

SKAGGS

Money saving Distribution Without Waste Cash stores UNITED STORES stores

The Origin and Operation of Skaggs Stores

Business policies are the charts by means of which successful undertakings are steered through the seas of commerce—road-maps, pointing the way to the desired destination. If they are right they lead to success through service. If they are wrong—will the costs of commerce are strewn with the wrecks of businesses that tried to operate under mistaken or deliberately deceptive policies. We who come into daily contact with established policies of large institutions are prone to take them as matters of course, and either approve or disapprove of them according to our various lights. Rarely does it occur to us to consider the manner of their making or the amount of time and thought—sometimes days and weeks of concentrated study—that has led to their formulation and promulgation.

tall practice. Neither could it reasonably be expected that the founder could foresee and lay down policies to govern the thousands of contingencies and problems that arose as the business grew and spread. These had to be met and solved as they presented themselves and out of their solution and the soundness of the judgment with which the solution was applied has grown this vast organization and the policies and personnel that have made its outstanding success possible.

second store. The second Skaggs store was opened in October, 1916, and subsequent like ventures followed in due course and order, but it is worthy of note that in the working out of a plan of operation for the second store, good business practices and the principle of the "Golden Rule" were observed. This plan was based upon a profit-sharing ideal of equity to the customer, the manager and the originator. Its fruition is evidenced by a practical, tangible, FUNCTIONING reality and its application has served to weave a closely knit organization—alike in ambition, desires and practices.

SATURDAY FEATURES

Imported Norwegian Sardines, in Olive Oil 2 tins	25c	Fine Ripe Bananas 3 lbs. for	25c	Fancy Eastern Sugar Cured Skinned Hams lb.	32c
Crisp Local Lettuce 3 heads	25c	Onions, Dry Oregon stock, 10 lbs. for	25c	Swift's Silver Leaf Lard, 4-1-lb carton	96c
		White Navy Beans 3 lbs.	25c		

Be sure and get your copy of Skaggs' "Cash and Carry" News, always on our counters, a new one each week. Practical Recipes and interesting Food Notes.

Skaggs United Stores No. 255

Free Delivery in the city on orders of \$5.00 or more. (Sack Sugar excepted). Orders amounting to less than \$5.00 we charge one dime.

Phone orders given prompt and efficient attention.

115 So. Stephens PHONE 230 Roseburg, Oregon

LOCAL NEWS

From Hoaglin—A. L. Smith, of Hoaglin, motored here yesterday and spent several hours transacting business and trading.

Business Visitor—A. Telford, a resident of Happy Valley, motored here yesterday and transacted business for several hours.

Mrs. Busenbark Visits—Mrs. John Busenbark motored from Melrose yesterday and spent several hours shopping, returning home in the afternoon.

Visitor In Town—Miss Fannie Smith returned to her home at Glendale yesterday afternoon after spending the day here shopping and visiting.

From Oakland—Chas. Medley returned to his home at Oakland yesterday afternoon after transacting business here for a few hours.

Visitor Yesterday—Mrs. Frank Steinbaur returned to her home at Happy Valley yesterday afternoon after shopping and visiting with friends here.

Business Visitor—Among those from out of town points to visit and transact business for a few hours here yesterday was V. Boyd, of Yoncalla.

Visitor Today—C. B. Burkett, of Cottage Grove, spent yesterday and a few hours today in this city visiting and attending to business affairs.

Dismissed From Hospital—W. D. Howard, who has been ill at Mercy Hospital for the past several days, was dismissed today and returned home much improved.

Is Improving—Mrs. Marion Lucas, a resident of Roseburg, who has been very ill for the past week with an abdominal ailment is reported to be improving.

Is Improving—Gilmore Vermillion, who has been recuperating from an operation at Mercy Hospital, is reported to be much improved and may be able to return home next week.

Visit Banquet—Mr. and Mrs. E. Edmund of Canas Valley returned to their home Wednesday after spending several days transacting business matters and visiting with their daughter, Mrs. Marion Lucas.

Mix Rice Leaves for Eugene—Miss Iris Rice, of this city, left this morning for Eugene, where she will visit with friends over the week end and attend the football game and Homecoming Saturday.

Enroute to Attend Game—Ferry Lawrence, of Coquille, attended over here last night and visited. He is enroute to Eugene, where he will attend the Homecoming game Saturday. Mr. Lawrence is an U. of O. graduate.

Enroute to San Diego—Mrs. Leota Sherback, of Mt. Angel, stopped over here a short time and visited at the home of Mr. and Mrs. A. Wade, and with Dr. C. B. Wade. She is enroute to San Diego where she will visit with her grandfather, S. Hoover.

Enroute to Football Game—George Haynes, of Marshfield, visited with friends here yesterday before leaving for Eugene where he will attend the Homecoming game Saturday. Mr. Haynes is proprietor of a Hay, Grain and Feed store at the coast.

From Alberta—E. J. Lacey and family visited in this city this morning a short time before leaving for California points, where they will spend the winter. They are from Empress, Alberta, Canada, and this is their second trip through Oregon. They are making the trip by daylight.

MYSTERIOUS

While vitamins are unseen, mysterious factors, medical science proves that they are necessary to assure health.

Scott's Emulsion

for over fifty years has been effectually serving human need, with these elements now called vitamins. Scott's Emulsion builds health and strength.

Reasonably priced dresses at "The Vogue."

Among those from the rural districts to spend yesterday and today in this city visiting friends and transacting business was A. S. Ireland, of Olalla.

To Attend Football Game—"Briek" Leslie, well known athletic coach, of Coquille, visited here last night. He is enroute to Eugene to attend the football game between O. A. C. and U. of O. Saturday.

Visits Friend—W. L. Bilger, of the Seattle Hardware Company, Seattle, passed through this city this morning enroute to San Francisco. He was met at the train by R. C. Ziefer, an old friend, who visited him for a few minutes at the station.

Back From California—Marcel's Miracle Mineral show outfit passed through Roseburg today on the way back to Portland from an extended tour through California. Marcel said that he is glad to get back to God's country where things are real. He reports a bad trip over the Siskiyou—lots of snow and many accidents.

Banquet Tonight—The annual Father and Son banquet of the Christian Church will be held at the parlors tonight at 6:15. A fine program has been arranged and will be given in connection with the banquet. The church is engaged in a revival meeting, and immediately following the banquet a service will be given the men and boys.

See this quick—all enamel and metal ware, worth \$125, for \$95.50. Judd's Furniture Store.

BIG WEEK-END DANCE

And Charleston contest at Maccabee Hall, corner Pine and Cass St., Saturday night. Best hardwood floor in city. Public cordially invited. The prize for the best lady Charleston dancer will be awarded the contestant receiving the most applause. Music by those Swanne Serenaders. It's A Jitney.

SPUDS!

Potato market is very strong and all indications point to further advances. We have a quantity of fancy Burbanks we are going to sell at less than wholesale prices. See us before buying. "To save additionally shop before noon Saturday."

UNUSUAL BARGAINS UNTIL NOON SATURDAY

Calumet Baking Powder 1 lb.	23c	Tomatoes, large cans, 2 for	23c
Swifts Lard, 8 lbs	\$1.73	Crystal White Soap 10 for	35c

EVERDAY SAVING PRICES

Flour, Best Hard Wheat, Barrel	\$8.80	Peas, Corn and Tomatoes 15c, 3 43c, 12 for	\$1.69
Kerrs Best Barrel	\$8.60	Del Monte Peas, 20c, 12 for	\$2.25
Pure Buckwheat, 10 lbs	73c	Broken Pineapple, Large, 2 for	45c
New Currants, Citron, Lemon and Orange Peels all here now for holiday use. Priced low.		Tomatoes, Fresh lb.	10c
Squash, lb	1 1/4c	Large Fancy Celery, Bunch	10c
		Lettuce, 2 for	15c

Special Prices on all Smoked Meat for Saturday

Fancy Ham lb.	33c	Light Eastern Bacon lb.	38c
Fancy Picnics lb.	25c	Medium Eastern Bacon lb.	36c
Fancy Cottage Butts, lb	33c	Salt Pork Fancy, lb	27c
Boned Picnic "No Waste", lb	33c		

California and Oregon



311 West Cass Roseburg, Oregon

Special Meeting!

Roseburg Rod And Gun Club

Some matters of importance will be discussed at this meeting but in particular we want to arrange for a shoot for Thanksgiving.

There will be a shoot next Sunday for the Medal

EVERY MEMBER COME

Friday, November 13th, 8 P. M.

CROCKER'S DRUG STORE

Women Wanted!

To work on apples

Umpqua Valley Canning Co.

Phone 525 Roseburg, Oregon

TELEPHONE FOR YOUR GROCERIES

AND LET US DELIVER THEM

It is much easier to lift the receiver on the phone than it is to carry a basket of groceries home. Reliable persons may open a charge account with us and then phone for their groceries and have them delivered to their homes. We sell at as low a price as is possible, considering quality and service rendered.

It is a pleasure to serve you at all times. Try Knight's Boogie River Catnip. We have Knight's Sauer Kraut and Mince Meat, and they are fine.

Support the Community Chest, give all you can.

ECONOMY GROCERY

O. L. JOHNSON
The Store That Serves You Best.
Phone 61

LOCAL NEWS

Visitor Yesterday—L. McGinnis, of Coos Bay Junction, motored here yesterday and spent several hours attending to business affairs.

Returns Home—Walter Hunt returned to his home at Chiloquin yesterday after visiting with friends here and celebrating Armistice.

From Melrose—Mrs. Fred Goff motored here from Melrose yesterday afternoon and spent several hours shopping and visiting with friends.

From Oakland—Mrs. H. Thiel, of Oakland, spent yesterday here attending to business matters and shopping, returning home in the afternoon.

Business Visitor—Alfred Weaver returned to his home in Myrtle Creek yesterday afternoon after spending several hours in this city on business.

In Yesterday—P. O. Good, a resident of Melrose, was a business visitor in this city for a few hours yesterday, returning home in the afternoon.

Files As Bankrupt—Gilbert L. Sherbridge of this city has filed a petition in bankruptcy in the federal court. He claims \$1,195 liabilities and \$30 exemptions.


Catches Arm In Winger—Verna, the small daughter of Mrs. O. D. Hubbard, of this city, received a badly bruised right arm yesterday afternoon, when she caught her arm in a winger, rolling the arm through the winger almost to the shoulder before her plight was discovered by her mother, who caught the handle and extricated the arm. She was taken to Dr. Wade's office, where the injury was attended.

Colds Fever Grippe

Be Quick-Be Sure!

Get the right remedy—the best men know. So quick, so sure that millions now employ it. The utmost in a laxative. Bromide Quinine in ideal form. Colds stop in 24 hours, La Grippe in 3 days. The system is cleaned and toned. Nothing compares with Hill's.

All Druggists Price 30c



CASCARA QUININE
Get Red Box with portrait



In style, in quality, in variety of new coloring and texture, Dobb's Hats are supreme.

Duds for Men, Inc.

QUINE BROTHERS



Stop That Cold

Pains and aches in head and neck—chills—fever—excessive nasal discharge and other distressing symptoms of Colds, Influenza and La Grippe are promptly relieved by the physician's safe prescription

AN-A-CIN

The non-depressant, balanced formula of non-narcotic remedies, clinically proven by physicians through ten years constant use for children and adults of all ages.

AN-A-CIN Also Relieves
Headache Earache Neuritis Rheumatism Toothache Neuralgia Rheumatism

Handy Pocket Tin Only 25c

AN-A-CIN Stops Pain!

ONE TRIAL

Proves the quality and economy of Calumet. Proves its greater leavening strength. Bakings are more tempting and fully raised.

CALUMET

THE WORLD'S GREATEST BAKING POWDER

SALES 2 1/2 TIMES THOSE OF ANY OTHER BRAND



Wrights Visit—Mr. and Mrs. Perry Wright, of Caps Illabeo, spent yesterday in this city trading and transacting business. Mr. Wright brought his cattle from the older climate at Caps Illabeo, and will leave them near this city during the cold weather this winter.

A complete line of new, up to date dresses at "The Vogue."

From Coles Valley—Among those from the rural districts to spend yesterday in this city shopping and attending to business affairs was Mrs. Chas. Churchill, of Coles Valley.

THE 20th Century Stores

Are recognized, not only as important factors in the distribution of Foodstuffs, but a very reliable source of information on Market conditions. These stores are not only willing, but feel duty bound to give the public their honest opinion, at all times, on Markets as they find them.

CANNED GOODS

It looks like very high prices this winter for staples such as Potatoes, Flour, and etc. Canned goods are very reasonable now. Our Special Sale of canned Goods is just the finest way, at this time, to expend money—don't wait! Only 8 days longer. Special prices will be withdrawn Saturday, November 21.

There really is no better place to trade than at a

20th CENTURY GROCERY