

The News-Review

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LET'S LOOK AROUND

By Charles V. Stanton

A used or new car deal can be transacted as cheaply and favorably in Roseburg as anywhere in Oregon, according to Bruce Priest, a resident of Camas Valley.

Priest reports that he had heard numerous tales of special bargains to be obtained in other towns.

Driving his trade-in car, and carrying a check with which to make cash payment on a new car, Priest said he visited new and used car markets all the way north to and including Portland.

He was offered about as many "deals" as the number of dealers contacted. The trade-in price was juggled up and down, but, all told, one offer was about the same as another and none was better than the one made in Roseburg.

Returning home he bought a new car from a local dealer.

Priest's experience is not unusual. Many other people have been enticed to shop elsewhere for various items of merchandise in the belief that better bargains were to be found "on the other side of the fence." If all were to tell the truth, a good many would report, I believe, that they did no better, if as well, than on the Roseburg market.

Many Excuses Heard

We hear many excuses for shopping in other towns: Roseburg stores haven't a big enough stock to provide desired selection; prices are too high; clerks are too slow; courtesy is lacking, and others.

Visiting in Eugene some time ago, I asked some of my friends there why they had gone to Portland on a shopping trip. I heard exactly the same excuses I hear in Roseburg when someone explains why he bought out of town. I presume Portland people make the same excuses when they go to Seattle.

Obviously no store in Roseburg can afford to stock as much merchandise as is on display in one of Portland's large department stores. On the other hand, Roseburg stores have an exceptionally fine selection for businesses operating in a city of this size. Prices are most definitely in line — forced into line, if for no other reason, by competition.

Because we are in a labor short area (when things are a little tight) retail business hasn't always been able to compete with industry in wages. Some merchants have found it difficult to keep their places staffed with trained and experienced sales personnel. Consequently shoppers occasionally have a legitimate gripe that they have not received fast and efficient service, have not always been told that something not in stock would be ordered gladly, nor have they always been politely and courteously thanked for their patronage by harassed, inexperienced clerks.

There are, I know, exceptions to all these things I have listed — and on both sides. I have mentioned various situations simply for the purpose of example. As either a buyer or a seller you can add your own.

I have a great personal dislike for buy-at-home campaigns of the type which try to shame people into patronizing their local merchants. Campaigns which educate are commendable. Too often in the past, I fear, we have used the shame technique until, like the cry of "wolf," we have alienated attention. Furthermore, it always seems to me that when merchants appeal to a sense of shame they are, in a measure at least, admitting failure in the field of competition.

Entitled To Credit

But there is good reason to point to the benefits of buying at home.

Every dollar spent in trade channels circulates through many hands before it is finally retired. But it doesn't circulate through our hands when we spend it in other towns. We want a business district in Roseburg as big and as efficient as the size of our community warrants, but we can't expect that kind of a business section when our patronage goes elsewhere.

But it isn't all dollars and cents. Who supports our Chamber of Commerce? Who heads civic activities and charitable work, the various fund-raising drives? Who contributes to every worthwhile project in the community? To whom do we turn when we want prizes for non-profit contests? Who carries the load of community advertising and uplift?

When we have a person performing all these functions as a representative of each and every one of us, we at least owe him the courtesy of letting him show us what he has to offer. We also owe him a little tolerance. And we should have as much interest as he in making this a better community. The more dollars we keep in circulation the better will be our community.

Perhaps there are occasions when we can shop elsewhere with a little more satisfaction and perhaps an advantage of a few cents — not counting our travel costs. But we're sacrificing a good many pennies in taking money out of local circulation and we are handicapping the growth of our business district in exact proportion to the amount we spend elsewhere.

I agree with Mr. Priest that, if we'll look around, we'll find that, for the most part at least, we can get bargains at home just as good as we'll find elsewhere.

"Hard to Read With That Light So Far Away"



Lumber Company Merges With St. Regis Paper

TACOMA — With the stock exchange effective Thursday, the St. Paul and Tacoma Lumber Co. became a division of St. Regis Paper Co. in a merger action. The announcement was made by R. Ferguson, chairman of the board of St. Regis.

Stockholders of St. Paul and Tacoma will receive 450,000 shares of St. Regis common stock now, and an additional maximum of 400,000 shares in the next three years, in exchange for the 15,000 outstanding shares of St. Paul and Tacoma stock, he said.

St. Paul and Tacoma has been an important source of supply for the St. Regis pulp mill here, selling its output of fir and hemlock wood chips to them for pulp manufacture.

Organized in 1888 by Chauncey St. Paul-Tacoma also manufactures and distributes fir plywood, kiln dry hemlock lumber and fir lumber. Now headed by Everett E. Griggs II, it operates a plywood mill in Olympia and a sawmill and drying kiln in Tacoma. Through the merger, St. Regis acquires control of 133,700 acres of fir and hemlock timberlands owned by St. Paul-Tacoma, of which 33,000 acres are old growth timber. The acreage is located on the western slope of Mt. Rainier in Pierce and Lewis Counties approximately 40 miles from the St. Regis kraft pulp, paper and board mill and multiwall bag plant in Tacoma.

St. Paul-Tacoma also has available to it for purchase timber located on an adjoining 29,800 acres owned by the United States, the state of Washington and the Northern Pacific Railway.

Dave Beck Denied Right To Travel To Havana, Cuba

TACOMA — Federal Judge George H. Boldt denied Thursday a request by an attorney for Teamsters boss Dave Beck seeking permission for Beck to travel to Havana, Cuba, for a day to "complete some negotiations." Government attorneys opposed the request.

Judge Boldt said he saw no reason to change his mind about allowing Beck to leave the United States. Beck, indicted on an income tax evasion charge, had previously made an unsuccessful bid for permission to leave this country.

In Thursday's renewed grand jury investigation of Beck's affairs a series of 16 checks, cashed by Beck for his longtime friend, Nathan Shefferman, Chicago labor-relations consultant, were apparently being taken up.

The jury is presumably probing Beck's income tax affairs since 1950. Beck has pleaded innocent to a previous indictment charging him with income tax evasion for 1950.

The checks, which ranged from \$100 to \$750, totaled \$3,426.10.

Hoffa Would Seek Combine

SAN FRANCISCO — James R. Hoffa said Thursday that if he is elected president of the Teamsters Union, as he expects to be, he will seek authority to organize a nationwide transportation union or federation.

A combine of transport unions of this type would include truckers, stevedores and employees of railway, steamship and air line companies.

"It is necessary that we have a coordinated transportation union countrywide," Hoffa told a reporter.

Hoffa, Detroit vice president of the Teamsters who has made repeated efforts to aid the independent east coast International Longshoremen's Assn., said permission to organize a transport union combine would be one of the first things he would seek if he is elected to succeed Dave Beck as president of the giant union.

PAYMENT FOR OVERPASS

PORTLAND — A payment of \$51,000 to the Oregon Highway Commission for a new overpass approach to the city zoo was approved Wednesday by the Portland City Council.

Apparently Harmless Little Resolution Seen As Threat To Reclamation Program

By FRANK W. VAILLE

WASHINGTON — An apparently harmless little resolution to authorize a \$5,000 study at Klamath Falls, Ore., has been sent back to the House irrigation subcommittee as a possible threat to the nation's reclamation program.

Introduced by Rep. Ullman (D-Ore.), it would authorize the appropriation and direct the Secretary of the Interior "to determine the best means of eliminating the hazards within the city of Klamath Falls, Ore., caused by a canal under the jurisdiction of the Bureau of Reclamation."

It was returned to subcommittee after the full House Interior Committee Wednesday, by a 15-7 show of hands, approved a substitute proposal to authorize similar studies on all canals, laterals and ditches under the Department's jurisdiction. A study allowance of \$5,000 for each project was included in the substitute.

The action brought a warning from Chairman Engle (D-Calif.) and Rep. Saylor (R-Pa.) that it was adding costs which could break reclamation's back. Engle said it was because of such "constant

loading of reclamation projects" that "reclamation is in the worst shape of my 15 years" in Congress.

Rep. Sisk (D-Calif.) has supported Ullman's original proposal on grounds the federal government had a responsibility to assist the community. He described the substitute bill as completely irresponsible.

Rep. Rhodes (R-Ariz.) who offered the substitute, said he did so on grounds the government should treat all communities equally.

When Saylor finally moved that the matter be returned to the subcommittee, only one or two voices were raised in objection.

Ullman's original proposal, which passed the Senate last year, was prompted by the existence of an open canal through Klamath Falls which has been the scene of 26 drownings in its 38-year history.

Ullman said he believed the government "has a big brooder and having built the canal" should not up the money and make the study. He said local interests don't have engineers and other needed facilities.

Gov. Holmes Asks President To Relax Tight Money Plan

SALEM — Gov. Holmes asked President Eisenhower Thursday to relax the "tight money" policy and to liberalize the federal payment standards.

The governor, in a letter to the President, said the federal financial policies have depressed Oregon's lumber industry. Many mills have closed and others are faced with long closures, Holmes said.

The letter said: "The largest producer of lumber in America, Oregon is dependent on the lumber industry for fully 25 per cent of her total economy. The lack of new housing construction during the past few years has seriously depressed the price of lumber."

"Mills which attempt to borrow operating capital to continue operations find themselves face to face with the same tight money policies which initially gave rise to their serious need for credit. The resulting conditions are becoming more serious at an advancing pace."

"The over-all picture of financial distress, lowered payrolls, unemployment is swiftly approaching the critical stage. I am hopeful that your administration will move immediately to lower the down payment schedule under FHA permitted by the recently passed 1957 housing act."

"This can be of extreme importance in preventing further deterioration of the housing situation this year and should permit plans for substantially increased level of spring housing starts next year."

Senate Finishes Action On Bills

WASHINGTON — The Senate completed compromise action Thursday on bills providing funds for the Defense and Agriculture Departments for the 12 months that began July 1. It put aside the civil rights bill temporarily to act on the appropriation bills.

Passage came on a voice vote. The bills provided \$33,739,850,000 to operate the armed forces and \$3,066,544,757 for the Agriculture Department.

Action came after an hour's discussion and a detailed explanation by Sen. Russell (D-Ga.), floor manager for the farm money bill.

With these out of the way the civil rights measure was back before the Senate as it has been for nearly four weeks.

The Senate action sent the bills to the White House.

SUSPENDS GUARANTEES

HAVANA, Cuba — President Fulgencio Batista suspended constitutional guarantees throughout Cuba for 45 days Thursday. The suspension followed demonstrations Wednesday in Santiago de Cuba. The anti-government demonstrations were timed to coincide with a visit of U.S. Ambassador Earl E. Smith.

Power To Sway Outcome Of Legislation Revealed In 3 Issues By Eisenhower

By A. ROBERT SMITH

News-Review Correspondent
WASHINGTON — The overwhelming power of the president to influence the outcome of legislative battles on Capitol Hill has seldom been so clearly demonstrated as last week on three of the most bitterly fought issues facing Congress.

In each case — Hells Canyon, federal aid to education and the civil rights bill — the outcome followed the course indicated by President Eisenhower.

The Hells Canyon bill was killed, after passing the Senate, in the House Interior Committee where a solid wall of Republicans, aided by two Democrats, blocked it from being sent to the House. The rigidity of the GOP position was due to White House pressure to vote against Hells Canyon.

The aid to education bill was more complicated, because Eisenhower had said on several occasions that he favored federal assistance to local school districts to help solve their overcrowding problems with new schools. He sent Congress a bill to provide an aid program.

Democrats wanted to provide a larger aid program, so the result was a bill that was a compromise between the two. After the bill was reported out of the House Education Committee, the Republican leaders took a poll and found a majority of the GOP congressmen opposed to passing the school bill.

On the day the bill was up for a vote last week, Eisenhower had a conference with GOP Leader Joe Martin and authorized him to say that he wasn't happy with some parts of the school bill but probably wouldn't veto it.

The effect of this indication from the White House that the president wouldn't be sore at the Republicans if they ducked out on the school bill was quickly observed. When the vote came to kill the bill, 111 Republicans teamed up with 97 Democrats to bury school aid. With the 126 Democrats who tried to pass it there were 77 Republicans. Every Northwest lawmaker supported the bill.

Civil Rights Test Faced

The civil rights bill voting was along similar lines; although the bill itself is still being debated, one vital amendment has been adopted to whittle down the effectiveness and scope of the bill.

As it came to Congress, the civil rights bill was entirely the product of the Justice Department and a vital part of the Eisenhower program. By turning on the pressure in behalf of it, the White House succeeded earlier this session of

getting it through the House without any of the amendments sponsored by southern Democrats aimed at crippling the bill.

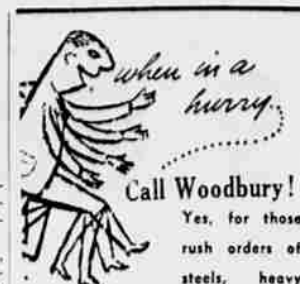
When the Senate debate got hot, and southerners attacked in great strength, the president began to express doubts about the bill's part III, by which integration of public schools might have been enforced.

Sen. William F. Knowland, the civil rights leader and the Senate's Republican leader, fought in vain thereafter to prevent part III from being emasculated. The Senate voted 52 to 38 to trim this section of its authority. Joining the sponsors of the amendment were 18 Republicans whom Knowland can usually keep in line but who defected this time.

As several congressional observers put it:

"If the president had gone down the line for the school bill and civil rights as strongly as he did against Hells Canyon, it would have been a different story."

The results indicate that a president can usually get pretty much what he wants when he is as popular as Eisenhower, and that when he doesn't want it very badly he doesn't get it.



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DISPUTE SETTLED

PORTLAND — A dispute between the Teamsters Union and the T. C. Wildish Construction Co. of Eugene was settled Thursday after three days of negotiations at the Associated General Contractors of Oregon office, Bill Harding of the AGC said.

The Teamsters walked off the job and threw up picket lines July 17 to enforce their demands for higher pay for some \$300,000 worth of municipal improvement projects at Eugene.