

ROSEBURG NEWS-REVIEW

Issued Daily Except Sunday.

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ROSEBURG, OREGON, JANUARY 13, 1922.

TOO BUSY TO IMPROVE.

When opportunity knocks at your door, do you answer, "I haven't time?"

This is the age-old excuse that has kept many a man from making his mark. In its capacity for covering a multitude of short-comings, it has no equal, remarks J. Ogden Armour, in the Armour Magazine.

It's the world's greatest alibi.

Whoever admits that he is too busy to improve his methods, has acknowledged himself to be at the end of his rope. And that is always the saddest predicament which anyone can get into.

For there is a vast difference between being busy and making progress. When we see that clearly, we have gained an important bit of wisdom.

The easiest thing some people do, is to keep busy.

You have seen the person who is always busy—doing trivial things.

Opportunity comes to him as to all others; but he is so occupied with sharpening his lead pencils, reading the mail or attending to other ordinary duties, that he has no time to listen. The routine of his work swallows him up, and he forgets what he is busy for. His favorite idea, and his response to all requests is, "I haven't time."

The man who makes progress is of a different stripe. He doesn't steal the office boy's work in order to keep engaged. He does not think of his job as something to fill up his time; but as something to accomplish. He has a goal; and he is always thinking, planning and seeking the quickest and best way to attain it.

Man must often choose between the trivial and the worth while.

When a proposal is put to him by his co-workers, who wish to guide and help him, how easy it is to reply, "I haven't time." But that is not the pathway to progress.

He should rather say to himself, "Let's assume that here is opportunity. I must consider carefully what it has to offer. Maybe I'll have to re-adjust my time; perhaps I'll have to change my methods. But I am ready for anything that will help the business." Whoever reasons and acts thus, cannot go far astray in the business world.

The man who is eager to improve, does not ignore requests. When he is asked to do something that he believes to be less important than the things that already occupy his time, he will think the subject through and then prove his point.

And "I haven't time" does not prove it!

All of us have time to improve—not only at the suggestions of others, but of their own initiative.

All of us wish to improve—for therein lies the greatest pleasure of honest work.

All of us can improve—for around all about us are many things on which we may start right now.

Here is the most inspiring thought I can bring you at the beginning of a New Year. And, if we are all agreed on this, we can round out 1922 with results which will make us all rejoice.

THE OLD ALMANAC.

It was an event in the rural household 40 years ago when Father went out some day early in January and bought the new almanac for the year. In those days newspapers and books were less abundant in country towns, and the almanac was a periodical that was read with a good deal of attention. It had advice to farmers and gardeners for every month in the year, all carefully noted and acted upon. Also there were anecdotes, jokes and poetry read with avidity by all. Puzzles tantalized the ingenuity of the young crowd, who looked forward eagerly to another January, to see if their answers would be right. In quiet country towns where there was little social life, almanac information about the heavenly bodies aroused deep interest. The eclipses were prominent events, observers of the sky watched carefully to identify the evening and morning stars. In those circumstances people sometimes became acquainted with the morning star by means other than by staying up all night. Long range forecasts of the weather inserted in old fashioned almanacs, hit the truth just often enough so that confiding people came to have implicit faith in them. The demand for and interest in almanacs was so great, particularly in towns where there was no public library, that sellers of patent medicines would distribute them free, with just enough jokes and stories interspersed among the medicine propoganda, to make them seem readable in those days. Today the world seems to think more of movie stars than about Jupiter, Venus and Mars. But the familiar cover of some of these old family almanacs will give a man brought up in the country a homey feeling. He can see just how it looked in his boyhood, dog eared by much thumbing, as it hung by a fuzzy string to the nail in the kitchen corner.

AROUND THE TOWN

Beau Spray Pump and engine repairs are now in stock. Look your outfit over; have repairs made. Churchill Hardware Co.

H. W. Price today brought suit in the circuit court against Margaret Stone and wife, for the foreclosure of a mortgage given as security on a \$4,000 note.

Trin that kimona with satin ribbon to match material. At the Bell Millinery, for sale on Friday and Saturday.

Mrs. C. A. Friend has returned from Klamath Falls where she visited her son, Lou Friend, who is employed with the S. P. Company at that place. On her return trip Mrs. Friend visited at Medford for a short time with relatives.

Lawrence Erickson of St. Paul arrived here last night to visit for a few days with his friend, Maurine Bates, at the home of W. R. Bates at Winslow.

Prune Pickin's

BY SEB & SONS

ROSEBURG IN 1920.

The International Association of Bootleggers had selected Roseburg as the scene of its fifth annual convention. Delegate buyers from all over the United States and delegate traveling salesmen from every other nation on earth were present.

The president announced that the operations of the association showed an encouraging growth, and the business now ranked in importance above agricultural, automobiles, packing houses, steel, clothing, and even the movie industry. Imports of various kinds of hooch, he said, now reached approximately \$40,000,000,000 annually.

The chairman of the national board of directors said he was gratified to report that a permanent business contract had been entered into between the association and the National Society of Law Enforcement Officers, on a satisfactory percentage basis, so that the business could be conducted without further petty annoyance.

The historian of the society said that statistics showed that altogether a good brand of five-year-old Bourbon could now be bought by association members at an average price of \$1 per gallon, through the diplomatic co-operation of retailers and law enforcement officers, and a rattling good propoganda among the souses that purchased at retail, the price had been maintained at a reasonably high level. Case lots (fifths) still brought around \$100 and single bottles delivered to rooms in hotels command as high as \$15 per bottle. Figures, he said, showed that the business was rapidly becoming stabilized.

A special committee reported that the impoverishment of the government, because of lack of taxes, had so appealed to it, that it unqualifiedly recommended that the association pay off the national debt and give the country a new start.

The morning session closed with the adoption of a resolution by the Moonshiners' Auxiliary that \$1,000,000 be appropriated to erect in Washington a statue to Representative Volstead, as a loving tribute to his efforts in behalf of the honorable profession of the association.

In moving the adoption of this resolution, Delegate Mash of Kentucky, said in part:

"It is but meet that this association should show in some permanent fashion its vast appreciation of the life efforts of this great and good man, who made our profession possible. By destroying the government's former autocratic power to stultify our commerce, through reduction of taxes on liquor, by raising the price and lowering the quality so as to make the business unprecedently lucrative, and through his noble efforts to keep the Volstead Act in the law of the land despite the rising tide of protest, Mr. Volstead has put us under obligations which we can never hope to liquidate. He is the outstanding financial hero of all time."

A delegate from Bahama Islands was severely reprimanded by the president for attending the session in a state of hopeless sobriety.

AN ODE TO A SHIRT.

A soft shirt is a social break,
I like it.
It satisfies no parlor snake,
I like it.
It's soft within, it's soft outside,
It doesn't scratch or tear your hide,
It lets your Adam's Apple slide,
I like it.

MOTORING TERMS.

Cutout—A device for making a Ford engine sound like a Rolls-Royce.

Muffler—A device for deadening the noise of the exhaust. Seldom used on modern machines.

One-Man Top—So called because it takes one man eight hours to put it up.

Carburetor—An instrument for mixing air and gasoline so that only air can get into the cylinders.

ALL ABOUT HENRY.

Henry's great interest in the Muscle Shoals property may be due to the natural affinity between a shoal and a Ford—Nashville Southern Lumberman.

And cranking Fords suggests muscle.

The stock has visited the home of Mr. and Mrs. J. Allen Shaver, of Asheville, N. C. You say it.

THE GOOD OLD DAYS.

An old Scotchman was threatened with blindness, if he did not give up drinking. "Now, McTavish," said the doctor, "it's like this: you either stop the whisky or lose your eyesight—and you must choose."
"Ay, weel, doctor," said McTavish, "I'm an auld man, now, an' I was thinkin' I ha'e seen about everything worth seein'."

The old-fashioned girls showed individuality, but the latter-day girls show most everything else.

Only four more months until straw hat time. Do your shopping early.

The lucky husband is one who catches a glimpse of his wife's true complexion.

David Shambrook, who is generally known as the cop hereabouts, was standing on a dreary street corner this a. m. with a crop of frost on his hat brim and a disconsolate look on his face. "Folks are a-gittin' too derned law abidin'," he said Dave, when he ed. asked him what was the trouble.

LAVE PERKINS SEZI.

"The way some of these fiver owners act you'd think they owned twelve cylinder wagons."

SAP AND SALT

BY Bert Moses

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Men who boast of being gentlemen are only "gents."

A liar feels small when he comes across a liar bigger than he is.

Most of us do not dare to openly say what we honestly think.

Men may learn everything else in the world, and still be shy on common sense.

To be well bred, you must laugh at everybody's jokes, no matter how old they are.

The organization that co-operates with the boss is the one that makes the money.

HEZ HECK SAYS:
"Sometimes the jury is worse than the prisoner being tried."

COUNTY COURT ON TRIP

The county court this morning made a trip over the Carnes-Dixonville loop, making an inspection preparatory to the adoption of a road improvement project under the new bonding schedule. The court will probably complete the term's work this week and an adjournment is expected tomorrow.

DANCE SATURDAY NIGHT

At the armory. Ott's orchestra. A fine time.

Good goods, good service, reasonable prices. Page Lumber & Fuel Co. Phone 242.

Public Is Amazed at Continued Enormous Demand for Tanlac

PEOPLE ALL OVER AMERICA WANT TO KNOW WHAT IS BEHIND THE PHENOMENAL SUCCESS OF THIS PREPARATION THAT MAKES IT THE WORLD'S GREATEST TONIC.

Day after day the question is being asked all over the United States and Canada: What is the reason for the phenomenal success of Tanlac? Why do we hear so much about it? And why do Tanlac sales keep increasing every year, when other medicines seem to have a short-lived popularity and are then forgotten?

The answer is simple enough. The test of time has proven to people all over the American continent that Tanlac always produces most gratifying results and that the remarkable relief it brings seems to be more permanent than ever before believed possible.

Tens of thousands of persons, everywhere, who took it when it was first introduced six years ago, report that they are still enjoying excellent health and millions of American homes are now using Tanlac as the family medicine after first trying it out thoroughly and proclaiming it the World's Greatest Tonic.

Thousands of men and women of all ages and in all walks of life afflicted with stomach, liver and kidney disorders, some of them of long standing, as well as thousands of weak, thin, nervous men and women apparently on the verge of collapse have testified publicly that they have been fully restored to their normal health, strength and weight by its use.

Still others, who seemed fairly well, yet who suffered with indigestion, headaches, shortness of breath, dizzy spells, sour gassy stomach, coated tongue, foulness of breath, constipation, bad complexion, loss of appetite, sleeplessness at night and terribly dejected, depressed feelings, state that they have been entirely relieved of these distressing symptoms and restored to health and happiness by taking Tanlac.

Tanlac has never been advertised as a cure-all or that it would perform unheard-of wonders. The advertising has been clean, straightforward and conservative. Actual facts and figures have been stated and stated in a true, business-like way that has commanded the confidence of all in the conservative claims set forth.

The enormous demand for Tanlac is due to merit alone, for no amount of advertising could continue to sell any article that does not possess real merit. Unless full value underlies the article advertised, the advertising will ultimately fall of its own weight. "You can fool some of the people some of the time, but you can't fool all of the people all of the time."

Tanlac has been well advertised; it is true, but such a large and rapidly growing demand could not be brought about by advertising alone. It is what the people themselves say that counts. One bottle of Tanlac is sold in a neighborhood through advertising, but ten more are sold in that same community as a result of the sale of that first bottle and that is why Tanlac has succeeded. People are always willing to talk about their ailments, but they are more than glad to tell others of the medicine that has helped them. It is something they could not keep to themselves if they tried, for the impulse to sympathize with your fellowman and want to help him in one of the strongest, as well as one of the biggest, things in human nature.

That is the reason why the people of every section of the United States and Canada, have come to speak of Tanlac as the World's Greatest Tonic. And that is the reason why the demand for Tanlac has grown to such proportions that it is almost impossible to keep dealers supplied.

Tanlac is sold in Roseburg by W. F. Chapman's Pharmacy, and by leading druggists everywhere.

85 with costs and attorney fees is requested. Attorneys Wimberly and Cordon appear for the plaintiff.

A few more of the large size gingham aprons for sale at \$1. Bell Millinery, Friday and Saturday.

SPIRELLA CORSETS—Made to measure. Belle Case. Phone 391-L.

Suit for foreclosure of a mortgage given as security on a promissory note, was brought in the circuit court today by Wm. McGehee as administrator of the estate of James T. Buchanan, deceased, against Wm. H. Bond et al. The collection of \$608.

DODGE BROTHERS

Will Announce

On February 1, 1922

A Substantial Reduction

IN THE PRICES OF THEIR CARS

Effective From January 1, 1922

J. O. NEWLAND & SON

Dodge Brothers Dealers
ROSEBURG, OREGON