

ROSEBURG NEWS-REVIEW

Issued Daily Except Sunday
H. W. BATES, President and Manager
BERT G. BATES, Secretary-Treasurer

SUBSCRIPTION RATES
Daily, per year, by mail, \$3.00
Daily, six months, by mail, 2.00
Daily, three months, by mail, 1.00
Daily, single month, by mail, .50
Daily, by carrier, per month, .50
Weekly News-Review, by mail, per year, 2.00

Member of The Associated Press.
The Associated Press is not responsible for the use for publication of all news dispatches credited to it or not otherwise credited in this paper, and to all local news published herein. All rights of reproduction of special features herein are also reserved.

Entered as second class matter May 17, 1920, at the post office at Roseburg, Oregon, under the Act of March 3, 1879.

ROSEBURG, OREGON, MONDAY, JUNE 25, 1923.

THE POWER OF PUSH

Two men who occupy the same job will have entirely different results. Suppose they are working side by side as clerks in a store. One's mental attitude toward his work is simply that of a plodding fidelity. He does his best along a limited line. He tries to wait on customers courteously and attentively, but has no conception of enlarging his job or making himself more valuable to his employer. The other is not content merely to hand goods across the counter and tell the prices. He is trying to see how he can increase his sales and make himself more useful. He studies trade papers and talks with salesmen and becomes able to give a more intelligent opinion about merchandise. Customers feel they get something of value when they trade with him. He tries to enlarge his personal acquaintance, so that people will come to his store merely for the sake of buying through him. A fellow like that is going to be a better business man every year, and he will achieve a constantly increasing success. A man of that type is usually a strong believer in advertising, for he is never content with the amount of success he has attained. He will have faith that his energy and his careful study of markets enable him to give his customers exceptionally good values. He will feel that if the public fully realizes what he has to offer, he can get a crowd of people coming to his store. He will believe that the greatest obstacle to his success is not any fault in his merchandise or his prices, but the fact that a lot of people may not be informed about the purchasing opportunities existing in his store. Hence men of that type are apt to be persistent advertisers, feeling that the secret of success is to let the public know what they have, and keep the public well informed of every buying opportunity that comes along.

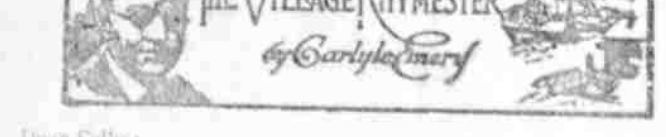
A favorite song much enjoyed by romantic people of former years, began with the words, "There's music in the air". Many a crowd of young people used to sing it as they sat on shady porches. It was to them a bit of sentimental dreaming, but it never occurred to them that it was literally true. Today the mysteries of radio connect the human ear with this marvelous ethereal communication. The air in our own homes is discovered to be throbbing with the music set loose in cities thousands of miles distant. Never were the imaginations of poets better verified by the facts of every day life. Such a wonder ought to make skeptical people doubtful of their own little wisdom. The thing that is called impossible today, and is only dreamed of by mystics and visionaries, may be just the commonplace of the day our sons and daughters shall see.

The greatly improved prospects in Austria, secured largely through a loan to which American investors are contributing \$25,000,000, suggests that the troubles of the world could be remedied pretty soon if the nations could cut out politics and look at things as a business proposition. When a business man goes bankrupt, the creditors hold a council, force him to show up every dollar of his assets, and pay everything he can. Then if that is not sufficient to liquidate his debts, they accept whatever he can pay on the dollar, call it square, and forget it. They consider it more important to get him to work than to try to collect every dollar of their debts. It is much the same in international affairs. If the powers would all look at it in that light, we could have world recovery quite soon.

A large number of people are preparing to show how much they love their country by burning up a lot of property on July Fourth.

Join the automobile caravan to Marshfield July 3 for the big celebration to take place there on the third and fourth of July.

Many people can't give any money to philanthropic causes, but they are willing to offer a few remarks.



Dear Folks:
When just a kid, I studied hard to learn to read and write the language that my parents used, and tho' I was bright, I mumbled all my A. B. C's so I could talk and spell, which made me feel I'd learned a lot and learned it mighty well.
But now I've started over again to learn a language, now because it seems the proper thing for modern folks to do, I study Chinese characters to learn just what they mean, I throw and pong with bamboo sticks with dragons red and green, I learn the way the winds are marked and how the seasons look, but all I find my mind forgets and I must take the book that has the runes on what to do, and study once again. For if I fail I will maybe cost a couple million yen.
I sit at East, or North or South, or maybe it is West. I throw the dice and break a wall, then do my level best to build a sequence up in threes to hold some honors rare, to draw a circle or a tile that matches with my pair.
Perhaps you think a padded cell is where I must belong, but Helen folks, I'm telling of the game they call MAHJONG. They've brought it here from ancient Kiang, across the land and sea, and who can tell but later on I'll chow and pong with me?

PRUNE PICKIN'S BY BERT G. BATES

GOOD EVENING FOLKS—
After a night in a Pullman a feller wishes that he'd slept in the little Hammock instead.
☆☆☆
DUMBLE DORA THINKS An orchid is a young orchid.
☆☆☆
When some men do stay home at night they stretch out in an easy chair and sleep until bed time.
☆☆☆
Being up a tree sometimes has it's advantages. You live high.
☆☆☆
That new orchid called "Sophratolactisaya" makes it a little more difficult to say it with flowers.
☆☆☆
The reason cars have warning horns is because you can't always have your wife along to squeal at the psychological moment.
☆☆☆
Love comes like a cobweb floating in the breeze, but goes like a piano-mover falling down stairs.
☆☆☆
Under the head of "Society" in the Lake Co. Fla. Citizen, our eagle eye rumped onto this one:
L. A. Resser is the opulent owner of a new setter pup—some day it's going to be hunting season again if the calendar keeps on operating properly.
☆☆☆
"We always feel like a horse-thief," confesses a reader, "when a friend clothes is looking at our new pants we didn't buy from him.
☆☆☆
A lot of women lost their admirers by marrying them.
☆☆☆
When there are four balls you take your base, but where there are three balls you take your watch.
☆☆☆
A normal wife is one who thinks her husband is working too hard and not getting enough for it.
☆☆☆
When the small boy was asked which he liked best, summer or winter, he replied, "spring."
☆☆☆
One kind word while you can hear it beats a brass band on your last ride.
☆☆☆
Our idea of a strong-minded man is one who jumps out of bed at the first tingling of the alarm clock. And he doesn't crawl back again after shutting the darn thing off.
☆☆☆
Things are breaking my way, said the customer, as the waitress dropped a dish.
☆☆☆
The cheapest way to enjoy the countryside in summer, is to let a few automobile agents know that you are thinking of buying.
☆☆☆
Then there is the clerk whose idea of good salesmanship is to ask a customer, "Anything else today?"
☆☆☆
A TREAT FOR IT
Little Muriel was invited out to dinner not long ago, and being a polite child, she said to her hostess as she rose from the table after a generous repast, "I've enjoyed my appetite very much."
☆☆☆
Life is just a slow and painful process of getting out of trouble.
☆☆☆
It will not be long now until you meet a surprisingly large number of folk who like winter better than summer.

OREGON WEEKLY INDUSTRIAL REVIEW

West Coast sawmills for week ending June 15th, manufactured 11,948,829 feet of lumber, sold \$1,265,648; and shipped 11,636,281 feet. Production for reporting mills was 25 per cent above normal. New business was 18 per cent below production. Shipments were 22 per cent above new business.
Pendleton—Alfred Smith flock of 4229 sheep averaged 14.4 lbs. wool.
Albina—Soap industry with \$2,000,000 output annually to be established here, basis of production being a mineral found in Utah.
Paper mill to be built at Youna's River Falls, Clatsop county.
Eastern Oregon reports labor shortage in hay harvest.
Damasco—Oil lease taken on land near here for drilling purposes.
Salem building permits falling off on account of high wage demands.
Idaho, Oregon and Washington employing over 100,000 men in lumbering.
Northwestern states grain crop estimated 80,000,000 bushels.
Marshfield improvement expenditures this year to reach \$700,000.
Plans for \$40,000 Tillamook armory being prepared.
Five mile logging road being built on Dement Creek, Coos county.
Salem—Adequa Heights fine school house abandoned, no pupils.
Prineville—\$110,000 hotel to be completed by July 15.
Carver—Cannery here employing 25 people.
Deschutes county proposed \$250,000 bond issue for highway work.
Mosier school to have 2-story addition.
Burnt River, Baker county, being prospected for placer gold.
Albany packing plant employs 50 people handling strawberries.
Portland—Oregon Canning Co. employing 500 hands.
Umatilla expects 5,000,000 bushel grain crop.
Astoria and Clatsop county building program totals \$6,600,000.
Campaign on to supply water to 4,000 acres by Tumalo project.
Rock Creek section north Umpqua road gets \$45,000 forest fund.
Half-finished Teel irrigation project to be revived.
Yaguina—Hay tonnage to exceed 200,000 mark this year.
Prineville—Campaign on for beet sugar factory in this district.
Hood River—Gold discovery reported on northeast side of Mt. Hood.
Astoria reconstruction payroll \$15,000 a week.
Medford—Work started on new \$25,000 fruit packing plant.
Griswold Pass considering \$26,000 sewer system.
Corvallis awards \$16,000 paving contracts.
Albany—Enlon Oil Co. leases site for new station.
Selo to improve water system.
Roseburg—Local fish hatchery enlarging ponds.
Wallowa—400 men at work laying out modern lumber town at Bishop's Meadows.
Portland—Contract let for \$75,000 apartment house on Upper Washington street.
Junction City—New \$15,000 sawmill starts operations.
Collage Grove again drilling for oil.
Portland crematorium getting \$13,000 addition.
All lumber camps, mills, etc., of southwestern Oregon working double shift or overtime.
Albany—Work progressing rapidly on new city hall.
Klamath Falls has \$100,000 apartment house and several houses under construction.
McKay Creek reservoir dam, in Umatilla county, employing 100 men in construction.
60,000 sheep to graze on Wallowa territory this summer.
Medford gets \$20,000 O. W. R. & N. depot.
Pomeroy-Wallowa road completed.
Halfway State surveying Pine Valley for irrigation.
Astoria employing 100 men building retaining wall.
Tillamook cannery now has 200 on payroll.
Springfield, S. P. starts 1500-ft. sailing.
Madras—New bridge being built across Willow Creek.
Yoncalla votes \$25,000 city water plant bonds.
Newberg—Local sawmill cuts over 30,000,000 ft. lumber in past 12 months. Has 200 men on payroll.
Hood River—Work to start in 20 days on new interstate bridge.
Crane Lake to have newspaper.
Houtain gets theatre.
Elgin replacing wooden sidewalks with cement.
Astoria bonds 10,000 cases 1923 cotton for New York.
Output of strawberries beating all records in Pacific Northwest.
Portland—2-story \$80,000 building to be built on site of old Marquam theatre.
Bainier get new theatre.
A. S. FREY & SONS
Are ready to furnish all kinds of rough and dressed lumber and timbers. Price right.



Buying Power of Your Dollar Increased

Of course you want to learn how it is done. You must get the most for your money. Save a few cents on every purchase, and our goods are all marked in plain figures, usually at a noticeably lower figure than most others charge for the same article.
We want you to get our prices on any article and then you will be convinced that your

Dollar Buys More Here

All our goods are fresh and of very best grade

Everybody's Exchange

Jackson and Washington Sts.

Builders Hardware at Cost

Contractors and carpenters can save big money on all builders' hardware bought of us.

Paint at Cost

See us about these goods before you buy

S. B. Crouch
Sheridan St.

Your Skin Will Stay Soft and Youthful

If you will use Jonteel Combination Cream faithfully every day. This remarkable skin preserver and beautifier may be used as a vanishing, bleaching, or massage cream—also as a face powder base.
The daily use of this wonderful cream keeps the skin beautiful with the healthy softness and bloom of youth—and gives a refreshed feeling to the senses when you are tired.
This cream is now put up in a convenient screw cap jar, which is just the thing for your traveling bag.
Delightfully perfumed with the wonderful Jonteel odor



Nathan Fullerton

The REXALL Store
Perkins Building Roseburg, Ore.

WHY NOT SEND US A TRIAL ORDER?

Some garment which you particularly want to have made like new again. Our delivery car will call for it.



TRY OUR WAY
Phone 277 Our Auto Will Call



WISE INVESTMENTS

Good books are an investment in education. Good food is an investment in health. Good roads are an investment in progress.

HARTH'S TOGGERY GOOD CLOTHES

are a real investment in good appearance. We've a suit in stock for every man who values a good appearance. A limitless array of patterns, colors and fabrics. A unique display of the latest styles for men and young men in all sizes.

\$24.75 to \$50

Single and double breasted models; sport suits with trousers and knickers also two piece light weight suits



INDIANS CLAIM HUNTING GROUNDS

Nez Perces and Blackfeet Join in Petition to Government Claiming Montana Land Under Terms of Old Treaty
The city council has been adjourned meetings about night during the past week up the loose ends and attending details which are necessary to actual work of constructing electric light and power system, commenced, says the Blackfeet.
It is expected that the city will be attended to before the end of the week and the actual work will commence within a few days.
All kinds of electric equipment advancing in price almost daily, but the council has signed a tentative contract for the construction of the street lighting system at the present price in a portion of the closing up of the contracts.
The present plans call for a 1000-volt distributing system, which will furnish all the light and power that will be needed for street lighting, for both light and power will be a continuous twenty-four service. The plans call for the entire city in a thorough and will be installed in a number of additional lights may be needed.
There will be sufficient to furnish all the power desired for entire community, the city has privilege to sell power to all lines in connection with the city.
At present the plans are to construct the lines on a pole system, and it is expected that the work will be completed by the end of the month.
Runners have been placed on the street work that has been done, but all such work has been done without foundation.
"knockers" now to take down the poles and get out and break. A plan to keep as much of the old Ribble as possible to be put in application for a job on the old Len work at once.
Extra special the street work fourteen quart examined and a cherry stoner both for \$1.50.
It is not to exceed 30 per cent amount collected, or in any greater total than \$2000.

RIDDLE ELECTRIC SYSTEM PLAN

Council Working Nearly Six Months on Details of New Light and Power System for City

LEWISTON, Idaho, June 25.—In the presence of District Judge Wallace N. Scoble, now holding court in this city, George Peo-pee-tah-liki, of Spalding; Joe Black Eagle, of Kamiah, and Corbett Iewyar, of Lapwai, all members of the Nez Perce tribe of Indians, will today attach their signatures or make their marks to the contract they will enter into with the law firm of Serven, Joyce and Harlow, and Attorney John G. Carter, all of Washington, D. C., for the purpose of laying before the court of claims of the United States government their claims to a broad strip of land across the state of Montana, which the Indians claim the government granted to them, by treaty, on Oct. 17, 1855, as a perpetual buffalo grounds. The city of Helena, the state capital, is located on the land claimed by the Indians, also many towns of more or less importance.

The reason for the Indians appearing before Judge Scoble to affix their signatures or marks is that the government requires that this be done in a court of record.
It was at Kamiah on May 11, that the Nez Perces assembled in council to discuss the merits of their claims, and the three Indians named above to represent the tribe in its undertaking were at that meeting selected.
By the treaty of 1855 the Indians claim they were given exclusive ownership and use as a hunting grounds of the territory in question for a term of 99 years, the boundaries of this vast stretch extending from Hell's Gate, near Missoula, thence along the crest of the mountains into the Yellowstone national park, up the Yellowstone river to the Missouri river, thence west to about the southern boundary of the Glacier national park. The strip is from 150 to 200 miles wide, and comprises the Billings basin, the city of Helena, the town of Garrison, and east along the Northern Pacific railway to Miles City. The value of the land being claimed runs into a vast amount.

The Blackfeet Indians of Montana and those Nez Perces residing on the Coeur d'Alene reservation, have joined with the Nez Perces of Idaho in their effort to secure payment for their land.
The attorneys for the Indians in their contract agree to prosecute the claims before the court of claims and to carry the case to the supreme court of the United States if necessary, for a fee to be set by the court of claims.