



PHOTO PROVIDED

Engineering for value in the home

By Jim Cornelius *EDITOR IN CHIEF*

“The most expensive handmade product that people buy... is a house,” Chuck Koon of DCK Construction says.

In a long career in the construction industry, Chuck and his son Don have found many ways to provide solid value while keeping costs down. DCK offers standardized plans and the ability for the customer to customize those plans in strategic, cost-effective ways.

“We’re not a total custom home builder,” Chuck explained. “We have economy of scale and keep the prices down by having standardized plans.”

But those plans can be adapted to specific customer needs and desires. Chuck loves working with clients to meet the needs of both their lifestyle and their budget.

“That’s always been part of the business that I enjoy,” he said.

Don notes that customer input shapes their business, from homebuilding to remodeling.

“We’ve changed our homes based on what homebuyers have told us that I didn’t even think of,” he said. “We always listen to our homeowners.”

DCK has built homes from Klamath Falls to Prineville, Broken Top and many homes in Eagle Crest, just east of Sisters. They were named “Preferred Builder Partner” by Eagle Crest and Running Y Ranch Resorts and have won numerous honors in Central Oregon, including 2003 Central Oregon Tour of Homes Best Design and Best of Show; Top 100 Best Master-Planned Communities named by *Where to Retire* Magazine; Redmond Chamber of Commerce Award for Most Innovative Product & Service; and the Summit Award for Excellence.

Chuck followed his father

into the plumbing business in California, then branched out into designing coin-operated laundries for Maytag and Whirlpool corporations. He’s always enjoyed the engineering aspect of the business as well.

Chuck and his wife were working in San Diego when they started looking at places to retire. Like so many, they decided on Central Oregon and bought a condominium at Eagle Crest, then moved to a home of their own favorite design.

Rather than retiring outright, he started building in Central Oregon.

Don worked for several firms doing commercial construction work before partnering up with his father in DCK Construction. He’s applied steel framing construction he employed in commercial work to home construction — and DCK is looking to move back into commercial construction to take advantage of Don’s expertise.

Currently, they do all kinds of work, including new home construction, remodels, tenant improvements and multi-family buildings, and they offer a variety of interior design services.

“We can build just about anything,” Don said.

Their work is readily seen at Eagle Crest.

Much of their work is based around presenting options for multiple copyrighted plans and the ability for buyers to choose the right options and modify plans as needed to meet their needs, all while keeping costs under control.

The ultimate goal is creating a happy home for a happy client.

Chuck and Don want their homebuyers to end up “having a home they can stay in, entertain in, and enjoy for many years to come.”

Where construction investments become reality



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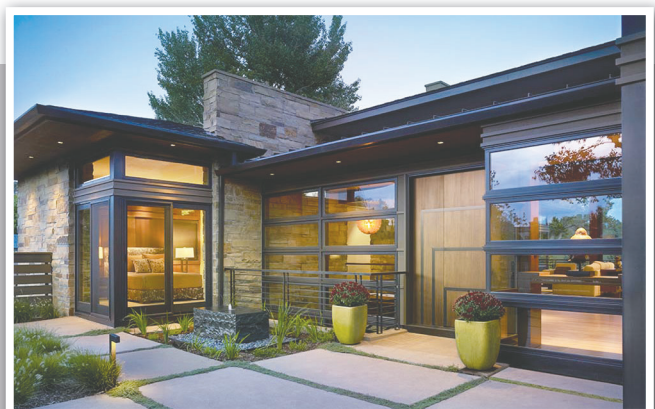
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