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## OPPORTUNITY

Often one will hear the expression, "I never had a chance." This expression is voiced as an excuse—a very, very lame one. There are lots of chances for all who will embrace them. The world is in great need of workers who are willing to take hold and do things. In fact, in the industrial world there was never before so great a demand for efficient men and women as at the present time. But the demand is for capable people—real men and women, who are serious in their industrial undertakings.

For the majority of people, Opportunity does not look one up, does not spring up in one's path and force an embrace. Opportunity is not a matter of mushroom growth—it is of slow growth usually. Its growth begins and ends in the capacity and fitness of the individual. People who desire that Opportunity shall knock at their doors should first of all make themselves so conspicuous for their capability that they can not be overlooked. They must prove themselves.

It is a common fault to be eternally bewailing one's lot, to be railing about the job one holds, to be criticizing the management and the "boss"—especially the latter—to be reciting what "I would do were I running the show." Such a course will never make one acquainted with Opportunity. By one's own fault-finding he is put out of tune with the general scheme of the business in which he is engaged. Ere long the "boss" discovers that his heart is not in the work, that his eternal and infernal mutterings are eating into the very heart of the business and threatening evil. So the "boss" kicks the kicker out for