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BIG SUCCESSES WON BY LITTLE MARGINS

Selected

When James A. Garfield was elected President of the United States, an intimate friend asked him, "What is the secret of your success?" The President remained silent a moment, then replied: "I learned a lesson early in life that has proved a great help to me. It may, in part at least, answer your question. When I was at school, I determined to win the highest honor in a certain class. Try as hard as I would, there was one boy who always had his lesson better than I. I almost had persuaded myself that it was useless for me to attempt to surpass any one so talented.

"One night when I was ready to retire, I put out my light, threw up the window and looked out into the darkness. Down the street I noticed a light, the only one in that part of the village. Getting its location I soon realized it was in the room of the student who was keeping ahead of me in class. I stood there and watched the light with a great fascination. In fifteen minutes it went out.

"Then I said to myself, 'Jim, that fellow hasn't any more brains than you have, only he's working harder than you are. He is winning success by a fifteen-minute margin.

"There isn't much more to tell, but I got out my light and, for the next half-hour, I put the hardest study on that lesson I had ever given to any problem in my school life. I followed this custom each night thereafter. Yes, I received the coveted honor, but what is more important, I learned a lesson that has helped me in many a hard-fought contest since. I found the principle held good on the battlefield and in politics as well as in school. Many a victory is won because one man keeps on a few minutes after his opponent has given up. He wins by a fifteen minute margin." Mr. Garfield closed his story by saying, "If the power to do hard work is not genius, it is the best possible substitute for it."

The late Frank Woolworth, the merchant, learned this lesson in another way. In an elevator, one day, he told a friend that he had just received the plans for his New York building and was ready to let the contract. "It will be a fine one," he said. "It will only

lack a little of being the tallest office-building in the world."

His friend answered: "Fine; but why don't you make it the tallest while you are about it?"

Mr. Woolworth's keen mind caught the point. He went back to the architect, and had the plans changed and the Woolworth Building became famous by a margin.

I remember, when a boy, watching a close horse race at the county fair. Two of the horses came under the wire so nearly together that the spectators could not tell which one was ahead. The Judges decided that the sorrel "won by a neck." He received the blue ribbon and his owner the great prize of the week. To my boyish mind it seemed too bad, for the other horse was so near the goal. I learned that no matter how close he came to success, he failed. In the race only one could be first.

It is often said Napoleon almost conquered the world. The difference between "almost" and "success" could be seen in the lonely exile of St. Helena.

A famous sculptor rejected a fine block of marble because he detected a tiny red line in it. He said, "It is good, but not good enough for the best." In these strenuous times no one can afford to stop short of his best. It may be the margin that spells success.

OUR BASEBALL SCHEDULE

April 10—Oregon Aggies	- - -	at	-	Chemawa
April 17—Oregon State Penitentiary	" "		-	Penitentiary
April 22—Willamette University	- "		-	Willamette
April 24—North Pacific College	- "		-	Portland
April 28—Willamette University	- "		-	Chemawa
May 1—Oregon Aggies	- - -		-	Corvallis
May 8—Pacific University	- - -		-	Chemawa
May 15—McMinnville Col. (tentative)			-	McMinnville
May 22—North Pacific College	- - -		-	Chemawa
May 28—Pacific University	- - -		-	Forest Grove
June 5—McMinnville	- - -		-	Chemawa

TRACK SCHEDULE

April 10—Annual Indoor Meet	-	at	-	Portland
April 24—Oregon Aggies	- - -		-	Chemawa
May 7—Willamette University	- - -		-	Salem
May 22—Non-Conference Meet	- - -		-	Salem
June 5—McMinnville College (tentative)			-	Chemawa