

GRANGE IS POWERFUL MARKETING FACTOR

Pull-Together Policy of Farmers Shown by Heavy Business of Cooperatives

Gross Transactions Aggregate Nearly 3 Billion Yearly, With Every State in Union and Practically Every Agricultural Product Represented; Products of Dairy Industry Lead in Returns.

Long years ago, the founders of the Grange were the impressive forces which have been a veritable keynote of the organization for almost three-quarters of a century...

Cooperatives Combine The number of associations primarily engaged in marketing of purchasing has not changed during the past 10 years. The actual number shown by the survey is 10,752.

Significantly stated in actual figures, the extent of present-day farmer cooperation is impressively told in the story below, which comes directly from the United States Department of Agriculture at Washington, specifically prepared for The National Grange Monthly by an expert of the department.

Minnesota Tops List Minnesota continues to head the list in number of farmer cooperatives, having over 1300. California has the largest volume of cooperative business, due in large part to the producer-owned citrus marketing industry.

How Grange Began Seventy-two years ago this summer, when President Andrew Johnson directed the Commissioner of Agriculture to send a "clerk" to the South...

Business Enormous The actual volume of farm products sold and supplies purchased by farmers through cooperative organizations has increased over \$750,000,000 in value since 1932 to approximately \$2,100,000,000 in 1936.

Upwings Noted It was known, of course, that agricultural cooperation, after suffering a setback during the first period of the depression, had started to grow again.

Dairy Products Lead Farmers received their largest returns from the sale of milk and other dairy products. Net sales aggregated \$556,000,000 for the survey year.

Commercial banks as a principal source of credit, borrowed a total of \$118,547,000; those using banks for cooperatives as a principal source, \$78,830,000; other cooperative organizations, \$11,501,000; individuals, \$9,899,000; and the remaining amount from miscellaneous sources.

Another significant fact brought out by the survey is the influence of the 13 banks for cooperatives in pushing down interest rates paid on borrowed money by farmer-cooperatives. Since 1934, the year after the banks for cooperatives began operation, the trend in interest rates charged farmer co-ops by various creditors has been steadily downward.

The business of most of the older types of marketing co-ops—such as those handling milk and cheese, grain and livestock—is back where it was before the depression. In the newer field of fruits, vegetables, and specialty crops, the business of farmer-owned organizations is at the highest level on record.

Commercial banks are the largest creditors of farmer-cooperatives, but the business volume of the banks for cooperatives has grown steadily during the past four years and now occupies second place. In 1936, cooperatives using

Officers of Oregon State Grange Coming to Roseburg for Annual Conference Scheduled October 1



R. W. GILL



Officers of Oregon State Grange will visit Roseburg October 1 for the annual grange conference open to all grange members. Pictured above are (top row) Ray W. Gill, state grange master; Mrs. W. J. Wilcox, Mosier, chairman of the state grange home economics committee; (bottom row) Mrs. L. Rena Slack, Corby, state grange juvenile deputy, and C. W. Pattison, Portland, secretary of the grange fire insurance association.

received the largest gross amount of patronage refunds, followed by Minnesota where cooperative marketing of butter, milk and cheese, grain, livestock, and other products boosted the income of thousands of producers. Patronage dividends amounting to \$1,000,000 or more were also reported for Illinois, Indiana, Ohio, Washington, and several other states.

Growing in Volume The survey shows that agricultural cooperation is not only growing in volume of business but in the acceptance of the cooperative principles for which the National Grange has struggled for so many years. For instance, the principle of one-man-one-vote is adhered to by more than 86 per cent of the 10,000-odd associations in the United States.

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VITAL ISSUES FACE NATIONAL GRANGE

Policies Will Be Followed in 35 States; Umpqua Valley to Exhibit.

Issues facing the National Grange convention at Portland November 16 to 24 are more stirring than at any time in the 70 years history of the organization, according to information received at the Douglas National bank. The meeting is expected to be the largest of its kind ever held west of the Mississippi river.

Products of the Umpqua valley are to be exhibited among those in the Oregon display of agricultural and household products from every section of the state. Fruits canned and dried vegetables, nuts and other products will be included in the effort to stimulate inter-sectional marketing cooperation.

Discussion at the convention will center around the American market, reciprocal trade agreements, socialized medicine, public debt, centralized government and its relation to agriculture, interest rates on farm mortgages, electrification, transportation rates, liquor and gambling as a menace.

KELLOGG GRANGE ROSTER TOTALS 105

Organization Only 5 Years Old Builds Own Home, Has Much Activity.

When members of Kellogg Grange No. 811, decided they needed a new grange hall, they built one. Not only did they build it themselves, but they saved most of the lumber that was needed.

The grange meets each second and fourth Wednesday and always serves refreshments. A welcome always is extended to visiting grangers.

Make Own Hall. The first meetings were held in the Kellogg school house and later in Fisher's drier. In 1935-36 the grange members cut lumber, except flooring and ceiling, even making the shakes for the roof covering, and erected their present hall.

The home economics club has a membership of about 30 ladies. Martha Bullock is president, Paula Anderson, vice-president; Bessie Haines, secretary; Mabel Rader, treasurer. The club has had a very successful year, and with the help of other grange members, has put on monthly money raising socials.

DOUGLAS JOINS IN SCHOOL CONFERENCE

The fourth annual educational conference to bring to the teachers of southern Oregon the latest trends and philosophy of education has been scheduled for the Southern Oregon State Normal school campus at Ashland, October 27, 28 and 29.

Sponsored in the past by the counties of Jackson, Josephine, Klamath, Lake and Curry, together with the normal school, Douglas county has this year joined the conference which replaces the individual county teachers' institutes. The addition of Douglas county will make this the largest regional conference in Oregon, with the exception of the one held in Portland.

PESTS SLAIN TO HALT LOSS TO FARMERS

Damage to Crops Arrested by Hunt Contests First Started in Douglas County in 1930.

Organized in 1930 under the direction of Fred A. Goff, then state chairman of the grange agricultural committee, the Douglas county grange pest hunt has saved many thousands of dollars to farmers of Douglas county.

Prizes for continual effort in this work are awarded to each grange in the county by Pomona grange. From the results tabulated each month in the contest it is plainly evident that the destruction of crop-damaging pests has saved great sums of money to the farmers each year.

Success Evidenced The success of the contest is plainly evidenced in driving along roads in rural districts, as few pests are seen in those localities where grangers are actively participating.

Thousands Destroyed During the past two and one-half years more than 40,256 farm pests have been destroyed. When it is considered that each one of these pests would have destroyed several dollars worth of farm produce during its normal life span, it is perfectly evidenced that the activity has been a most profitable one.

GRANGE SPONSOR OF POSITION ON CABINET

In 1876 the grange began its fight to raise the Department of Agriculture to the first rank by making its head a member of the President's cabinet. The idea was ridiculed by many people and the then Commissioner of Agriculture was actively opposed to it.

The records also show that pest control is a never-ending task, for records show an increasing number destroyed each year, regardless of the continued extermination program. This year is no exception and the figures for the first six months show that the kill is well up to the average.

Pests Included in the contest and the numbers destroyed during the past two and a half years are shown in the following tabulation:

Table with 3 columns: Pest Name, 1936, 1937, 6 Mo. Total. Includes Coyotes, Rats, Diggers, Gophers, Moles, Owls.

FARM LOAN SYSTEM IS AID TO FARMERS

The grange was an early and consistent advocate of better credit facilities for rural people and gave its support to legislation which established the federal farm loan system in 1916, supplemented by the intermediate credit banks, established in 1923.

The grange was largely responsible for the enactment of legislation creating the Postal Savings Banks, established in 1911.

Germany has a rat population estimated at 65,000,000, which does a daily damage of \$550,000.

GRANGE WORKS FOR BALLOT REFORMS

In 1879 the national grange endorsed the Australian or secret ballot system and demanded ballot reform. It has favored all laws to safeguard the ballot and promote honest elections.

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CONSERVATION OF FORESTS URGED

The grange has consistently adhered to a policy calling for the wise conservation and use of our natural resources, and has opposed their exploitation by selfish monopolies. It has favored the preservation of the forests, the mineral wealth and the power sites for the benefit of the people.

The grange favored the establishment of a national geological survey, and soil survey and the development of national forestry. It has favored the creation of public parks and will continue to fight for the adoption of a sound land use policy, including adequate measures for the prevention of soil erosion.

TARIFF COMMISSION WAS GRANGE IDEA

The grange was an early advocate of an impartial fact-finding tariff commission as an aid to congress in legislating on this subject. The commission was established in 1916. The aim of the grange has been to secure reasonable tariff rates for the protection of the American farmer.

As a means of giving equalized tariff benefits to producers of surplus crops, the grange has advocated the export debenture plan.

Change to RICHFIELD

George W. Ginder Commission Agent ROSEBURG, OREGON

Table with 3 columns: Pest Name, 1936, 1937, 6 Mo. Total. Includes Hawks, Crows, Blue Jays, Rattlesnakes, Weasels, Rabbits, Misc.

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The Style Shop

139 NO. JACKSON ST.

Ladies of the Granges

While the men of the Granges are taking their bows for a successful year we feel that you too, are entitled to plenty of congratulations on your fine work.

When in Roseburg we want you to feel that THE STYLE SHOP is your store—come in—any time, see our styled right and priced right apparel. It will stand plenty of comparison.

New fall merchandise is arriving daily from the style centers of the East and West.