

ARE YOU DOING MORE WORK THAN YOU HAVE TO DO?

"Doing what you are told to do and no more is what keeps business people 'average people' all their days."

Do what you have to do first, then do what you don't have to do. This is the sure road to advancement. Be faithful, prompt, willing, and you will probably get the usual increase in salary. Then do something outside the routine, take responsibility, show initiative, and you will get the unusual increase. But, as mere faithfulness does not bring great rewards, neither does mere initiative. Speed without accuracy has less commercial value than accuracy without speed.

Initiative in itself is likely to have little value unless it is backed by judgment.

Mere brilliance is often dangerous. Become perfect in fundamentals first, and then branch out from them. Doing what one has to do marks a man or woman for promotion; but taking the initiative is of little value unless the regular duties are properly attended to.

The average employee works by the clock. He performs his tasks satisfactorily. That is all. He sees nothing else to do. He puts nothing of himself into his work. He does what he is told and no more. That is why he remains average.

GOOD NATURE

One of the biggest hotel men in the world has long since come to the conclusion that good nature pays and that a man or woman with a grouch is a hindrance rather than a help. This appears from a letter which he issued some time ago to all his managers, in which he says:

"From this date you are instructed to employ only good-natured people, cheerful and pleasant, who smile easily and often. This ought to go for every job in the house but, for the present, I'll insist on it only for people who come in contact with guests. It does go, from this day, for all department heads, front office people, cashiers, captains, elevator-men, porters, telephone operators, and other employees who have to deal directly with patrons. Get rid of the grouches. Hire pleasant, cheerful people, and reject everyone who isn't."

Observation and experience covering a period of many years, led this prominent hotel man to make this decision. A cheerful, optimistic disposition pays, not only in terms of general contentment, but also in terms of hard, cold, cash. No one likes to have unhappy people around him. The healthy, normal, man likes the sunshine rather than cloudy weather. It is the part of wisdom to be good-natured and to cultivate the cheerful disposition.

LOCALS

Miss Gertrude Brewer has charge of the vocal and piano classes this year.

Agnes Swanson and Katherine Wilder, seniors, are acting as teachers in the lower grade.

It is learned that Mrs. Risser has received reinstatement at Chemawa and will arrive soon.

Miss Ida R. Wooten, of Lawrence, Kansas, is the latest addition to our class-room force. She is a good teacher, willing and pleasant.

Study hour on Monday, Tuesday and Wednesday evenings, with church on Thursday evenings. On Friday evenings movies and societies alternate.

The painters are giving the interior of Brewer Hall a generous coat of paint, thus freshening it up and making it a much more cheerful place in which to live. All of the dormitories will be gone over.

During vacation moving pictures were shown in the school auditorium on every Wednesday night. Now that work has commenced in all departments movies will be had on each alternate Friday night.

Mr. Westley, orchardist and gardener, has been having a severe time lately, being troubled with rheumatism in his limbs. He has managed, however, to direct the many activities of his department and to be on the job.

The younger boys were pretty busy the fore part of vacation picking loganberries, strawberries, blackberries and raspberries for neighbors, thus securing an outing besides earning money. The boys also did much work in the onion fields outside.

Chemawa has had a number of changes in its faculty. Mr. Hammond was promoted to the the superintendency of Cushman School at Tacoma, Washington; Mrs. Culbertson was transferred to the same school as boys' matron; Mrs. Rosenberger has gone to Tongue River as teacher; Mrs. Estabrook as field matron at Colville; Mrs. Brown resigned from the service and returned to her home in Iowa; Miss Hodgson transferred to Sisseton school, South Dakota.

The vacation months at Chemawa, which ended on September 15th, were busy ones for students as well as employes. The number of girls present was quite large and they were indeed busy caring for the fruit and vegetables, and throughout the summer a happier, more cheerful and willing lot would be difficult to find. The boys, too, did their part well, looking after the farm and garden and other necessary work at school. The American takes pleasure in complimenting a loyal crowd of students who by remaining through the vacation period and doing their share in conserving food proved themselves the "backbone of the school."