

steamer. A long time indeed has SE-AT-TLH been dead and we have come after he has passed away. The great city yonder makes new and good his name. SE-AT-TLH was a man who was a great chief. SEATTLE is a great chief among cities. It is good so! The new steamer here is good, strong and speedy, very much so, and it is especially fitting and good that it should take the name of the tribe of yourselves and of SE-AT-TLH and of the people of SE-AT-TLH—"Suquamish!" Chief among men—chief among cities—chief among vessels! This new craft is far superior in every way to the craft of the olden days. Therefore let all your hearts be glad and rejoice with us to-day. And now I wish to say to you: "Thank you! Thank you! Thank you!" It is good so! Farewell to you all, friends—greeting! I have finished now!

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## AGRICULTURE FOR GRADES

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### THE BUSINESS SIDE OF FARMING



**T**HAT agriculture is a science has become an axiom. Nobody doubts the statement. Scientific agriculture should be able to maintain itself and thrive forever on the same land from its own resources. This statement must necessarily be true or in time every farmer will finally go broke. The Department of Agriculture and Agricultural Colleges spend millions of dollars in demonstrating this fact to the farmers of the nation. Farmers in many cases have learned how to produce "bumper crops" but the handling of those enormous crops is the business of some other fellow. The farmer has not been taught the business side of his occupation.

Why does a farmer till the soil from early morning to dewy evening? He certainly does it to gain a livelihood for himself and family. It is not for the purpose of extending his knowledge that he toils. So from the farmer's standpoint, agriculture is a business and not a science, and he must adopt business methods if he would reach the goal of success. What does it profit a man to grow large crops if he is not able to dispose of them to his advantage? The growing of crops is one side of farming and converting them into cash or other articles of service is the business side.

A business man of Salem is informed that two carloads of potatoes