ROSEBURG NEWS-REVIEW

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THE GAME OF BUSINESS COMPETITION.

There are many people in business who always attribute their troubles to some existing condition. Before the recent election, many people attributed business ill success to the political uncertainties. Now that the election has passed, many of these folks will lay their failures to some other cause, or to most anything except their own lack of push. There are something over 1,100,000 retail business firms in this country. A field so enormous is one in which there is a good chance for success, prome her stery first."

WASTED EFFORT

"How did your wife receive the stery you had all fixed up to tell her last night?"

"She didn't receive it. She told me her stery first." these folks will lay their failures to some other cause, or to most vided one shows something more than ordinary enterprise. There are always a good many of these concerns that are not reaching out with any special determination for new trade. The health. existence of many such concerns makes an opportunity for all who will make a determined effort to obtain business, by advertising and other sales campaigns. Advertising cannot rescue a concern that is doing poor work. If its service is below the average or its prices above the average for the quality of goods, least average service, then the principal obstacle in its way is saking you how to spell words you usually its own lack of determined sales campaign, by which it shall make known the value of its service to the public. No matter how good work it is doing, its service does not count, unless the public realizes how good work it is doing. As a usual thing the concerns that advertise are giving better than average service, because their push draws a large volume of the last states.

Can you imagine anything more annoying than to have a stency who can't spell and who is always asking you how to spell words you can't spell words you can't spell yourself?

S 9 8

When a man tells you he never kiased a girl just put him down as the public realizes how good work it is doing. As a usual thing the concerns that advertise are giving better than average service, because their push draws a large volume of the last many the eight power units.

For the army air service 14,700, one or a riar, asking you how to spell words you can't spell yourself?

When a man tells you he never kiased a girl just put him down as a fool—or a liar.

S 9 8 9

The man who drives him of the eight power units.

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The man who drives him of the eight power units.

For the army air service the dam and the eight power units.

For the eight power units.

For the army air service the public can't spell yourself?

The man who drives him the eight power units.

For the army air service the depht the dam and the eight power units.

For the army air service the public can't spell and who is always asking you he never that the eight power units.

For the army air service the public can't spell and who is always asking you he never the public can't spell yourself?

The man who drives him to have a stency who can't spell and who is always asking you he never the enables a firm to do business at a minimum of cost, and give something more than the ordinary value for a dollar.

Discussion breaks out occasionally as to how much of an the longest, the license tag or the income a young couple should have before they marry. The fig- mortgage. ure \$2000 is one which is fixed by a good many people. Yet there are millions of familes in the country whose earnings fall much below that figure. Some of them live in sections where expenses are low, and they are better off than folks living in high cost cities. Still there are many people living in expensive cities he ian't your own. because they planned their expenditure very carefully in advance, and made many savings due to this forethought. The struggling young family needs to consider its outgo quite as carefully as its income.

A Pennsylvania minister hid his text the celegration of the control of the suspension from the post of the suspension from duty of six veteran officials of the post of the po that any industrious young people can get along if they will prac-

vance, and made many savings due to this forethought. The struggling young family needs to consider its outgo quite as carefully as its income.

A Pennsylvania minister hid his text the other night in a cross word puzzle placed upon the blackboard, and the audience were told that they must solve the puzzle before the pastor could preach his sermon. It is much that ware in home of the community as she slipped the bit into his mouth. world and their part of it are incomprehensible to millions of the properties of the

girls become so envious of the silk stockings and other pretty things worn by young women of a little greater age, that they quit school prematurely early, in order to earn spending money parents. with which to buy these things right off. They can not wait for the things they covet. Many boys have quit school to earn spending money to take these same girls around to expensive shows and treats. Folly is not confined to either sex. The young folks who give up the solid benefits of education for temporary satisfactions, many of which are gone in a night, are making a very poor trade and show little bargaining ability in their dealings with the world.

School and college debating contests are attracting attention. Formerly there was not much chance for prominence in knecks. student circles, unless a young person was successful in athletics or some form of entertainments. But the interest in these debats ing competitions suggests that the public appreciates young people who can think and reason and meet others in pure intellectual rivalry. The colleges and schools exist primarily to develop brains, the ambitious young man of today needs some abilities other than to kick a football or knock out a base hit. Debating contests offer recognition to students who are working principally for this increased mental power.

Men's faces are undergoing a change, according to a London surgeon, We hope for the better,

S S S S

Before they were married the light in the less and so were married the large nursery which it has established at West Linn, Ore, across the river from Oregon City.

Who is this guy Actien that everybody strips for?

Who is this guy Actien that everybody strips for?

Who is this guy Actien that the correct definitely upon a principal large of the understained at everybody strips for?

Who is this guy Actien that the river from Oregon City.

The (Trown Williametts company the large nursery which it has established at West Linn, Ore, across the river from Oregon City.

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The (Trown Williametts company the large nursery student circles, unless a young person was successful in athletics

GOOD EVENING FOLKS-Of course it's Or course it's
A little early
To be askin'
But have you
Busted your first
New Year's
Resolution yet?
9 9 9

DUMBELL DORA THINKS 2 9 9 9

Most of our village imbibers in hootch say they are sick. Some of them smell as if they had been dead for a long time.

You get nothing for nothing and vice versa. 9 3 9 9

WASTED EFFORT

9 9 5 5 There's no use tryin' to do any-

5 5 5 5 ODE OF A SHEIK
I kissed her in a speeding car,
Her lips were warm and sweet;
I went to taste them once again—
I kissed the brick-paved street.

5 9 5 3

The man who drives his car out on a Sunday or holiday and gets home without having been in a smashup has no right to say the day of miracles has past.

5 5 5 5 9 9 9 9

It's easy to please a husband, if Writing serious stuff is usually

fake and get by in the kitchen.

At the state deaf and dumb institution, the inmates are required to aleep with their hands under the pillow in order not to talk in their 5 5 5 5

THE HEIGHT OF POLITENESS To say: "Come in" when your car 9 9 9 5



PRUNE WAR DEPARTMENT **APPROPRIATIONS**

WASHINGTON, Jan. 2—Maintenance of the regular army during the coming fiscal year at its present authorized strength of 12,000 confissioned officers and 125,000 chilispine scouts, is proposed in the war department appropriation bill reported today to the house.

As approved by the appropria As approved by the appropriations committee, the measure, draited by a sub-committee headed by Representative Anthony, republican, Kansas, carries \$331-131,114, or \$552,000 less than the amount available for expenditures this year, and about \$360,000 less than budget estimates.

Of the total \$255,3117,955 is for military and \$72,813,156 for non-military and \$72

military and \$72,813,156 for

military and \$72.813,156 for nonmilitary activities.
Included in the allotments is a
\$40,000,000 lump sum appropriation
for improvements to rivers and
harbors—the total proposed by the
budget bureau for expenditure during the fiscal year beginning next
July 1. but an increase of \$2,657,
000 over the amount carried in
last years bill.

The bill talso carries \$2,400,000
as recommended by the budget for
the completion of dam No. 2 at
Muscle Shoals, Als.

This together with \$3,501,200 in
a deficiency estimate recently submitted, the committees report
said would complete the dam and
the eight power units.

approximately \$2,700,000 more than for the present year.

Of the appropriation \$4,400,000 is for the purchase of new air planes, and this plus the contract authorization gives a total of \$6,550,000 for new planes, or about \$2,500,000 more than available for the current year.

If it's a clock, watch, suitcase blanket or heating stove, try Powell's.

OUSTED FROM JOB

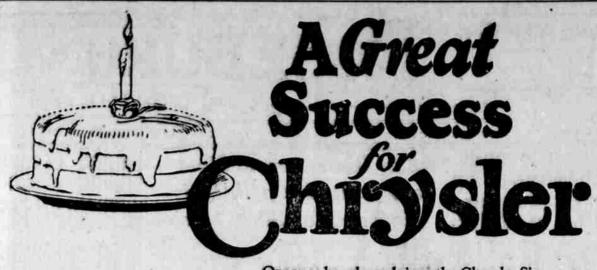
al association of supervisors and held some of the most respons-ible positions in the service. The suspended officials, whose ser-vice averaged more than 20 years are

estation in Clatsop county will be initiated this spring by the Crown will start the work of planting young trees on its immense cut apparently accidential and that was caused by the lethal fur was caused by a gas heater in the largely experimental and will contain the forests. This method of referentiation has rarely proved successful and is not being counted upon strongly by the paper containing the provided which is basing its reforests.

Administrators notice to the first containing the provided was caused by a gas heater in the bathroom.

Order coal today from Pages administrators notice to the County Court of the first core of the state of often pricessed, deceased.

Notice is hereby given that the death was caused by the lethal fur was caused by a gas heater in the country of the coal today from Pages administrators.





The Touring Car, \$1395; The Phaeton, \$1495; The Roadster, \$1625; The Sedan, \$1825; The Brougham, \$1965; The Imperial, \$2065; The Croum-Imperial, \$2195; The Royal Coups, \$1895. All prices f. o. b. Detroit subject to current

We are pleased to extend the convenience of time-payments. Ask about Chrysler's attractive plan. Dealers everywhere.

One year has elapsed since the Chrysler Six was first introduced to the American public. In the span of that year, the Chrysler has grown from a mere name to a success the like of which has never been known before.

One year ago, Walter P. Chrysler promised a car that would yield new and revolutionary results. Since then, the Chrysler has more than redeemed its pledge.

In compactness and beauty of design, in quickness of response and flexibility of performance, in economy and facility of operation, in power and in stamina, it has satisfied the long-cherished wants of a critical motoring public.

\$50,000,000 and upwards has been paid by Chrysler-wild American motor car buyers for the privilege of enjoying these revolutionary results. 32,000 cars have been built and shipped in an effort to fill the demand.

It is therefore fitting that Monday, January 5th, the Chrysler's first birthday, should be a day of celebration—for the Chrysler organization because of the unparalleled success attained in one year's time-for owners and admirers because of the Chrysler's revolutionary achievements.

J. W. MICHAEL MOTOR CO.

515 North Jackson St., Roseburg

HRYSLER SIX

blooming idiots.

5 \$ \$ \$ \$

The average hoy and girl are alarmed at the ignorance of their parents.

\$ \$ \$ \$ \$

CLATSOP PLANNED.

ASTORIA, Ore, Jan. 2.—Reforscious on the floor of his bathroom and died without regaining a police amburation. in the postmaster general's monoxide gas which has occurred statement. estation in Claimp county will be foom and due without regaining initiated this spring by the Crown Williamsette Paper company, which will start the work of planting Police reported that his death was rouse trees on its immense cut over boldings adjacent to Astoria generated by a gas heater in the bathroom.

Order coal today from Pages.

CONDUCTOR FROGATT
PLACED ON PENSION
Word was received by relatives
bere last week that H. L. Frograti
bere last week that H. L. Frograti



TER TO WRITE, WOULD THE FAMILY BE A LITTLE QUIET PLEASE



JAN 1, 1924 , MIGHT HAVE KNOWN HE WOULD





HE HASN'T FORGOTTEN THAT HE has to bring in the Ash cans?



HE'LL HAVE TO USE A PENKNIPE AND ALSO WORKS A HOLE RIGHT THROUGH THE PAPER

INK-ERASER IS

BECOMES SO INTENT ON POINTING OUT THAT THAT WOULDN'T HAVE HAPPENED IP SOME ONE HAD NOT TAKEN HIS ERAMER THAT HE WRITES 1924 AGAIN, 1275 IT GO AT THAT

AND WANTS TO KNOW WHERE THE

O McClure Newspaper Syndicate