



Studebaker
BIG-SIX

was \$1785 Now \$1650

YOU can buy a Studebaker Big-Six Touring Car today for \$1650. This is the lowest price ever asked for a car of this sterling high quality.

Always a matchless value, the Big-Six stands out today more strikingly than ever in the field of fine cars.

The seven-passenger Big-Six is not a "volume" motor car, but you get it at a volume price because the Studebaker organization produces and sells three separate models with only one overhead.

Look over the field. Check the many points that will appeal to you in the selection of a car. See the Big-Six. Ride in it—we'll

Rain-proof, one-piece windshield; windshield wiper; courtesy light on the driver's side which promotes safety in passing other cars at night; tonneau lamp with long extension cord; cow parking lights; cow ventilator; eight-day clock; thief-proof transmission lock; tool compartment in the left front door; shock absorbers.

MODELS AND PRICES—f. o. b. factories		
LIGHT-SIX 5-Pass., 112" W. B., 40 H. P.	SPECIAL-SIX 5-Pass., 119" W. B., 50 H. P.	BIG-SIX 7-Pass., 126" W. B., 60 H. P.
Touring.....\$ 975	Touring.....\$1275	Touring.....\$1650
Roadster (3-Pass.) 975	Roadster (2-Pass.) 1250	Speedster (4-Pass.) 1785
Coupe-Roadster (2-Pass.) 1235	Coupe (4-Pass.) 1875	Coupe (4-Pass.) 2275
Sedan.....1550	Sedan.....2050	Sedan.....2475

Cord Tires Standard Equipment

CENTRAL GARAGE

THOMAS & HODGE, Props.

Distributors Douglas Co. S. Rose St., Roseburg, Ore.

THIS IS A STUDEBAKER YEAR

Over Million and Half Dollars Paid In One Check for Shoes.

Twenty years ago J. C. Penney opened a general store in Kemmerer, a Wyoming town. In the first year its existence it did a business of \$20,000. This spring, says the New York Times of July 22, the Penney company, of which Mr. J. C. Penney is the founder and chairman of the board of directors, issued a check for \$1,671,623.51 in payment for shoes it had bought, and which covered only a part of the day's purchases from a single shoe manufacturing concern. Shoes were bought from several other manufacturers as well.

Up to a few years ago it was the custom of the company to bring its store managers to New York city in a group. Here they would be divided into several parties and would com the market thoroughly for the kinds of merchandise wanted. At night they would meet and compare notes, and a good deal of friendly competition developed as to who would discover the best "buys." The rapid growth of the business, however, soon made it necessary to concentrate the buying in the hands of a selected staff of specialists. This staff now consists of 33 buyers, of whom 25 are located in New York city, two at St. Paul, Minnesota, and six at St. Louis. They work under the general supervision of J. M. McDonald, second vice-president and merchandise manager. Mr. McDonald, who at one time was a store manager himself, not only controls the purchases made for all stores, but also the amount of stock each carries.

While all the stores opened to-date have been in cities and towns of 20,000 population or less, the amount of merchandise sold in the course of a year is very large. In 1921, for example, a good deal more than 4,000,000 yards of muslin and sheetings were sold, while sales of gingham reached almost 3,750,000 yards. Patterns of the stores in the group also bought nearly 6,000 miles of percales, or enough to reach from New York city to San Francisco and back again to Pittsburgh. More than 9,000,000 pairs of hosiery were sold last year, as well as about 2,100,000 handkerchiefs and over 3,100,000 knitted undergarments. Sales of women's and children's ready-to-wear garments reached 747,499 pieces. Four hundred thousand handbags for women were bought by the stores' customers, as well as 1,600,000 hairnets and 4,000,000 spools of cotton thread.

In the men's merchandise department last year the stores in the group showed these sales: 160,000 suits, 2,731,728 pairs of shoes, well over 1,000,000 hats and caps, more than 57,000 suits, 146,972 pairs of trousers, about 11,000 overcoats, 1,945,950 men's and boys' shirts, 1,467,900 pairs of men's and boys' overalls, 72,734 boys' suits and 95,450 pairs of boys' pants. Large quantities of various other goods for general use were also disposed of.

Counting those in the various offices, the company now employs more than 4,000 persons. The accounting department, the duties of which are obvious, is in charge of George H. Busnell, the company's first vice-president and controller. The real estate and store equipment department finds locations for and leases and equips new stores. It is directed by Glen G. White, R. L. Whitman heads the advertising department, where all the advertising matter for the stores is prepared.

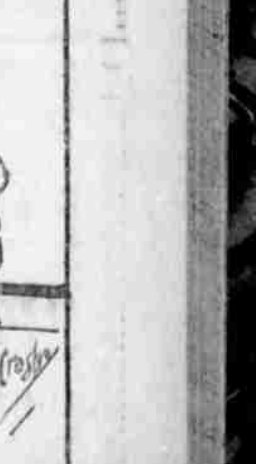
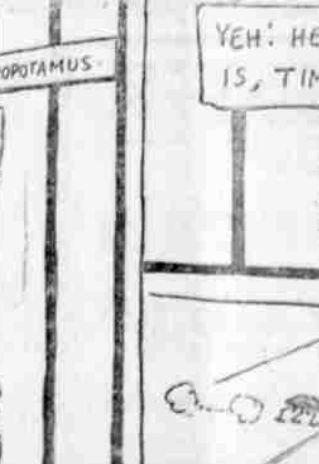
The educational department is directed by Dr. P. B. Short, who is as-

The Clancy Kids

At That Rate Buddie Would Take a Grasshopper for a Kangaroo



By PERCY L. CROSBY



isted by Professor D. Walter Morton and Dr. Thomas Tapper. The endeavor of this department is to have a personal contact with every employee of the company, in order to assist in their personal development and to inspire them in their work. It publishes an attractive monthly house-organ, and has produced a course in business training that has passed the scrutiny of some of the best writers on business matters, as well as the practical tests of experienced business men. This course, which is only for employees of the company, is furnished to every salesman and saleswoman of the company without cost. It is given for the double purpose of helping them serve the public more intelligently and aiding them in advancing to higher positions with the company.

The company does business on a strictly cash basis, both in selling and buying, regardless of the size of the order placed. Payments are made three times a month. No deliveries are made of goods purchased by consumers, which is a factor in keeping down the already low overhead expense of the stores.

Under the novel co-operative system by which the company does its business, the manager of almost every store owns a third interest in the store he manages. Very often the money with which to buy this interest is advanced by the company, and the manager is allowed also to own a third interest in as many other stores as he has the ability to develop. Large amounts of money are distributed annually among the saleswomen.

AROUND THE TOWN

Guest of Parents— Mrs. Harry Ridel, of Chico, California, accompanied by her son, is visiting at the home of her parents in Roseburg, Mr. and Mrs. Goettel.

Over From Oakland— Arthur Graham, who has been at Oakland the last few days, attending to business matters, returned to Roseburg this morning.

Every night the Roseburg News-Review is read by 20,000 people. You can't beat it for an advertising medium.

Visiting From Eugene— Mr. and Mrs. Ed Ford, of Eugene, are visiting here for several days at the home of Mr. and Mrs. J. B. Bailey. Mr. and Mrs. Ford will leave for Grants Pass the first of the week.

WATKINS products for sale, 120 West Lane. Phone 177.

Leaves for Ashland— Mrs. C. Jenkins and two daughters left for Ashland this morning, where they will enjoy a two-weeks' vacation visiting friends and relatives.

Arundel, piano tuner. Phone 189-L.

Arrives From Missoula— Mrs. E. E. Waltemate, of Missoula, Montana, arrived here on this morning's train, and will remain for several weeks to visit her daughter, Mrs. W. R. Brown and family.

DANCE at Riddle Friday, the 18th. Out of town jazz orchestra managed by Joe Little. Good time for everybody.

Leave for Crater Lake— Mr. and Mrs. C. W. Gilbert and party left for Crater lake this morning, where they will enjoy a two-weeks' vacation. They made the trip by automobile, and are anticipating a fine outing.

Brings Suit for Divorce— Suit for divorce was brought in the circuit court today by Josephine E. Burnett against George F. Burnett. Cruel and inhuman treatment is alleged. The plaintiff is represented by Attorneys Rice and Orcutt.

Highway Engineer Here— C. C. Kelley, assistant state highway engineer, and G. H. Chandler, district engineer in charge of the work on the Roseburg-Coos Bay highway were in Roseburg last night. They went over the Coos Bay highway today on a tour of inspection.

Everybody's going to the big dance at Riddle Friday, August 18. Joe Little's big jazz orchestra, and a tip room in the tent.

Headsburg Pastor Visiting Here— The Rev. O. F. Goettel and wife, of Headsburg, California, arrived in Roseburg last evening after a delightful auto trip from the Sonoma county town. The Rev. Mr. Goettel is pastor of the First Baptist church of the southern city, and himself and wife are the guests at the home of the former's father, Otto Goettel, of Roseburg. This is their first visit to this city, and they express pleasure at

finding so progressive and busy a place.

Undergoes Operation— Mrs. Ed Singleton underwent a very serious operation at the Eugene hospital yesterday with Dr. Kykendall, of that city, in charge. Word has been received here, stating that she is getting along as well as could be expected. Mrs. Singleton's daughter, Mrs. Ogden, is with her.

Visiting Here— Mrs. Mamie Taylor and granddaughter, Miss Carmella Poole, of Spokane, who have been visiting here for the last few days with Mr. and Mrs. Ray Wright, left last night for their home. They are returning from an extended trip into California.

Returns to Walla Walla— Mrs. Frances Stuenkel, of Walla Walla, who with her children has been visiting at the home of her father, R. M. Wood, near Roseburg, left last night for the north.

Several Buy New Cars— Ralston Bridges, of Oakland, is now sporting a fine new Special Six Studebaker car. Among others who have within a few days bought cars of the Central Garage agency are Mace Singleton, Overland; John Brothers, Glendale, Overland; Theodore P. Tromper, manager of the Oregon Portland Cement company at Carnes, Special Studebaker Six; W. L. Crantz, Dillard, Oakland; Jeff Wiley, Myrtle Creek, Studebaker; Cleve Weaver, Myrtle Creek, Studebaker; Mr. Busby, Olalla, Overland; C. O. Thomas, of the Central Garage, made a trip to Oakland yesterday to deliver the Studebaker purchased by Mr. Bridges.

ALTON S. FREY AND SONS Are ready to furnish any lumber and timbers needed for any building as low as anyone. See us before buying elsewhere. Patronize Roseburg labor. Phone 324.

VISITORS AT THE AUTO CAMP GROUNDS

Short Stories of the Strangers Who Stop in Their Journey Along the Highway.

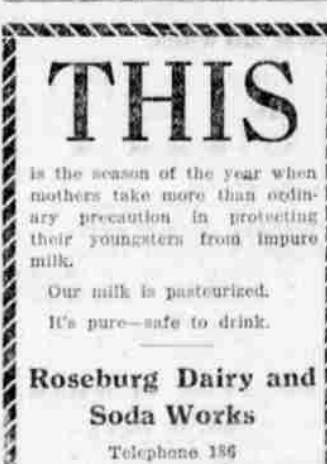
Arriving here yesterday afternoon from the north, George H. Batchelor and wife, of San Francisco, camped at the auto tourist ground. They have been visiting at Hood River, and are enroute to their California home. While expressing great appreciation for the fine highways in Oregon, alleging that this state has 'em all beaten for the fine highways, yet some of the detours made necessary by construction work are enough to drive tourists to 'moonshine.' Mr. Batchelor had two blow-outs on the Winchester detour.

S. Mackey and wife, and Mr. Mackey Jr., of Sacramento, stopped here at the auto camp park last night, enroute south from points as far north as Seattle. They expressed appreciation for Roseburg hospitality and good cheer, and were anxious to get home before a rain storm overtakes them.

Roy Sacks and wife, of Boise, arrived yesterday at the auto camp, and may stay here several days while looking for a location in this part of Oregon. They desire a milder climate than afforded in southern Idaho. Possibly they may be induced to

NOTICE OF BIDS FOR PURCHASE OF WOOD FOR COUNTY HOME. NOTICE is hereby given that sealed bids will be received at the office of the County Clerk of Douglas County, Oregon, up to and including the 21st day of August, 1922, at 10 o'clock A. M. for the delivery at the County Home of 40 tiers 16 inch split Oak Stove Wood. 50 tiers 24 inch Oak, Hick wood.

By order of the County Court: H. A. RIDDLE, County Clerk.



THIS

is the season of the year when mothers take more than ordinary precaution in protecting their youngsters from impure milk.

Our milk is pasteurized. It's pure—safe to drink.

Roseburg Dairy and Soda Works

Telephone 186



Select the NEW 1922 CARABANA CIGARS

For Your Vacation

Better slip a box of fresh, fragrant, new Carabanas in your outing kit.

MASON EHRMAN & CO.
Distributors
"The Nation's Finest Cigars."
PORTLAND, SPOKANE, SEATTLE

remain in this city, which appeals to them.

Other campers last night were J. C. Taylor and wife, Newport; F. Simons and family, Oakland; H. W. Rose and family, Seattle; F. Wood and wife, Oakland; H. L. Chase and wife, Medford; Albert Heden and family, Bend; H. A. Jewett and wife, Portland; P. A. Kimball and wife, Kansas City, Missouri; H. D. May, Walla Walla; E. M. Kirk, Los Angeles; L. D. Ashford and family, Glenwood; H. Bates and family, Portland; W. J. Martin and wife, Sacramento; A. E. Jones and family, Baraboo, Wisconsin; J. J. Carfan and family, Aberdeen; Mike Welter and family, Yuma, Arizona; W. Wilson and family, Los Angeles; C. D. McKay and wife, Oakland; S. McKay and family, Sacramento; Y. T. Sowle, Spokane; A. Bergen and wife, Marion; H. M. Yokum, Hill, California; J. T. Morse and wife, Grants Pass; F. Hoffman, Portland; A. C. McKnight and wife, Spirit Lake, Oklahoma; A. L. Chummins and wife, Los Angeles.

An advertisement in the News-Review will reach 20,000 readers quicker and cheaper than 20,000 circular letters.

NOTICE FOR BIDS FOR STREET IMPROVEMENT.

Sealed proposals will be received by the undersigned at his office in the City Hall in the City of Roseburg, Oregon, up to 2 o'clock P. M., Monday, August 21st, 1922, for the improvement of Ross Street from the north line of Douglas Street to the south line of Court Street, in the City of Roseburg, Oregon, in the manner provided by Ordinance No. 249.

All bids must be submitted upon blank forms which will be furnished upon application to the undersigned, and must be accompanied by a certified check payable to the City Treasurer for 5 per cent of the amount bid, to be forfeited to the City in the event said bid is accepted and the bidder shall fail to enter into a contract and bond with the City according to the terms of said bid. A bond of 100 per cent of the contract shall be required by the City will be required from the Contractor. The time stated in the proposals for completing the work will be considered in awarding the contract. The Council reserves the right to reject any and all bids.

By order of the Common Council,
R. L. WHITFIELD,
Recorder of the City of Roseburg, Oregon.

CLASSIFIED COLUMN

ALL NEW CLASSIFIED ADVERTISEMENTS WILL BE FOUND ON LAST PAGE UNDER HEADING "NEW TODAY."

WANTED Messenger boy. Apply Western Union.

WANTED Men for rock quarry near Oak Creek, Oregon. \$4.25 per day. Inquire Metzger and Johnson.

PIRNE PICKERS WANTED Apply at once to C. B. Weaver, Myrtle Creek, Oregon.

WANTED Roosters from one month to three and one-half months old. Arthur R. Weeks, Rockdale, Ore.

WANTED Woman or girl to cook during prime harvest. Call W. N. Moore, 2852, Myrtle Creek, collect.

WANTED Prune pickers. Good earnings. F. G. Hatfield. Phone 32-E-11. Rt. 1, Box 94.

WANTED Girl or woman for general housework. Good wages. Phone 217 or see Mr. Wilder at Wilder & Ague's store.

WANTED Lady without dependence to keep house for man with three small boys. Write B. W. Gustafson, Cottage Grove, Ore.

WANTED Wanted to do something a few hours in evening during week. Must live in Roseburg. Right party can make from \$10 to \$25 extra each week. Write the Portland Bug Co., 3672 E. 17th St., Portland, Ore.

MISCELLANEOUS

WOODGRADING Phone 16-P-2.

MRS. ELEANOR L. LEWIS, Dressmaking. 256 Perkins Bldg.

SWEET CORN—Fresh every morning at economy grocery. Leave orders for delivery. Phone 63, D. A. Hull.

TAILORING and dressmaking, pleating and buttonholes. 623 S. Main. Mrs. Gathridge.

ADVERTISING—The principles are grasped quickly as we teach them. Our course will open big opportunities for you in the best paying field in the business world. Prices, terms, on application to George Duke, Sutherlin, Ore., representative Paine-Davis Correspondence School.

FOR RENT

FOR RENT—Safety deposit boxes. Roseburg National Bank.

FOR RENT—6 room house, kitchen range all connected up. Inquire 491 West Cass St.

FOR RENT—Nice apartment. Well furnished. Phone 209-14. 787 W. Main.

FOR RENT—Clean, quiet sleeping rooms. Also light housekeeping rooms. 412 Main St.

FOR RENT—Completely furnished 3-room apartment, desirable, close in. Phone 369-11 at once.

FOR SALE—Hax, Kadenbower Orchard Tracts. Phone 24-P-2.

FOR SALE—Good China and glass. W. A. Jenkins, phone 24-P-3.

FOR SALE—Kutzing machine. P. O. Box 154, Myrtle Creek, Ore.

GOOD FARM FOR LEASE—Address farm, care News-Review.

FOR SALE—50 to 75 tier of good oak wood. 150 tiers. Phone 23-P-2.

FOR SALE—Pack pony cheap. Phone 238-11. T. E. Ware.

FOR SALE—One pair Weid anti-skid chains. Size 33-4. 113 N. Jackson St.

FOR SALE—Year old good imported stock dog. P. O. Box 187, Roseburg, Ore.

FOR SALE—Anker bucks, bred from best stock obtainable. J. L. Chapman, Wilbur.

FOR SALE OR TRADE—Three work mules for cattle or sheep. G. W. Cooper, Melrose, Ore.

FOR SALE—A \$500 first mortgage drawing 5 1/2 per cent interest on a 249 acre ranch. Call J. P. Van Allen, Days Creek, Ore.

FOR SALE—White Leghorn Pullets, now laying. Excellent stock. Write or see A. F. Campbell, Hatfield St., West Roseburg.

FOR SALE—A bargain, 5 1/2 acres, new house, barn, and out buildings, rich sandy loam near Soldiers' Home. Inquire Address Owner, care News-Review.

FOR SALE—Brand new, sport model Oakland, price reasonable. Inquire 433 West Mosher.

FOR SALE—Fir block wood, 23 tier; oak block, 23.50. W. A. Jenkins, phone 14-P-4.

FOR SALE—Six year old mare, weight about 1200 lbs. Broke, single and double. Good roaster, double gaited. Phone 8-P-4.

FOR SALE OR TRADE—6 cylinder, 7 passenger Buick car for smaller car. Would make a good light truck. See Cordell at Fair Shop, 113 Home Ave., West Roseburg.

FOR SALE—House and 2 lots in Sutherlin, \$375. Will take good much cash on trade. A. R. Mahley, Box 282, Sutherlin, Ore.

HOME FOR SALE CHEAP—4 room house with sleeping porch, full basement, partly finished. Large water garage. New chicken house, 12x20 feet. Lot 100x100 ft. Located 1144 1/2 mile street. Price \$1250. See owner or premises. E. T. Compton, or G. W. Young and Son, 316 Cass St.

FOR SALE—400 head first class grade ewes, ages 1 to 5 years old. Every month guaranteed. Shropshire, Cotswold, and cross bred Shropshire. Will sell from 1 to a car load. C. W. Warner, Wilbur, Ore., at G. W. Short's.

FOR SALE—100 acres timber land, 4 miles southwest of Drain, Ore. 24 of 24. Sec. 26, Tp. 24 N. R. 6 W. county rules. 1,000,000 M. Some farm land. Price \$2,000. Terms if desired, Write L. W. 2281 Lombard Ave., Everett, Wash.

FOR SALE—Hidden hotel, Glendale, Oregon. Now doing good business. Excellent location. Large sleeping porch, three baths, dining room, kitchen, steam heated, modern conveniences. Beautifully located. Cost \$2500 to build in 1912. 135 good repair. Price furnished, \$1500. Unfurnished, \$1800. Liberal terms. Dr. Geo. O. Rault, Independence, Ore.

IRRIGATED POTATO AND LARKY RANCH—100 acres all bottom land, all tilled and ditched, all irrigated; on the road by mile R. R. station; small house, good barn and other buildings; field this year; potatoes 2nd marks; wheat, not irrigated, 20 bushels, and other crops in proportion. Price \$15000. Will take small well improved acreage up to \$10,000. Balance long time at 4 per cent. If put too much money would take your equity as at payment. Must be within 5 miles of Cashmere, as that is reason for selling now, and what ever you offer must be worth the money on a cash basis. L. R. Hildreth, 950 Williams, Eugene, Oregon.

Abdominal Belts and Supporters

Belts to doughnuts you do realize that a simple abdominal belt or bandage, an elastic or stocking, a wrist band, knee cap may be a suitable support to relieve many aches and pains, tired joints, muscles cramped nerves. We carry enormous stock of physical appliances of this character, things are confidential, correct satisfaction is guaranteed.

Lloyd L. Crocker