train Guard Kills

BUFFALO, N.Y. (P - Robert Dietrich will have to keep his

Elkton Farm Bureau Elects Officers, Plans Program

During the meeting, Albert and Nettie Swanson presented demits from the South Umpqua Grange. They have moved back to Roseburg

BUFFALO, N.Y. & — Robert L. Dietrich will have to keep his finate mute at home from now on. Dietrich, a flutist for the Buffalo finance the project in 1956.
The total issue of \$14,500,000 was authorized to help finance the existing structure and to rebuild the present span.
The bonds will be retired by a toll of 20 cents a car on both Bridgea cross. The structures are a joint project of the states of Washington and Oregon.
The entire project is scheduled for completion Jan. 1, 1960. Tolls are to be collected on the two bridges when they are opened to bridges when they are opened to traffic.

 By MRS. C. W. HENDERER

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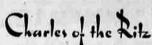
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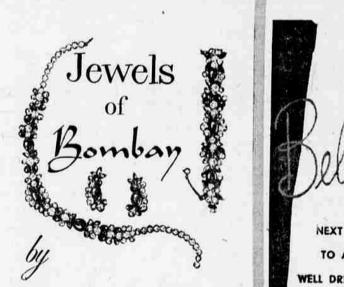
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