CHARLES V. STANTON EDWIN L. KNAPP Member of the Associated Press, Oregon Newspaper Publishers
Association, the Audit Bureau of Circulations
Bepresented by WEST-HOLLIDAY CO., INC., offices in New York, Chicage,
San Francisco. Los Angeles, Seatile, Portland GISCHIPTION HATES-in Oregon-By Mail-Fer Year 18,00, six months \$4.50 three months \$2.50. By City Carrier-Fer year \$10.00 (in advance), less than one year, per month \$1.00 Outside Oregon-By Mail-Per year \$9.00, eix months \$4.50 tree months \$2.75

NO CAUSE FOR COMPLAINT

By CHARLES V. STANTON

Recommendation has been made to the State Highway commission that it set up an advertising budget of \$250,000 to promote tourist travel in Oregon during 1950.

Some economy-minded people probably will be critical of spending such a large sum from highway funds for advertising purposes. But certainly no one with knowledge of advertising will be critical because the amount is too high. On the other hand, an advertising expert might criticise the recommendation because the amount is too low.

The advertising budget is proposed by an advisory committee, which reports that Oregon was visited by approximately 2,500,000 tourists during the past season.

Tourist income has been tentatively estimated by the highway commission at around \$110,000,000 during the past season-an increase of 18 per cent from 1948.

The sum of \$250,000 may seem like a lot of money for advertising purposes, but any advertising expert will tell you that it is only one-tenth the amount the state should spend if it were to put its advertising on a business basis. Any good advertising agent will recommend to a businessman that he set aside a fixed percentage of gross income to be used for advertising purposes. The percentage varies according to the type of business, rate of turnover, markup and other factors.

For instance, a store, doing a large volume of business with a rapid turnover of stock and high markups would

two per cent. Some businesses are spending as high as six and eight per cent of gross revenue for advertising.

Naturally the rate has many variables to consider, for the percentage must be calculated on a complex formula. But few businesses should have less than a two per cent advertising budget.

A business producing \$110,000,000 annually is a rather large enterprise. Naturally, all the \$110,000,000 revenue does not go to the State of Oregon. Only a small part, in fact, is collected by the state from gasoline taxes. But the profit goes into the pockets, directly or indirectly, of virtually every resident. Thus, everyone has an interest in the state's tourist travel advertising program.

Probably the \$250,000 budget proposed for advertising purposes represents more than two per cent of the tax money and other revenue received by the state government from tourist travel.

ment from tourist travel.

But whether it rates more or less, no one should complain that the proposed amount is too high. If anything, it is too low.

"Jim" Ormandy To Retire From S. P.

The Southern Pacific company (and we're not 'needling' today) is losing one of its most valuable employees in the retirement of J. A. Ormandy. "Jim" is affectionately known throughout the division he has served so long, not only by the men with whom he has been associated in the company, Blazing Wreck but by the thousands he has served in an official capacity and many more thousands who are pleased to call him friend. We will regret discontinuance of his friendly, pleasant visits, and we know we speak for many residents of this area when we hope for many pleasant years following his retirement and extend commendation for the able accomplishments of many years of loyal service.

MEDFORD, Nov. 14 — Three residents of Drew, Ore, had a narrow escape from death here saturday night when the coupe in which they were traveling toward Jacksonville left the highway, turned over in a ditch and was consumed by flames.

Hospitalized are Doc J. Childers, 42, driver of the car; Erma Hom Fred H. Paulus of the State Bond commission of fering to assist the Elkton City ouncil as much as possible in helping to find a market for the water bonds being offered for sale by the city of Elkton.

The Kellogg Grange Home Ecomplishments of many years of loyal service.

Hospitalized are Doc J. Childers, 42, driver of the car; Erma Hom Fred H. Paulus of the State Bond commission of fering to assist the Elkton City is nucleus and many more thousands who are pleased to call him the State Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and many the state Bond commission of fering to assist the Elkton City is nucleus and the Mechanics and the Mechanics and the Mechanics and the Mechan but by the thousands he has served in an official capacity

German Siren Receives 3,000 Marriage Bids

OLDENBURG, Germany—(P)
—Pretty Sigrid von Haessler is
the envy of other German girls.
She claims to have received 3.

She claims to have received a communication of the photograph appeared in an American magazine (True).

Now women are writing to Sigrid from this country where war depleted the ranks of men.

Scott Vince Ferguson, Rose-You have 3,000 wooers. You

can only marry one. How about giving me one of the other 2,

The letters of proposal have come from many parts of the

But the 23-year-old beauty is exercising a woman's preroga-tive. She has not made up her mind.

Sigrid, a former doctor's as-sistant, actress and dancer, was married once before. Her hus-band was a German naval offi-

She told newsmen that two of the leading candidates were a journalist in Tokyo and a chap who sent his mother to convince Sigrid that he was the man.

perature in 200-degree flames.

The suit, only one of its kind, is constructed of 18 layers of glass fiber, and—among other materials —glass fiber net, neoprenecoated glass fiber, honeycombed cotton cloth, silver foll, aluminum foil and nylon.

Project Engineer Abe Plotkin says the suit is only about one-half inch thick.

Scott Vince Ferguson, Rose-burg, driver for the Staley Trans-port company, was fined \$90 plus court costs on a charge of tan-dem axle overload, reported Justice of Peace Ward C. Watson at Sutherlin

Signid that he was the man.

Schulberg, who recently ran a full-page trade journal and berating today's film executives for their indifference to pioneers like himself, said a major studio leader had offered him a producing or had been over to the Linn Plywood and Door company Nov. 16.

J. W. Reynolds, Anacortes, Woon, too.

PLYWOOD PLANT SOLD

ALBANY, Ore. — (A) — The Albany plant of the Western Door and Plywood company will be given a surface over to the Linn Plywood and Door company Nov. 16.

J. W. Reynolds, Anacortes, Woon, too.

. The Middleman



By Viahnett S. Martin

with a rapid turnover of stock and high markups would have a higher percentage for its advertising budget than a business dealing only in slow-moving merchandise with low markups.

Many businesses have had remarkable growth by plowing a large percentage of profits back into advertising.

Recommended advertising percentages seldom are below two per cent. Some businesses are spending as high as six and eight per cent of gross revenue for advertising.

By Viahnett S. Martin

London — (P) — Nudism is booming in Britain. More people are walking around naked than low to in public, of course—the law from and shaded across those moats and shaded across those moats and walked across those moats and have looked at the iron portange.

London — (P) — Nudism is booming in Britain. More people are walking around naked than low ever before.

In that first minute of each day's proceedings at Lake Success the most important of all? In that first minute of meditation, of silent prayer in which each one, regardless of race, creed and religious affiliation, may lift the heart to the Heaven have looked at the iron portange.

London — (P) — Nudism is booming in Britain. More people are walking around naked than deven the looked at the interval of the province of the open air cult say happily they've never seen and have looked at the iron portange.

London — (P) — Nudism is booming in Britain. More people are walking around naked than deven be very far apart!

There was a day when what is now England was divided up into feudal baronies, and each man's home was his castle indication, walked across those moats and have looked at the iron portange.

London — (P) — Nudism is booming in Britain. More people are walking around naked than deven the province of the province

Drew Residents

Escape Death In

iess than a hundred per cent perfect? After all, even the memone of us can support it daily, bers of one family, born to the same parents, sometimes engage in bitterness and allow estrangement to take hold of them. People portant to us than world peacement to take hold of them. People portant to us than world peacement to take hold of them. People portant to us than world peacement to us the same room — and on the basis of the Golden Rule? less than a hundred per cent per- seems at times a little slow? Each

Elkton

By PHYLLIS A. SMITH Mayor W. S. Carlson received a letter from Fred H. Paulus of

ders, 42, driver of the car; Erma Trewartha, 24, and Ralph Bratten, 21.

The accident occurred on the Bybee corner, scene of many traffic accidents. Childers told the ambulance driver, who brought the three to Community hospital, that he was blinded by the lights of an oncoming car, struck the division sigh at the corner and lost control of the machine, which catapulted into the ditch.

Childers was suffering from a forehead contusion, knee injuries and shock. The one woman passenger suffered severe face lace lace rations and knee injuries, and Bratten a broken left leg and shock.

MOM GETS TOO CLOSE
SHELLEY, Idaho, — (49 — Mrs.
Leo Searle suffered a broken leg at a football game.
No. she want solution.

Laura Wells, state lunch program director.
Mrs. Robert Duncan left Wednesday for Summit where she will visit her grandparents, Mr. and Mrs. Goodman.
The Brix Lumber and Mrs.

Scott Vince Fermont Staley Transport company, was fined \$50 plus court costs on a charge of tandem axle overload, reported Justice of Peace Ward C. Watson at Sutherlin.

Ferguson pleaded innocent to the charge, but an all-man jury Thursday returned a verdict of guilty, said Watson. A 30-day jail sentence was suspended upon payment of the fine.

STRING TO OFFER HOLLYWOOD —P — B P of Schulberg, one-time top-flight a film producer, says his advertisinable in the serial polast has brought an offer here.

Schulberg, who recently ran a full-page trade journal aid berating today's film executives for mentioned and producers like indifference to ploneers like indiff

evangelistic meetings Nov. 13 to 27. Bert Johnson is the evange-list, and the services will begin

Nudism Booming In Great Britain; Want To Be Legal

sun cooperate?
It did in 1949. It was the sun-

'Friendly Tavern' Will Open Here For Business

The opening Tuesday of a new business, to be known as the "Friendly Tavern" was announc-ed today by Leonard S. Zacher, formerly manager of the Shalimar room.

The new tayern, located at 535 The new tavern, located at 5.55 So. Stephens, will be done in Myr-tlewood—1200 feet of it. Forty feet of refrigeration, up-holstered booths and a 15-stool bar will be features of the new

business establishment. Food will be available at the La Flesta restaurant next door, also scheduled to open Tuesday. The La Flesta will feature Ital-ian and Spanish dishes.

Marine Corporal Charlie D. Merritt of Greenville, South Car-olina, knocked out seven Jap tanks with seven bazooka rockets on Saipan, for which feat he re-ceived the Navy Cross.

at 7:30 each evening except Sat-About 50 persons attended the Odd Fellows Social evening at the lodge hall Saturday night, Nov. 5.

> FRIDAY NIGHT WARDS

Douglas County Ranked Second In 1948 Lumber **Production, Report Shows**

Douglas county's 796,509,033 board feet output of Douglas fir lumber ranked second in the Pacific Northwest during 1948, a report from H. V. Simpson, executive vice-president of the West Coast Lumbermen's association, reveals. The county employed 8,357 persons during its peak month, August, 1948,

Lane county ranked first with an output of 1,311,573,154 board feet. Only three other counties in the Douglas fir section have exceeded a billion-foot cut in the last quarter century. Simpson said the forest produced 3,038,637,129.

Simpson said the forest products industries in the 38 counties of Western Washington and Oregon gave employment in their top month in 1948 to 147,378 wage earners.

Top Washington lumber producing county in 1948 was Cowlitz, with 573,915,446 board feet, third largest in the Douglas fir region (19 counties west of the Cascades) produced 3,038,637,129.

Simpson said the forest products industries in the 38 counties of Western Washington and Oregon's top month in 1948 to 147,378 wage earners.

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Simpson said the forest products industries in the 38 counties of Western Washington and Oregon said the forest products industries in the 38 counties of western Washington and Oregon said the forest products industries in the 38 counties of western Washington and Oregon said the forest products industries in the 38 counties of western Washington and Oregon said the forest products industries in the 38 counties of western Washington and Oregon said. They were Grays Harbor, from 1948 to 1948 and washington in the Douglas fir the Cascades) or the Cascades of th

year, 1925.

Top Washington lumber producing county in 1948 was Cowlitz, with 573,915,446 board feet, third largest in the Douglas fir region. Snohomish county, Wash, with 508,733,680 board feet was fourth, followed by Coos, with 504,911,607; Jackson with 502,810,264; Linn with 486,316,759 (all in Oregon), and King in Washington with 465,672,732.

Western Oregon and Washington's 1,675 sawmills in 1948 broke lumber production records which

lumber production records which have stood since 1929, according to Simpson. Douglas fir region mills cut 9.4 billion board feet last

mills cut 9.4 billion board feet last year.

This record volume of lumber was worth \$690,000,000 in cash to the two states, Simpson said. It amounted to 26.1 percent of the nation's total lumber cut last year. Oregon retained its place for the 11th straight year, since 1938, as the nation's leading lumber producing state, and Washington held on to second place.

This production came from 26 million acres of rich, rain forests of the Douglas fir region, Simpson said. This compact forest region, which makes up only 5.6 percent of the nation's 461 million acres of commercial forests, can systain this lumber output perpetually foresters claim under forest management practice now being widely followed, he pointed out.

Biggest consumer of Douglas

Biggest consumer of Douglas fir lumber, Simpson stated, was California which took 20 percent of the total cut from the region. Next largest consumers are Washington and Oregon, followed by Output for 1948 topped produc-Illinois, New York and Texas.

Sen. Morse Urges 'Specific' Terms

EUGENE, —(P)— Senator Wayne Morse urged his fellow Republicans to start talking in terms of specific proposals when they criticize the "welfare state" instead of just being against all tendencies towards it. The emphasis, he said, should be on constitional liberties and guarantees of individual dignity.

He warned his own party members, in a Friday noon speech before the chamber of commerce forum, that the ordinary man is getting the idea that the Democrats are concerned with public welfare, and the Republicans are not.

Morse declared that adoption of the Hoover commission's report would be quick, "but not painless," in getting on the proper road to government economy.

palnless," in getting on the pro-per road to government economy. However, if it will not be effective if Congressmen persist in being "all for economy in ev-ery district but their own " Be-cause of this attitude, he said the Sist Congress has not done a decent job of cutting government expenditures.

2. More young women nudists;
3. To teach skeptics that "naturism" is "a healthy, wholesome way of life followed by intelligent people."

Mrs. Bassam, whose own suntan, she affirms, stretches unbroken from top to toe, says British nudists don't want mixed bathing with nudists and noney.

<u>Now you Know!</u>



QUESTION: I understand there is a form of automobile fire and theft insurance which specifically states the amount insurance rather than giver as "actual cash value at the time of loss." Why isn't the specific value policy a better one for the average person to buy? At least you'd know ex-actly what you'd get in case of loss.

ANSWER: No matter what amount is stated in the policy, the insurance company will not settle for more than the actual cash value at the time of loss. No settlement will be made in such a way as to give the in sured a profit from an acci-dent or other kind of loss.

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KEN BAILEY INSURANCE AGENCY 315 Pacific Bldg. Phone 398

YOPK, England. — (P) — York cathedral is failing down.
The Very Rev. E. Milner-White, dean of the centuries-old church, said four tons of masonry tumbled from the west front during the summer. He had just posted warning notices. ng notices. It will take £250,000 (\$700,000)

CATHEDRAL TUMBLING

fully to restore the historic struc-ture, Milner-White said. Mean-while it remains in use. NEWEST DESIGNS -Wallpaper

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(less cutting attachments)

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