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SELF HELP

On the evening of Feb. 7th Supt. Hall gave the following splendid talk to our students who were assembled in chapel, and consideration of the various points brought out will be an aid to all of us:

I wish tonight to give you a few points which I hope will assist you to meet every responsibility in a way that will advance you and make you self-reliant. First, I would like for you boys and girls to forget that you are Indians, except to be proud of it, but forget it, for so far as being different from others race is concerned, you are not. In all of my talks to you I have endeavored to encourage you to fit yourselves into the niche where you belong, not as Indians, but as citizens. Personally, I do not know you except as young people who have as much ability as any race on earth.

There is no country in the world which places so much responsibility upon its young people as does America, and this has had a great deal to do with America's supremacy among the nations of the world. I want you to realize that the same opportunities are open for you as they are to any other race. Foreigners come here and find their places and they succeed, not as foreigners, but as citizens. Surely our "First Americans" should find their places. It does not need to be at your homes, unless your homes are the right places for you.

Every place you go you will find young men and young women in responsible positions—presidents of great institutions, heads of enormous trusts, managers of large department stores, heads of great railroads, etc. We find young men who have just graduated from college occupying professors' chairs, while others, scarcely thirty years of age, are presidents of colleges and universities; in fact, boys and girls, this is the age of young men and young women, and America is pre-eminently a country of young men and young women.

We believe in young people, and we believe in thrusting great responsibilities upon them—and you here, with the same education and training will be as ready for responsibility as anybody. So you boys and girls should remember, when you are working for other people, that the man or woman who employs you and pays you wages is always on the lookout for the exceptional boy or girl. They want their help to do the

right thing at the right time, and in the right way; to do some things better than they were ever done before; to eliminate mistakes; to be courteous; to anticipate requirements; to develop resources; to master circumstances; to act from reason rather than rule; to be satisfied with nothing short of the best.

No matter how many thousands of young folks are crowding the employment offices looking for jobs; no matter how hard the times are, or how dull business may be; the exceptional boy or girl, those who can do things, those who have been trained and who are ambitious to do every act in a large and ambitious way, are always in great demand. This kind of young folks are not sticklers for hours, are not afraid of working overtime, are not late in the mornings in showing up for duty. You must always show a readiness to do things, a disposition to oblige, to accommodate—these are qualities that win. No matter if it is a little inconvenient to have some plan thwarted, if you can please your employer you have scored an advantage that will not soon be forgotten, and it will add to your respect and character.

If you want to get on you must regard every opportunity to render additional service as an opportunity to advance. There is nothing which will put you in a more favorable light with those for whom you work than the anticipation of their wants, and making them feel that you are trying to help carry the load. The very consciousness that you, yourself, feel the weight of responsibility adds wonderfully to your value. Take the same interest in the affairs of the job as though the business was your very own. There are few young people, comparatively, who are dead-in-earnest to get on in the world and who show a capacity for independent action.

You will not learn very much by just hanging around and doing only what you are told to do. It is the progressive young person who thinks and acts. As a rule it is the boy or girl who does things well—out of the ordinary—something which other young folk do not do, who secures the best wages and gets the promotions. Remember, if there is anything which makes a bad impression upon an employer it is a manifestation

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