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IT IS THE HUSTLER WHO WINS

Every boy and girl at Chemawa finds out very quickly that in order to properly use the time spent here it is absolutely necessary to have a system. It is our endeavor to so shape things that they will be most advantageous for the students, that they may advance the more rapidly. The 24 hours of each day are divided between work, mental culture, recreation and sleep according to the scheme as best suited to your advancement in our judgment, and as circumstances will permit. But it is up to our students to take advantage of all this by persistent effort.

We have noticed that the trouble with most young folks in life is that they aim at nothing and hit it square in the eye. The world makes way for the man who knows where he is going, but no one pays any attention to the fellow who is drifting along waiting for something to happen to him. Every one of our young people, and older ones also, should have a goal toward which you are striving, and a target at which you are aiming. Purposeless people, young or old, may be "chuck full" of initiative and intelligence, but will never attain any success, unless they couple up their ability to some worthy enterprise or cause.

Everybody knows that there are any number of responsible, paying positions waiting for fellows who are capable and competent enough to handle them. The trouble is that there are too few people really prepared when opportunity knocks at their door. Some men and women are so well trained and keep themselves so much in the forefront that they make opportunities. The value, young people, of a definite purpose and a plan for one's life is an indispensable factor in making good. Every individual should analyze himself, eliminate weak points and build up strong factors that will make him successful.

Persistency is another characteristic of the effective and efficient person. There is no place anywhere for the man or woman, boy or girl, who is a quitter. This great country of ours is made up essentially of fighters. We are a nation of fighters, and our boys and girls must realize that there is no power under the sun that can stop them from accomplishing anything they undertake if they are downright in earnest about it. Even a postage stamp sticks to its job. The value of a bull-

dog lies in his grit, not in his looks, and once he tackles anything he never lets go. There are any number of people in this world who would be a lot more valuable if they had more of the bulldog in their make-up.

Boys, you want to get out of the habit of howling when you are stepped on; learn to take punishment and come back for more. The bulldog we were talking of teaches that the chin wasn't made entirely to talk with. Everybody at Chemawa—employees and students—want to get into the bulldog notion of thinking so that once you get your teeth into anything you will hang on until you are pried off. Do you see the point? This bulldog of ours doesn't need a war cry to encourage him. When he is invited to a scrap he growls his thanks and reaches out for a good hold. The point is that the best ability in the world will do you no good unless you determine to hold fast to whatever your thinking machine—your best judgment—prompts you to undertake.

From the intellectual side we must all realize that people are of value from their necks up and worth very little from their chins down, for it is absolutely impossible for a stupid person to amount to very much in the affairs of life. The ignorant, stupid man is a slave. The ability to study and reach out is a characteristic that does nearly everything toward improving any man's position in life. Our young people in order to get an education must bind together the hours spent at this school with the cord of definite, serious work.

You study not only to gain information, but to gain intellectual and moral stimulus. A well developed brain lifted Booker T. Washington "up from slavery." It was education that took Abraham Lincoln from the log cabin to the White House.

We read of self-made men. It is extremely doubtful if there are any self-made men. We believe that men and women are made by writers, thinkers, speakers, preachers. Whatever development any individual possesses can be attributed to the people with whom he has associated through books or in person. We are made by the company we keep.

Another factor in the fine art of living relates to

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